

Pitching Session

Bechara Maalouf

Business Development Manager

SWORD

UPGRADE YOUR BUSINESS

At a Glance



UPGRADE YOUR BUSINESS

IDENTITY

Successful, Growing, Financially Secure and Listed



International Group founded in **2000**



1000+ customers in over **50** countries



4 offshore / nearshore support centres

Software & Services

Software
10%



IT Services
90%

FY2023

Consolidated Performance



€281.6M Revenue
€34.6M (12.3%) EBITDA

FY2023

Organic Growth: 19%

Aerospace,
Defence, Health,
Telco, Other
19.9%

Bank, Insurance,
Finance 8.8%



Government
35.4%

Manufacturing,
Energy, Utilities
35.9%

Sword Group Offices

SWORD

TRADE YOUR BUSINESS

North & South America

USA (New-York, Washington Herndon) **Canada** (Calgary, Montréal), Colombia (Bogota)

Europe & UK :

Switzerland (Geneva, Lausanne), Belgium (Brussel), France (Lyon, Paris, Rennes), Greece (Athens), UK (Glasgow, Aberdeen, London, Edinburgh)

South & Central Asia :

India (**Chennai**)

Other – Rest of the world :

Australia (Melbourne) Hong Kong (Hong Kong) New Zealand (Wellington) Malaysia (Kuala Lumpur) South Africa (Johannesburg)

Middle East :

Lebanon (Beirut), UAE (Dubai), Cyprus (Nicosia)



Service Offering and Expertise

+110 Skilled resources using recognized methodologies, English & French speaking, CET time operations, GDPR Compliant



Expertise



UI/UX



Application
Development



Mobile Dev



Cross-Platform
Applications



CI/CD



App Testing

Profile



100+ consultants

Architects, Technical leaders, Developers, UX/UI designers
Quality & test engineers (manual, automated, performance, security)

Technology



ERP (Oracle, SAP)



Cloud (Azure, AWS, GCP,
CI/CD, Data
management)



Java, MS .NET,
Python



Flutter
Mobile Apps
(iOS, Android, Hybrid)



Web Development
(Angular, ExtJS,
ReactJS, PHP)



Testing
(Tosca, Selenium)

Innovation/ Niche



WEBCON



Health



Luxury
Industry



Aerospace
& Defence



Sport



Energy



Finance



Transportation



Government



International
Orgs



Pitching session

SWORD

UPGRADE YOUR BUSINESS

Contacts

Bechara MAALOUF

Business Development Manager

Sword Lebanon

+961 70 997 062 | +961 1 612 500 – Ext: 6118

bechara.maalouf@sword-group.com