

Pitching Session

Sabrina Monsonis

Amec's Projects and partnerships
manager

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Amec is the leading Spanish industrial association. AMEC is a private non-profit business association with more than 50 years of experience in the promotion of exports and the internationalisation of companies and different sectors. Our main mission is to increase the competitiveness of our 350 member companies. amec companies are organized as sector associations & clusters:



amec
Positive Industry

Smart City
Solutions

Packaging

Electrical &
Electronic
Equipment

Textile and
apparel
machinery

Bathroom,
kitchen, and
sanitation
equipment

Food Tech

Plastics and
rubber
machinery

Industrial
products

What we offer

- ❑ **Networking and collaborations:** strategic alliances and collaborations between companies from different sectors, which can be crucial for the success of cross-sectoral projects.
- ❑ **Exchange of knowledge and best practices** between different industries.
- ❑ **Technical advice and consultancy,** providing guidance in areas such as regulations, industry standards, technological innovation and sustainability.
- ❑ **Research and development of innovative technologies** applicable to different industry sectors, promoting positive industry.
- ❑ **Training and business development.**
- ❑ **Support for public-private partnerships.**
- ❑ **Organisation of events, webinars and workshops.**
- ❑ **Mentoring of entrepreneurs.**
- ❑ **Access to resources and funding.**
- ❑ **Sector expertise and knowledge.**

What are we looking for

- ☐ Exchange of knowledge, challenges and best practices.
- ☐ MOU's (Memorandums of Understanding)
- ☐ Communication agreements
- ☐ Peer to peer projects
- ☐ Organization of missions and travels to local market with companies
- ☐ Invitation to international events in Spain
- ☐ Dissemination of knowledge between organizations
- ☐ Finding outsourcing services and incentives for establishing our companies in the markets

Contact



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