# Pitching session

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# Introduction to the Clusters in the Cahul and Ungheni Regions



# The EU4Moldova: Focal Regions Programme

supports smart, inclusive and sustainable socio-economic development of the Cahul and Ungheni regions.



### Collaboration

between the private sector, local institutions and international organizations for regional development.



## **Economic sectors**

Livestock, winemaking, beekeeping, table grapes, berries, tourism, furniture each with initiatives dedicated to increasing competitiveness.















## PITCHING SESSION

# CLUSTERS FROM CAHUL AND UNGHENI REGIONS































## TOURISM CLUSTER VIA CAHUL





## **Organization**

April 27, 2022

Management Entity: Pro Partnerships

for sustainable development

**Bronze ESCA Certification** 

**50 Members** 



### **Achievements:**

- Belvedere platform overlooking Beleu Lake
- 13 new jobs created
- 16 cluster members received modern equipment
- 62 strategic road signs across the region
- 7 new tourism products and services developed
- Tourist guide developed in Romanian and English
- 10 specialized trainings
- 5 international cooperation agreements and participated in 9 international and national B2B events















# TABLE GRAPES CLUSTER CAHUL REGION





## Organization

April 21, 2022
Management Entity: Association of Table Grapes Producers from Cahul municipality

**16 Members** 



### **Achievements:**

- Modernized sorting and packaging hall with conditioning system and PVC panels
- 22 trolleys, 550 crates for grape-picking
- A vehicle weighing scale installed for logistics optimization
- 10+ training sessions.
- 5 new jobs created.
- 4 international contracts signed

















# ZOOTECHNICAL CLUSTER CAHUL REGION





## **Organization**

April 27, 2022

Management Entity: NGO "Ciobănașul"

"Bronze" ESCA Certification

22 Members



## **Achievements:**

- A modern mobile abattoir
- 3 new jobs, contributing to local employment
- Equiped cluster members with new equipment and machinery to strengthen production capacities
- 19 specialized training sessions
- 10 national and international events

















# BEEKEPING CLUSTER CAHULREGION





## Organization

March 06, 2023

Management Entity: Cahul Business Center

**Bronze ESCA Certification** 

**20 Members** 



## **Achievements:**

- Easy Snap packaging line, to increase the production and packaging capacity of Cluster
- First beekeeping demonstration lot in Cahul region
- 192 hives purchased for Cluster members
- 14 specialized trainings
- 3 new jobs created
- over 6 participations in national and international events
- 3 collaboration agreements with international partners

















# WINE PRODUCTION CLUSTER CAHULREGION





## Organization

**September 20, 2023** 

Management Entity: Cahul Chamber of

Commerce and Industry of the Moldova

22 Members

## **Achievements:**

- Opening and equipping the first Oenological Center in Cahul
- 3 jobs created
- 10 specialized trainings
- over 12 national and international specialized events participated
- 2 collaboration agreements with other clusters

















# BERRIES CLUSTER UNGHENI REGION





## **Organization**

June 14, 2022

Management Entity: NGO Digital-

Aghro Cluster

**Bronze ESCA Certification** 

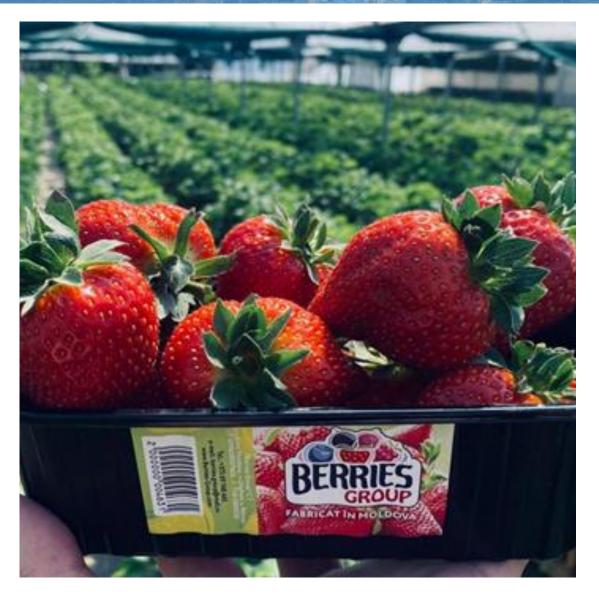
19 Members



## **Achievements:**

- 100KW photovoltaic power plant installed
- 5 jobs created
- New export sales channels in Austria, Italy, Switzerland
- 10 training courses
- 1 collaboration agreement with EU Cluster

















# FURNITURE CLUSTER UNGHENI REGION





## Organization

May 04, 2022

Management Entity: Regional Association of

Furniture Manufacturers Ungheni

**Bronze ESCA Certification** 

18 Members



## **Achievements:**

- 17 new jobs created
- 12 new equipment for cluster members
- 10% increased labor productivity
- 5 new sales contracts
- 2 partnerships with Romanian clusters
- 10 new products developed
- over 10 specialized training

















# TOURIST CLUSTER DEALURILE MĂGURII UNGHENI REGION





## Organization

March 01, 2023

Management Entity: Pro Partnerships

for sustainable development

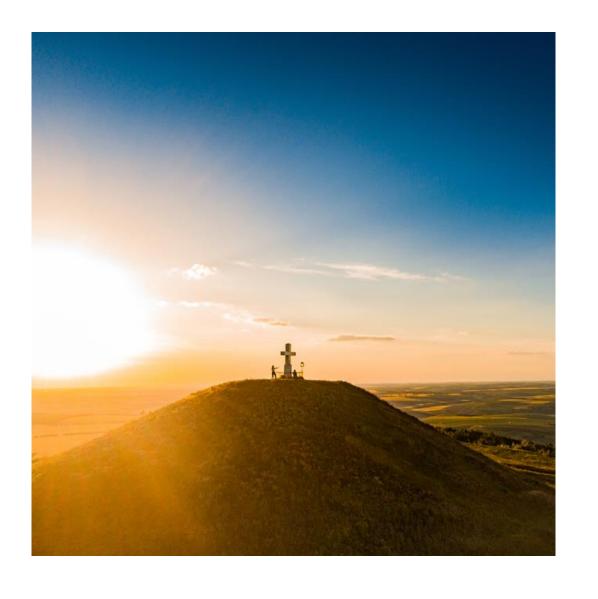
**Bronze ESCA Certification** 

**50 Members** 

### **Achievements:**

- 55 road signs across the region
- 3 new tourist routes created in the region
- 7 new jobs created
- 24 types of equipment and goods purchased
- 12 professional training courses
- 1 partnership agreement with another cluster
- 5 national and international events participated















# Pitching Session

## Ghenadie Ivascenco







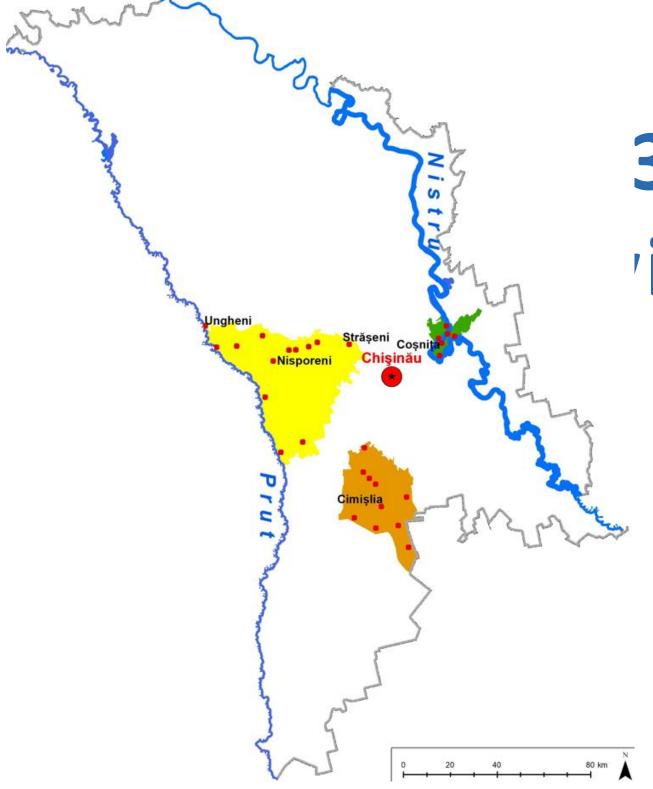










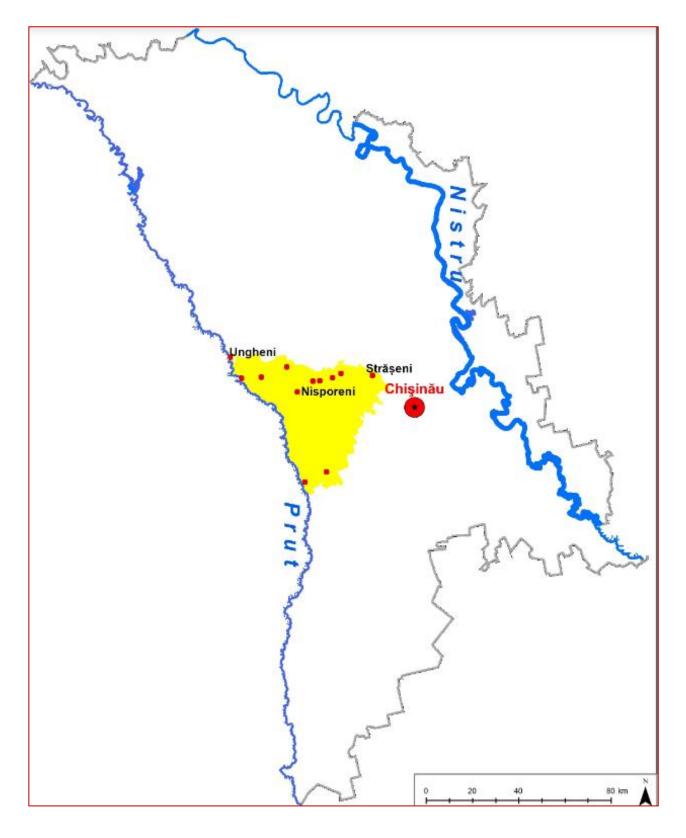


# 3 Micro-Clusters developed ith the support of UNDP and Switzerland



## **HERBAFRUCT Cluster**







#### 43 members

- √ 16 companies
- ✓ 18 Local Governments
- ✓ 5 R&D and Education Entities
- ✓ 4 Associative Entities



#### Location

#### **Central-Western part of Moldova**

Districts of Strășeni, Nisporeni, Hâncești and Ungheni

## Features

#### **Sectoral Powerhouse in Moldova**

- ✓ Leading producers
- ✓ Top country exporter
- ✓ Major processors



#### **Established on 17 October 2023**

- Management Entity: "AROMEDA" Association
- ✓ "Bronze" ESCA Certification



#### **Medical and Aromatic Plants**

- ✓ Cultivation and processing
- ✓ Production of oil, juices, herbal infusions, fruit&plant mixes, etc.)



#### **Contacts**

#### www.herbafruct.md

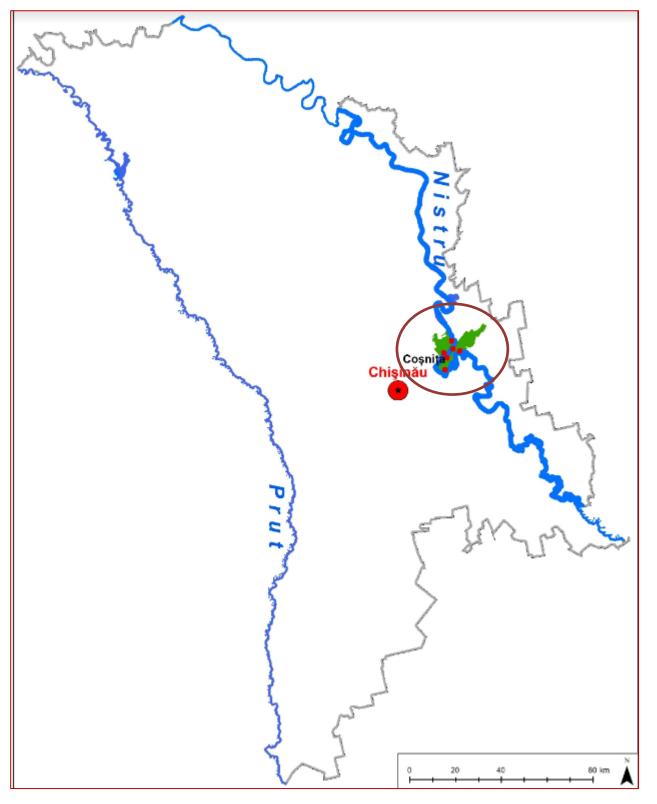
- ✓ Cluster Manager: Nicu Vrabie
- ✓ Cluster President: Lucia Uşurelu





## **HEART OF NISTRU Cluster**







#### Size

#### 52 members

- 38 companies
- **6 Local Governments**
- 3 R&D and Education Entities
- 5 Associative Entities



#### Location

#### **Central-Eastern Part of Moldova**

5 municipalities in Dubăsari District



#### A leading rural tourism destination in Moldova

- 1,000 accommodation places
- 20+ food establishments
- 20+ entertainment and recreation entities



## Organization

#### **Established on 27 September 2023**

- Management Entity: "Heart of Nistru" LAG
- "Bronze" ESCA Certification



## Specialization

#### **Rural Tourism**

- √ HORECA
- **Light Adventures**
- Agri-food products



#### **Contacts**

#### www.inimanistrului.md

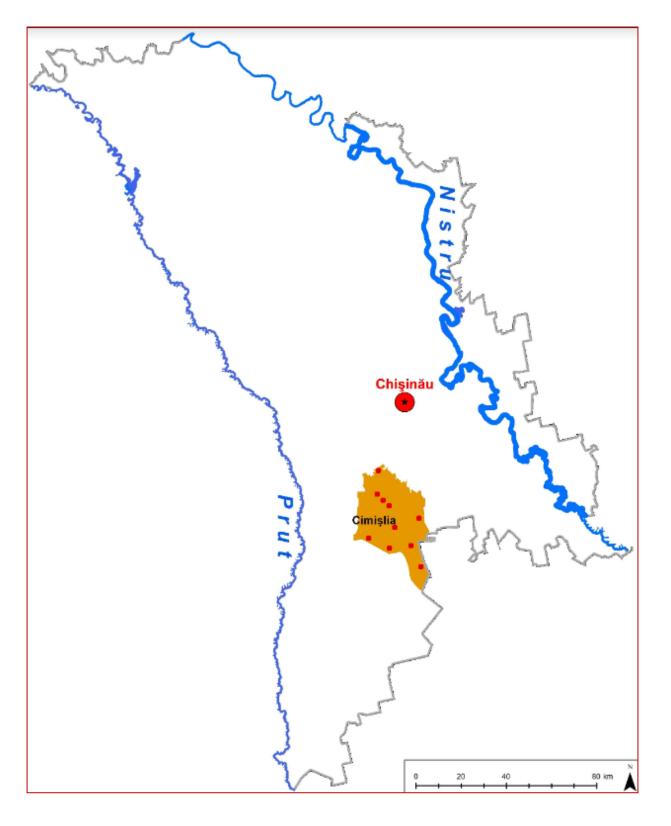
- Cluster Manager: Viorica Verlan
- Cluster President: Ruslan Uskov



CLUSTER

## Livestock (Sheep & Goat) Cluster







#### 26 members

- √ 19 companies
- ✓ 1 Local Government
- ✓ 2 R&D and Education Entities
- ✓ 4 Associative Entities



#### Location

#### **South of Moldova**

Cimişlia and Basrarabeasca Districts

## Features

#### The Country Sheep and Goat Powerhouse

- ✓ Approx 10% of the country sheep and goat population
- ✓ Leading national cheese producers



### **Organization**

#### **Established on 10 October 2023**

- ✓ Management Entity: "Development thrugh Engagement" Association
- ✓ "Bronze" ESCA Certification



## **Specialization**

#### **Sheep and Goat**

- ✓ Milk & Cheese
- ✓ Breeding



#### **Contacts**

#### www.ovicaprin.md

- ✓ Cluster Manager: Vasile Sidor
- ✓ Co-presidents: Dorina Baciu and Pavel Prisăcaru

# Pitching Session

## Dumitru Parfentiev







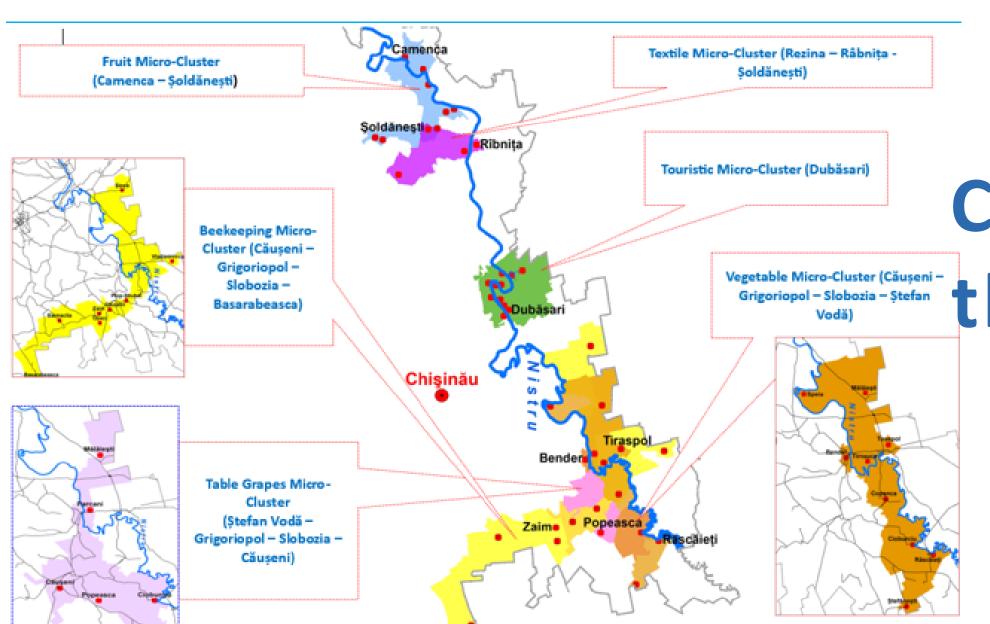












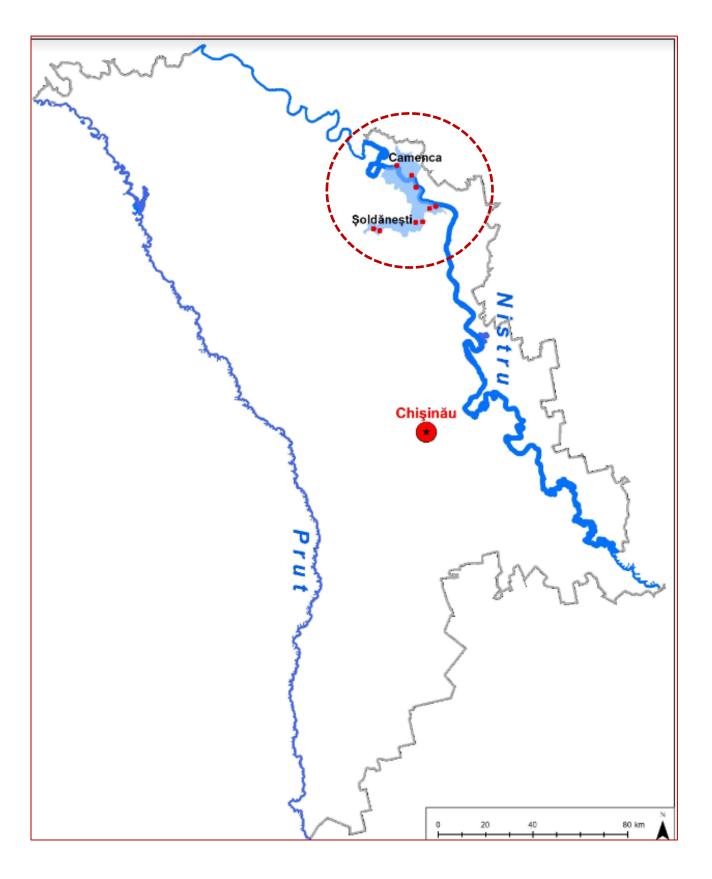
6 Cross-River Micro-Clusters developed with the support of UNDP UK and Sweeden





## **`FRUIT EXPORT HUB` Cluster**







#### 21 members

- 12 companies
- 4 Local Governments
- 3 R&D and Education Entities
- 2 Associative Entities



## **Organization**

#### **Established on 22 August 2024**

Management Entity: "Social Global Innovations" Association



#### Location

#### **North-East of Moldova**

Şoldănești and Camenca Districts



## Specialization

#### Fruits production and export

- **Apples**
- Plums
- Peaches



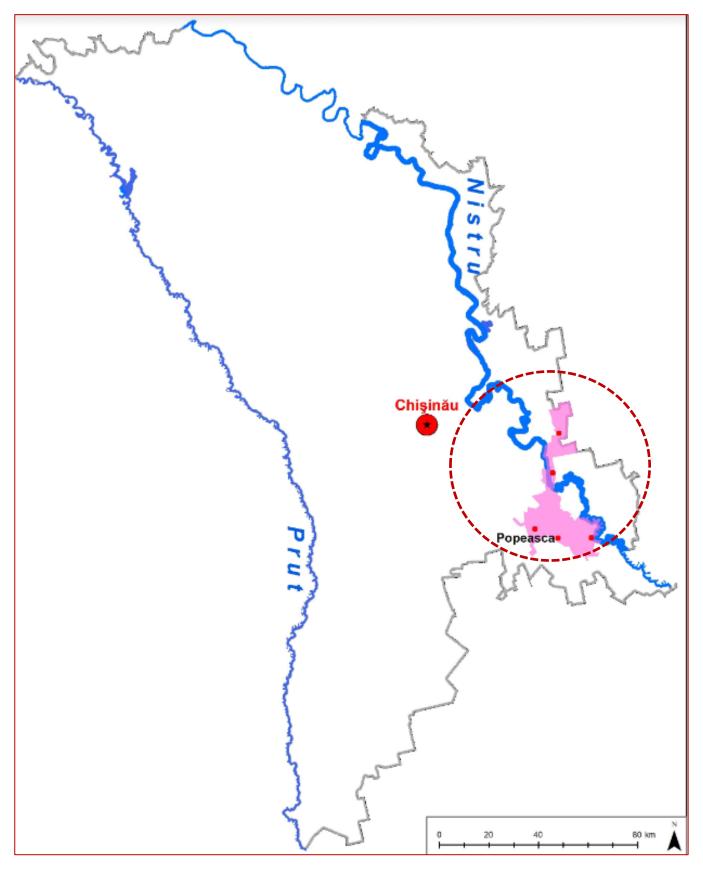
#### One of the Fruit Powerhouses in Moldova

- **Export Orientation (European Union and Middle East)**
- Incorporates firms from both banks of Nistru river



## **'GOLDEN GRAPES LOGISTICS' Cluster**







#### 18 members

- 12 companies
- 1 Local Governments
- 1 R&D and Education Entities
- 4 Associative Entities



## Organization

#### **Established on 31 August 2024**

✓ Management Entity: "Andriesh" Association



### Location

#### **South-Eastern part of Moldova**

Ștefan Vodă, Căușeni, Slobozia, Grigoriopol Districts



## Specialization

#### **Table Grape production and export**

- Cultivation
- Storing and Packaging
- Export



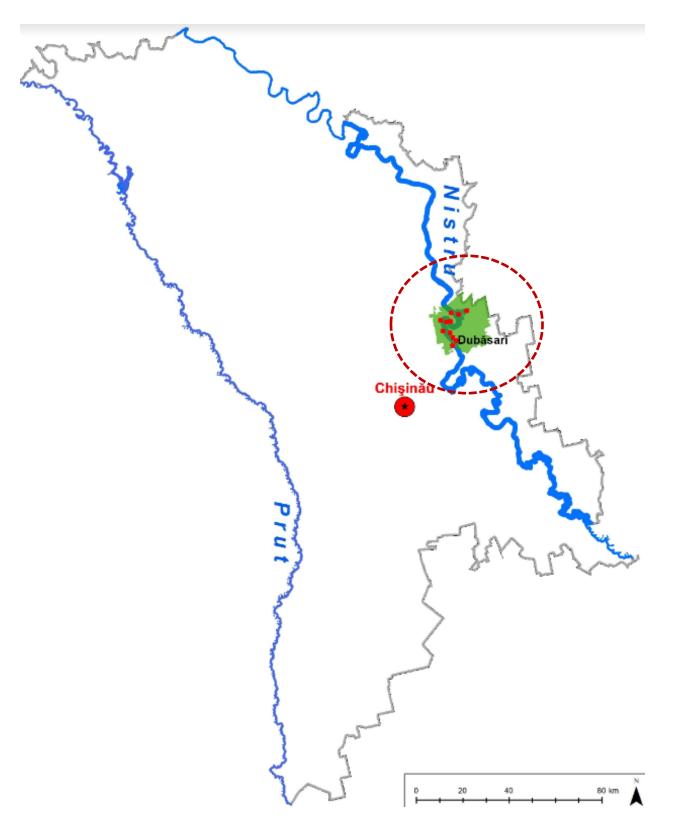
#### One of the Grapes Powerhouses in Moldova

- **Export Orientation (European Union and Middle East)**
- Incorporates firms from both banks of Nistru river



## **NISTRU-RIVIERA Cluster**







#### Size

### 43 members

- 12 companies
- 4 Local Governments
- 3 R&D and Education Entities
- 2 Associative Entities



#### **Eastern Moldova**

Around Dubăsari Water Reservoir



## Organization

#### Established on 26 July 2024

Management Entity: "Nisru Riviera" Destination Management Organization



## Specialization

#### **Rural Tourism**

- ✓ Water recreation activities
- ✓ HORECA
- √ Health resorts



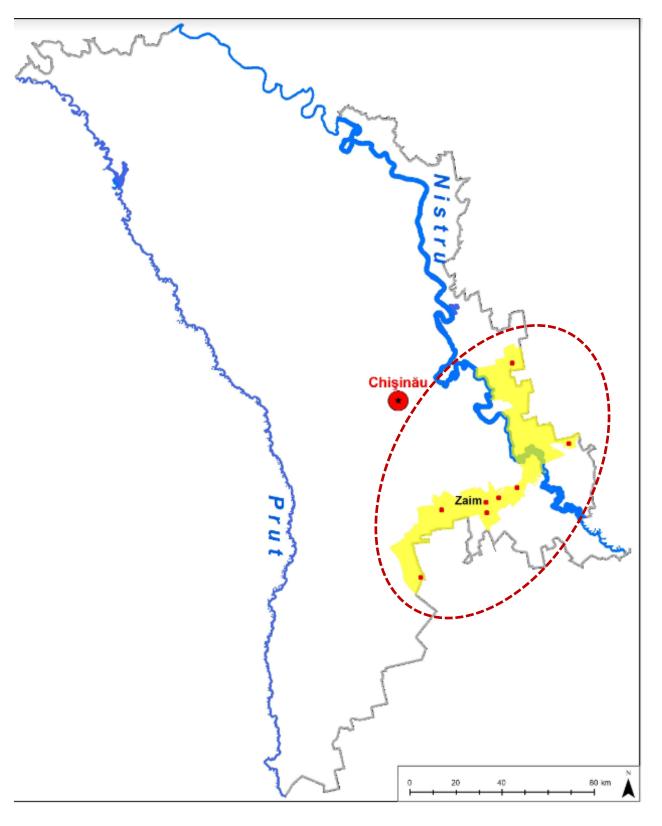
#### The largest water area in Moldova

✓ Incorporates companies from both banks of Nistru



## **\*TRADE HONEY GROUP Cluster**







#### 20 members

- 11 companies
- 2 Local Governments
- 3 R&D and Education Entities
- 4 Associative Entities



## Organization

#### **Established on 23 August 2024**

✓ Management Entity: "HARANAJ" Association



## Location

#### **South-Eastern part of Moldova**

Căușeni, Grigoriopol, Basarabeasca, Slobozia, Ștean Vodă Districts



## Specialization

Honey production, processing and export



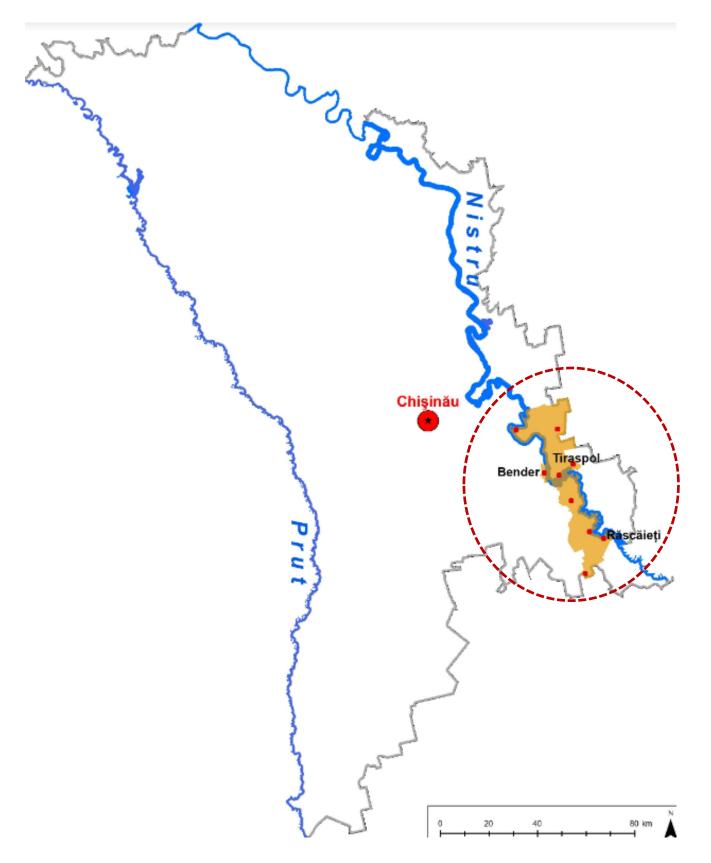
#### One of the Honey Export Hubs of Moldova

✓ Incorporates firms from both banks of Nistru river



## MOLDOVALOWER NISTRU VEGETABLES Cluster







#### 18 members

- 12 companies
- 1 Local Governments
- 2 R&D and Education Entities
- 3 Associative Entities



#### Location

#### **South-Eastern part of Moldova**

Ștefan Vodă, Slobozia, Căușeni, Tiraspol, Bender



## Organization

#### **Established on 23 August 2024**

Management Entity: Lower Nistru Vegetable Cluster Association



## Specialization

Vegetables production, processing, packaging and export

Carrots, Onion, Beet, Cabbage



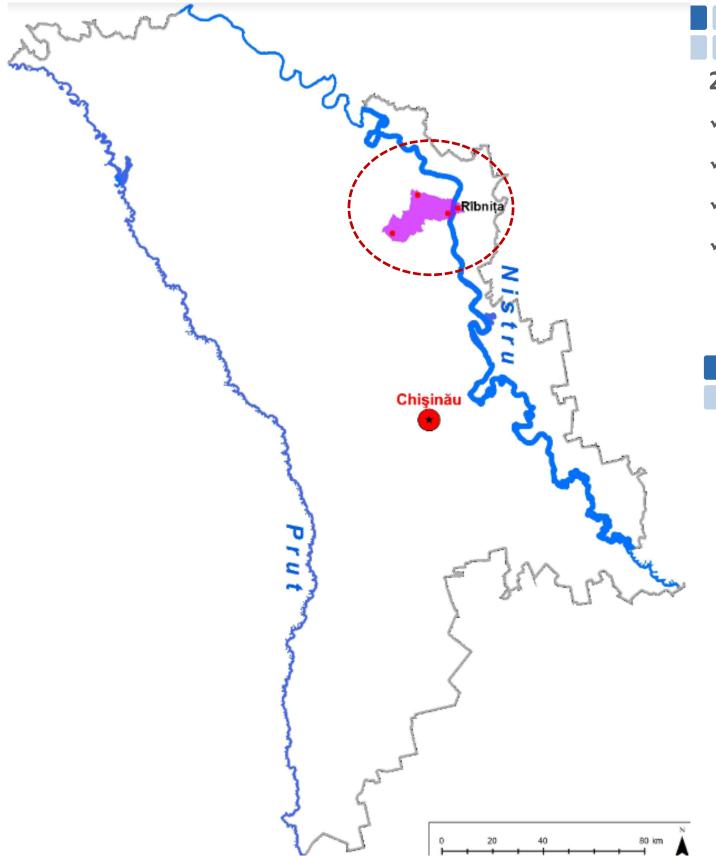
#### The Vegetable Powerhouse of Moldova

- **Export Orientation (European Union)**
- Incorporates firms from both banks of Nistru river



## **MOLDOVA TEXTILE EXPORT Cluster**





## Size

#### 22 members

- ✓ 10 companies
- ✓ 4 Local Governments
- ✓ 6 R&D and Education Entities
- ✓ 2 Associative Entities



#### **Established on 22 August 2024**

✓ Management Entity: SORINTEX Association



#### North-Eastern part of Moldova

Râbnița, Rezina and Şoldănești Districts



Clothing, Textile, Fabric packaging



## Cross-river value chain reintegration and furtherr joining the Macro-Regional SORINTEX CLUSTER

Incorporates companies from both banks of Nistru river

# Pitching Session

## Thank You









