



An initiative of the European Union

# EUCLUSTERS



# MATCHMAKING EVENTS

# EU-Singapore MATCHMAKING EVENT

In the context of Singapore  
International Energy Week (SIEW 2024)

## INFO WEBINAR

1 October, 9:00 - 10:30 CSET



Enterprise  
Singapore





An initiative of the European Union

# EUCLUSTERS



# MATCHMAKING EVENTS

# WELCOME





# Housekeeping Rules

- This webinar is scheduled to last **1:30 hours**
- **This webinar will be recorded** and published on ECCCP
- All participants are in **listen-in mode**
- To ask a question, please **type it into the Q&A box**

# Agenda

**09:00 – 09:10**

**Welcome and opening remarks**

**Christophe Guichard**, Policy officer, Unit on Industrial Forum, Alliances and Clusters, DG for Internal Market, Industry, Entrepreneurship and SMEs, European Commission

**Adeline TAY**, Deputy Director, Europe, Enterprise Singapore

**09:10 – 09:45**

**Market access information session. Regional approach. Presentation of the Input paper**

**Dr. Jan-Philipp Kramer**, Head of EU Services, Prognos AG, ECCP Team Member

**Arne Gramckow**, Deputy Director | North America, Europe & Central Asia, International Business Division, Singapore Business Federation

**Jean Pierre DE MEERLEER SANCHEZ**, Trade Policy Officer, European Union Delegation to Singapore EU Delegation to Singapore

**09:45 – 10:00**

**Presentation of the South East Asia IP SME Helpdesk**

**Benoit Tardy**, IP Business Advisor of the SEA IP SME Helpdesk project

**10:00 – 10:20**

**Presentation of B2match platform and how to fully utilise the tool to achieve successful meetings**

**Daniel Cosnita**, ECCP Team Member

**10:20 – 10:30**

**Q&A, Next steps towards the matchmaking event**

**Teodora Jilkova**, ECCP Team Member

**Daniel Cosnita**, ECCP Team Member

# Welcome and Opening Remarks

**Christophe Guichard**, Policy officer, Unit on Industrial Forum, Alliances and Clusters, DG for Internal Market, Industry, Entrepreneurship and SMEs, European Commission

**Adeline TAY**, Deputy Director, Europe, Enterprise Singapore

# Market access information session: Regional approach. Presentation of Remarks

**Dr. Jan-Philipp Kramer**, Head of EU Services, Prognos AG, ECCCP Team Member

**Arne Gramckow**, Deputy Director | North America, Europe & Central Asia,  
International Business Division, Singapore Business Federation

**Jean Pierre DE MEERLEER SANCHEZ**, Trade Policy Officer, European Union  
Delegation to Singapore EU Delegation to Singapore



# Clusters & Important Value Chains with Singapore

**Dr. Jan-Philipp Kramer**

Team Leader 'Data & Policy', Prognos/ECCCP

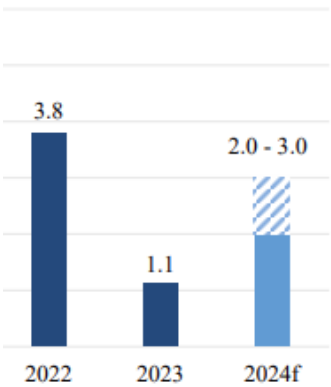


# Economic profile of Singapore

## General economic development:

- Economy rebounds in 2024: 2-3% GDP growth projected
- Low unemployment: 2.9% (2023)
- High GDP per capita: 2<sup>nd</sup>
- High economic complexity: 5<sup>th</sup>
- #1 in AI readiness in Asia-Pacific

Full-Year Growth (%)



Source: MTI Growth Forecast

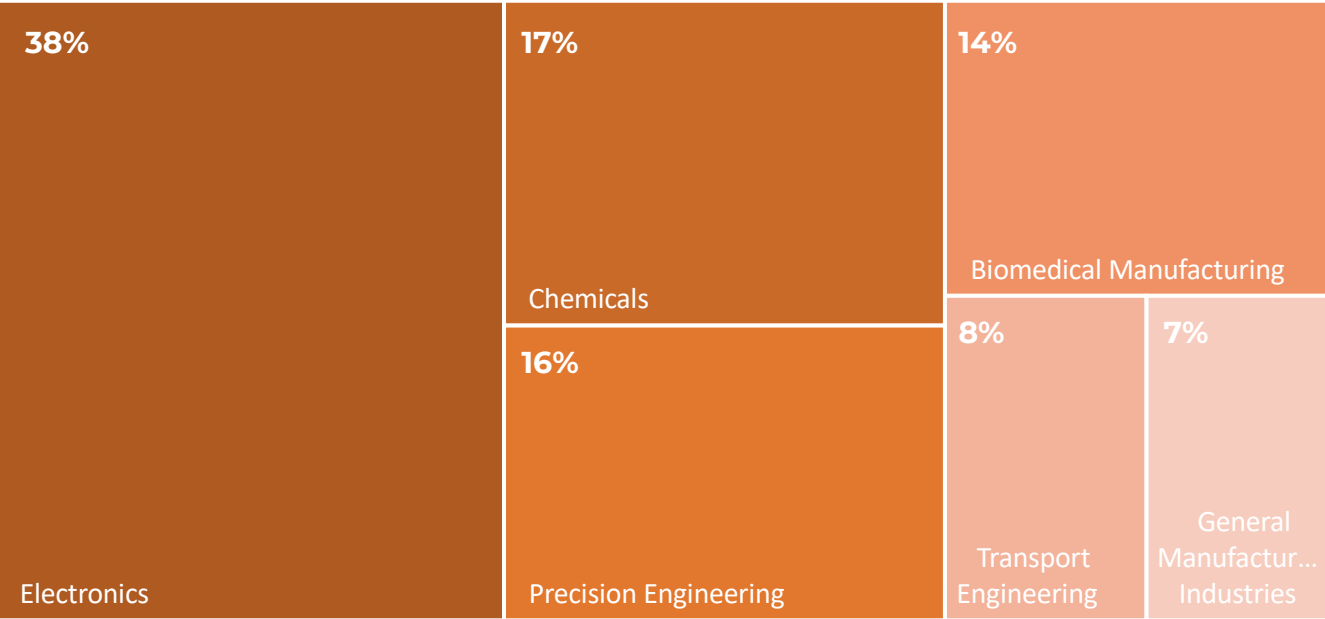
## Sectoral composition:

- Services (72,7% of nominal VA)
- Manufacturing (18.6%)
- Construction (3.5%)
- Agriculture (0.0%)

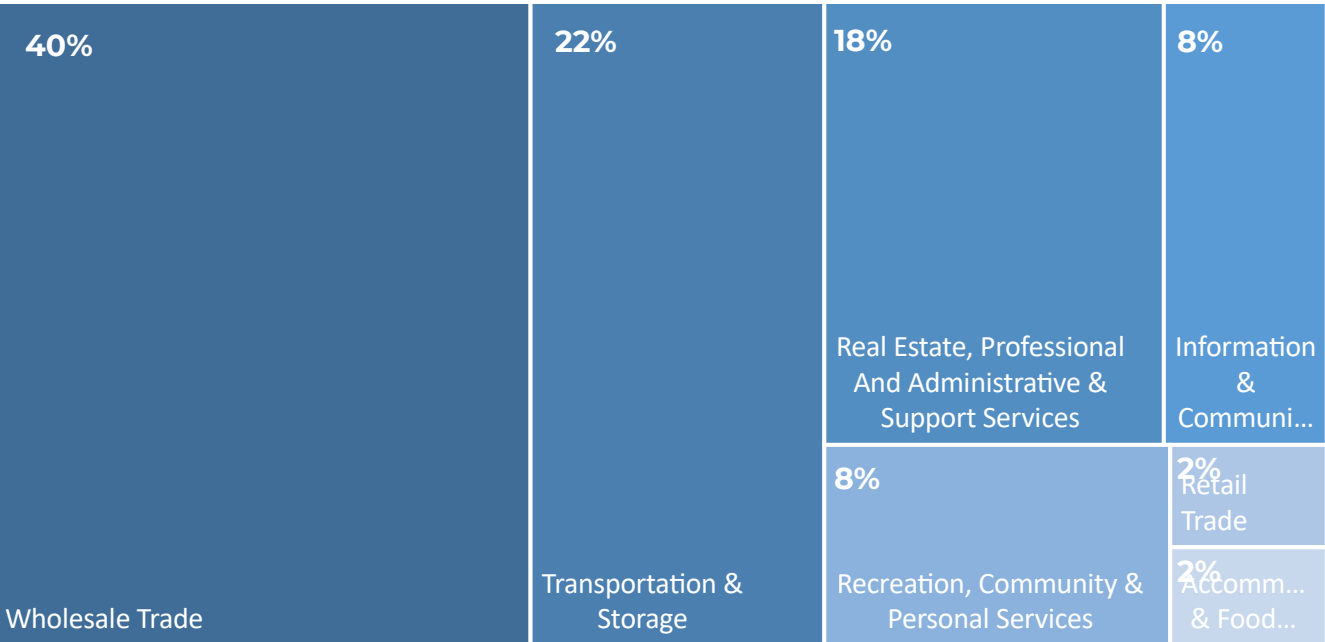
## Regional importance:

- Regional commercial & financial hub
- Vantage point for trade & investment in ASEAN region

## Manufacturing by industry cluster, VA, 2023



## Services by industry group, VA, 2022

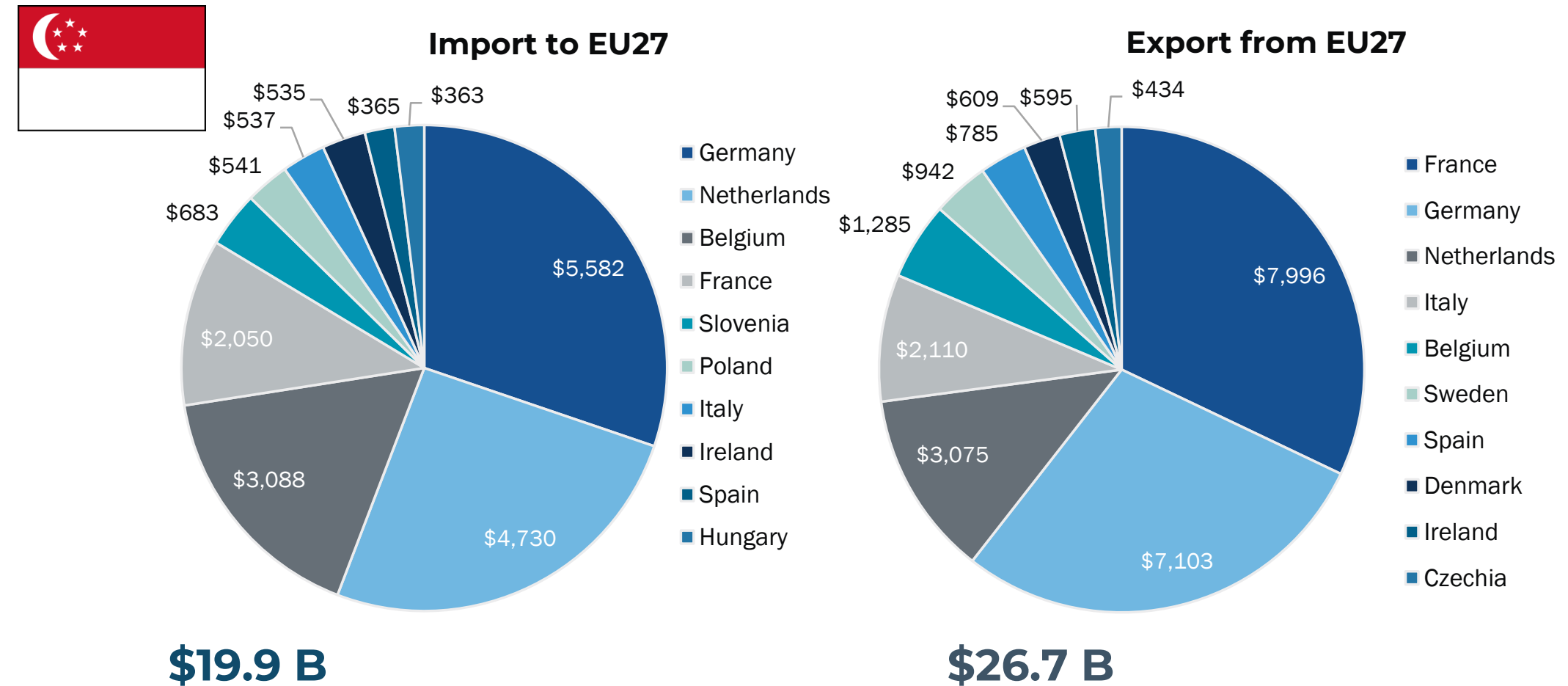


Source: Own calculation based on Statistics Singapore data. Note: percentages show the respective annual industry VA by total manufacturing/services VA

# EU Trade with Singapore: Prospects for EU27 Linkages

- Singapore as EU's 11<sup>th</sup> largest trading partner
- 5<sup>th</sup> largest trading partner for trade in services
- Digital Trade Agreement concluded in July 2024
- DE, NL, BE & FR as stand-out partners

**Top 10 most important EU-trading partners for Singapore, by imports to the EU27 and exports to Singapore (in USD)**

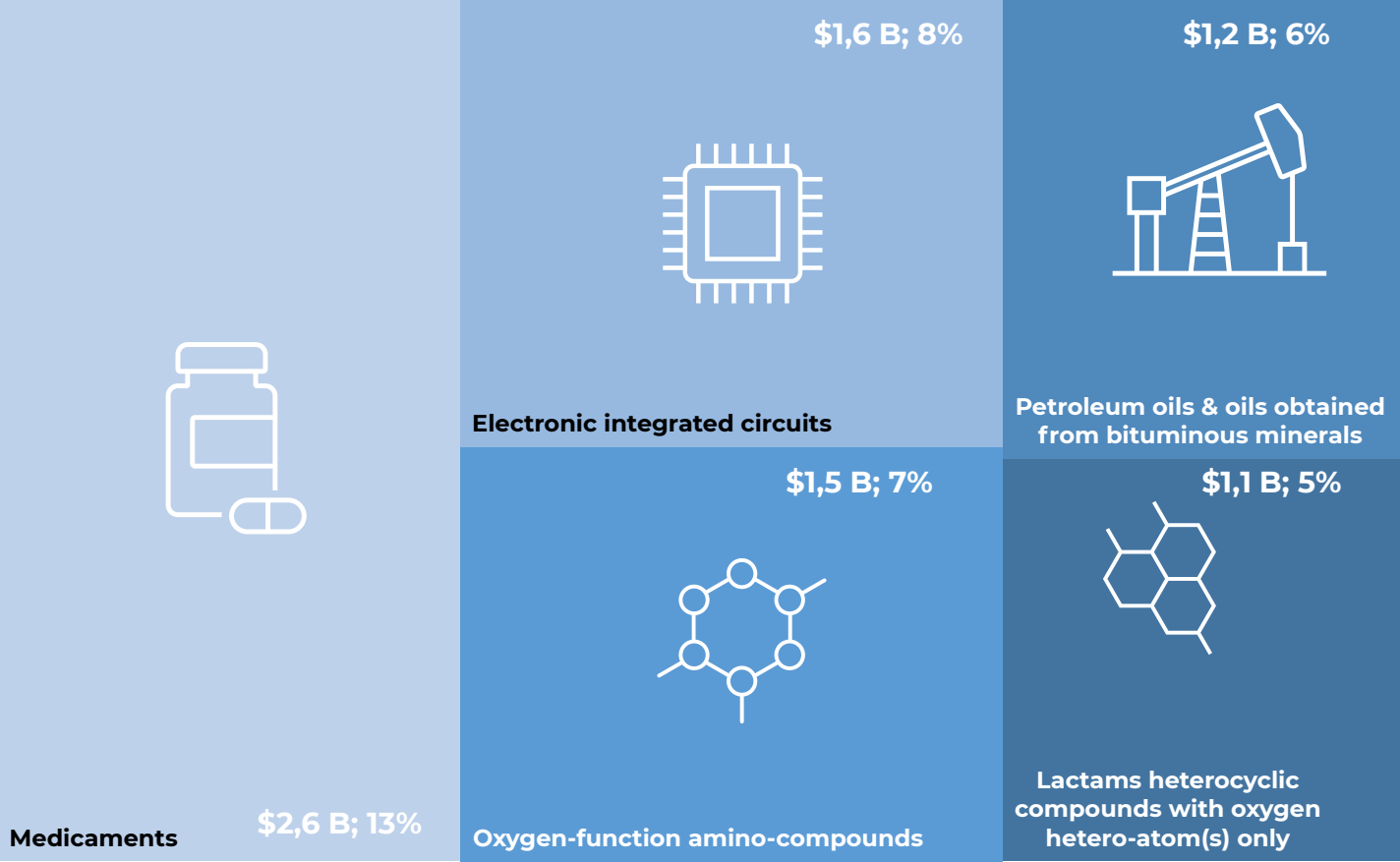


Source: ECCP (2022), own calculation based on UN Comtrade Database

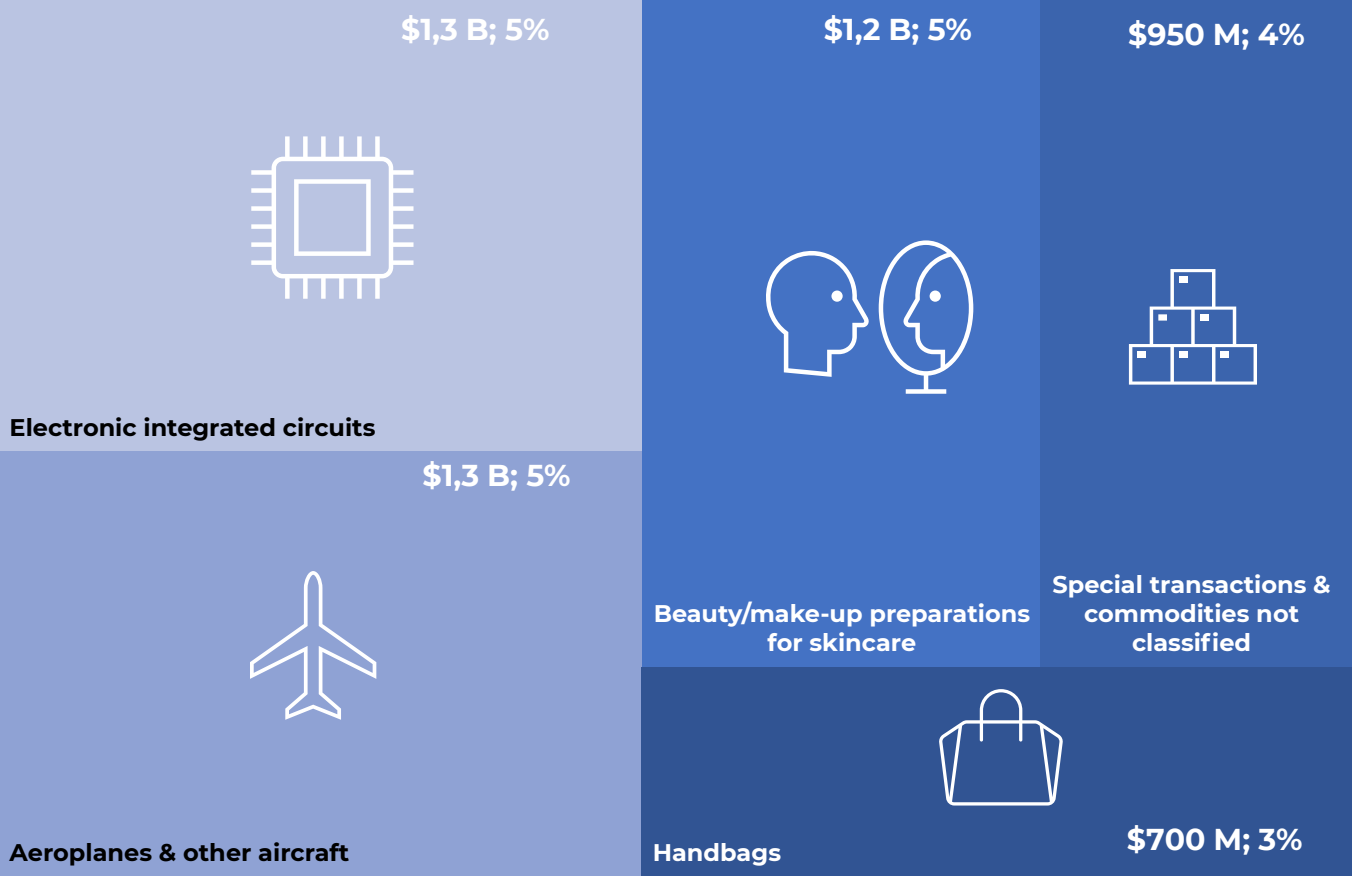


# Overview of the top 5 traded commodities: Imports and Exports from the EU to Singapore

## Imports from Singapore to EU27



## Exports from EU27 to Singapore



Source: ECCP (2022), own calculation based on UN Comtrade Database. Note: percentages show the respective trade values by total imports/exports

# Selected Cluster & Industry Programmes in Singapore

## Research, Innovation and Enterprises 2025 Plan (RIE2025):

- Coordinated along four strategic domains:
  1. Manufacturing, Trade and Connectivity **(MTC)**
  2. Human Health and Potential **(HHP)**
  3. Urban Solutions and Sustainability **(USS)**
  4. Smart Nation and Digital Economy **(SNDE)**

## Singapore Green Plan 2030:

- Ambition: Reimagining green manufacturing and sustainable supply chains
- Key pillars:
  - Green Financing
  - Food Resilience
  - Use of electric Vehicles

## Research, Innovation and Enterprise 2025 Plan



Source: <https://www.nrf.gov.sg/rie-ecosystem/rie2025handbook/>



# Final Remarks

## Economic profile of Singapore

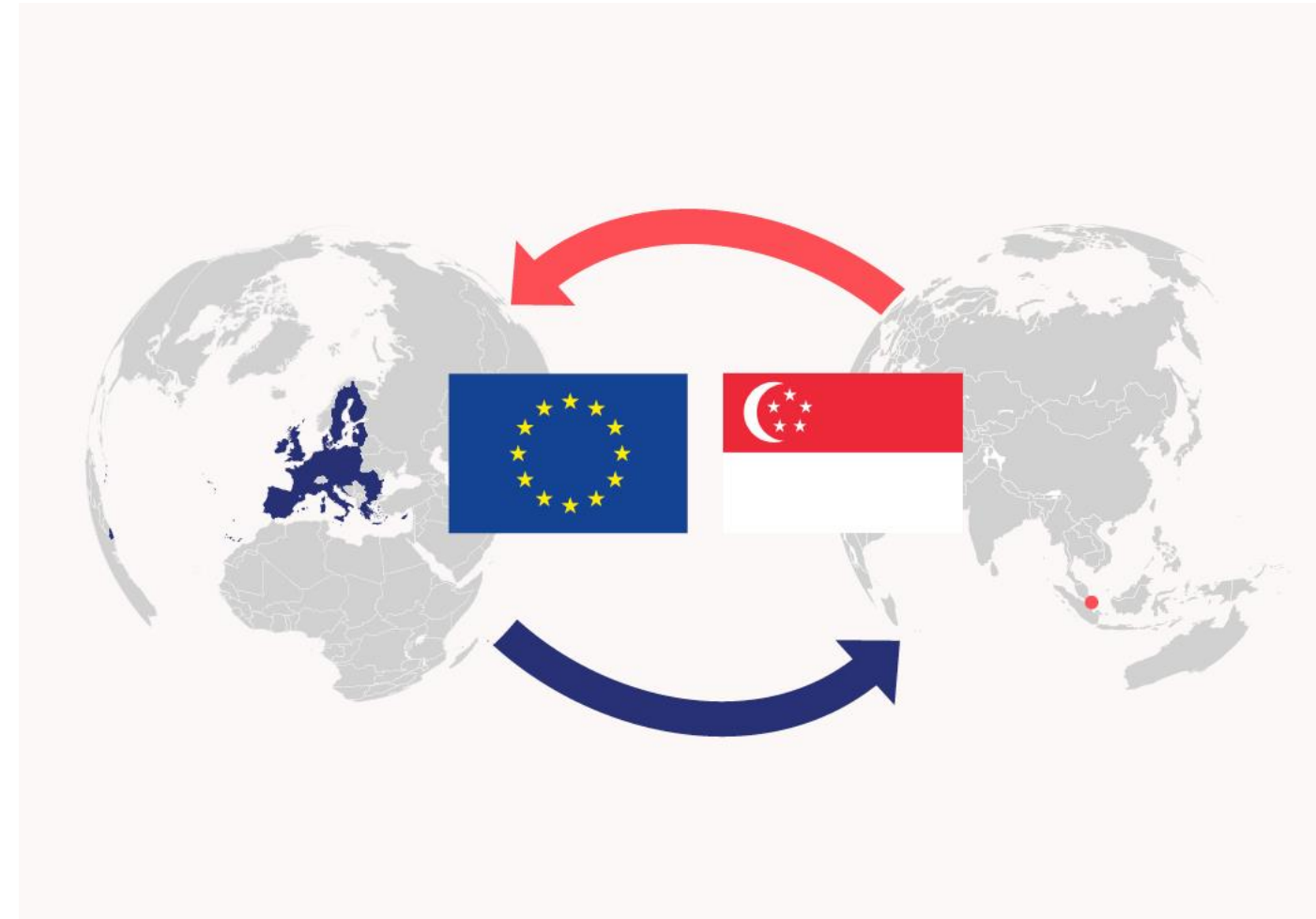
- Highly diversified economy: trade business services, transportation communications & financial services
- Service-dominated industry

## Trade patterns with the EU: Prospects for EU27 Linkages

- 11<sup>th</sup> largest trading partner of the EU in 2022 (facilitated through EUSFTA) with total trade in goods & services of EUR 130 bn
- Diverse exports & imports (manufacturing, machinery, chemicals, etc.)
- New Digital Trade Agreement to further boost trade in services (EUR 77.6 bn traded services in 2022)

## Singapore Cluster & Industry Programmes

- Attraction of both foreign & domestic actors
- Prospect for intensifying EU-Singapore relations



Source: <https://www.consilium.europa.eu/en/press/press-releases/2019/11/08/final-green-light-to-the-eu-singapore-free-trade-agreement/>

# Make sure to check out the Input Paper!





# THANK YOU

# Singapore Business Federation

## Arne Gramckow

Deputy Director  
North America, Europe & Central Asia  
Singapore Business Federation





# International Business Division

## EMPOWERING BUSINESSES FOR THE FUTURE

# ABOUT SINGAPORE

## Data



**Total Population:**  
5.64M



**Total Land Area :**  
733.2 sq km



**Total Merchandise Trade:**  
S\$ 1.37 tn / US\$ 1.02 tn



<b>GDP</b>	<b>Per Capita</b>
S\$ 643.5 bn	S\$ 114,165
US\$ 482.2 bn	US\$ 85,547



**Top Trading Partners**  
China, Malaysia,  
United States , EU

## Connectivity



Source: Enterprise Singapore 2023

## World's Recognition

**World's Most Competitive Economy**

Global Competitiveness Report,  
World Economic Forum, 2020



**One of The World's Easiest Places to Do Business In**

The World Bank, 2019



**Most Innovative Country in Asia**

Global Innovation Index, 2020



**Top in Asia for IP Rights Protection**

Global Competitiveness Report,  
World Economic Forum, 2020



**Asia's Most Digitally Competitive Country**

IMD World Digital  
Competitiveness Ranking, 2020





# Singapore Business Federation

STAY RELEVANT. STRENGTHEN VALUE. SCALE IMPACT.

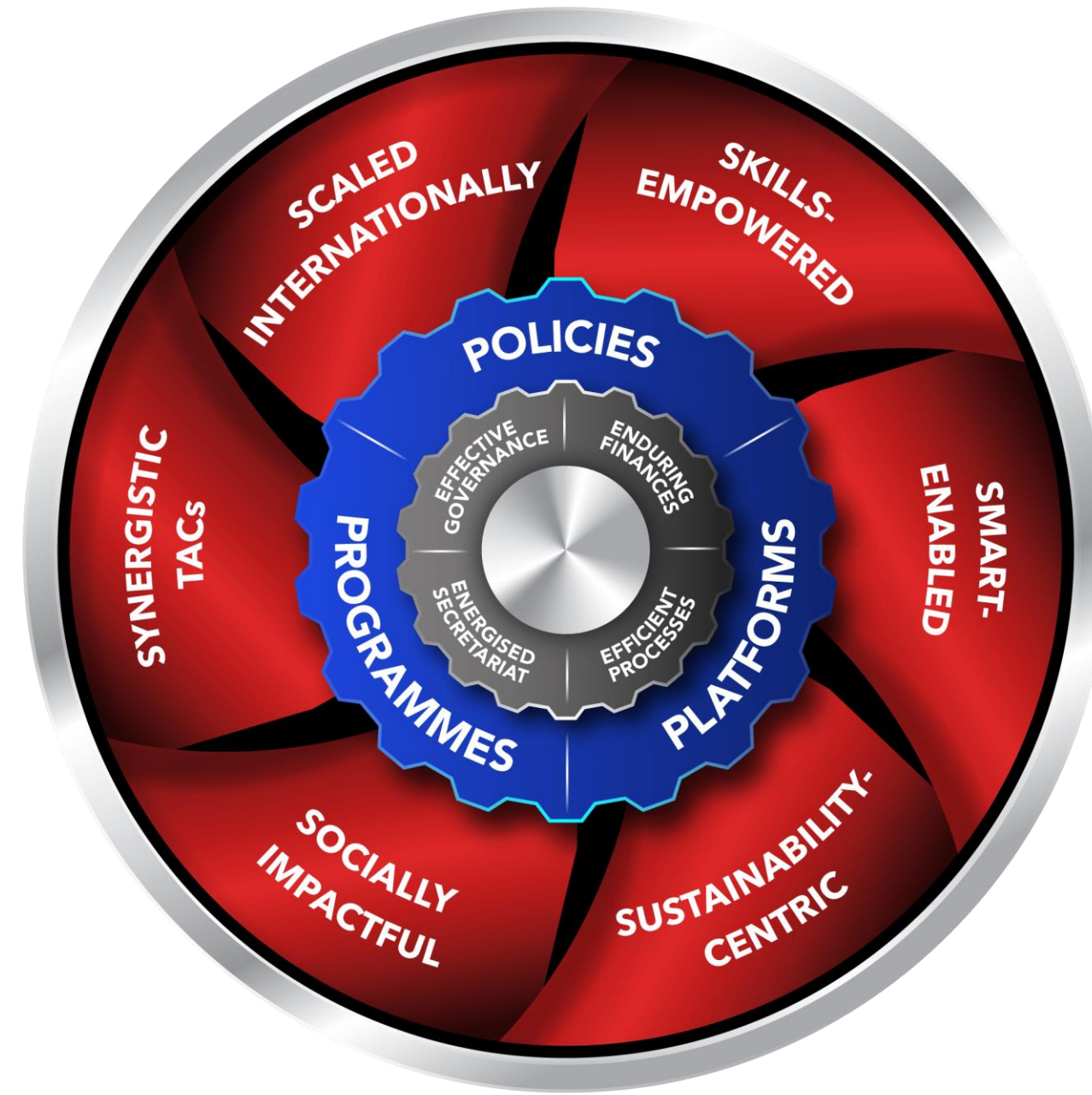
## VISION & MISSION




### VISION

Globally Competitive and Sustainable Economy,  
Future-Ready Businesses,  
Impactful Trade Associations and Chambers.

### MISSION

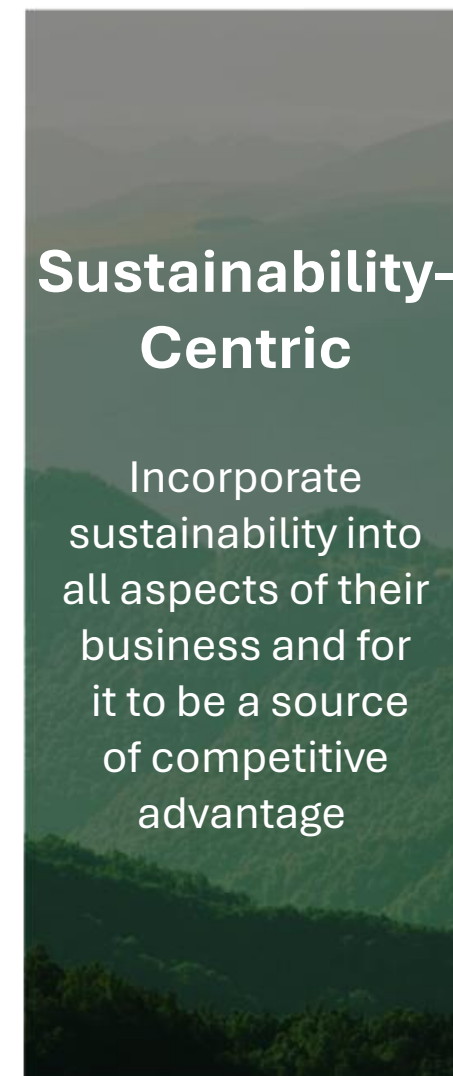
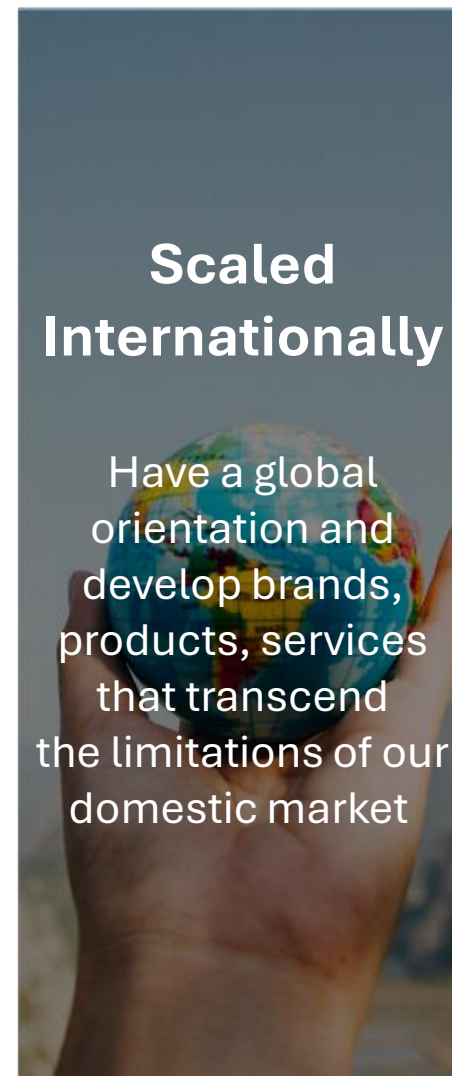
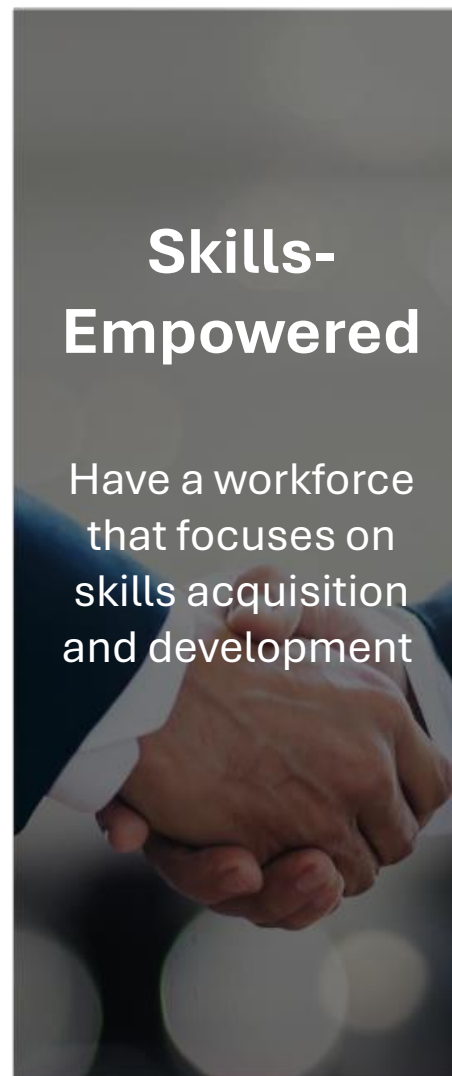
Shape Solutions, Build Partnerships and Foster Capabilities  
with businesses to advance Singapore.



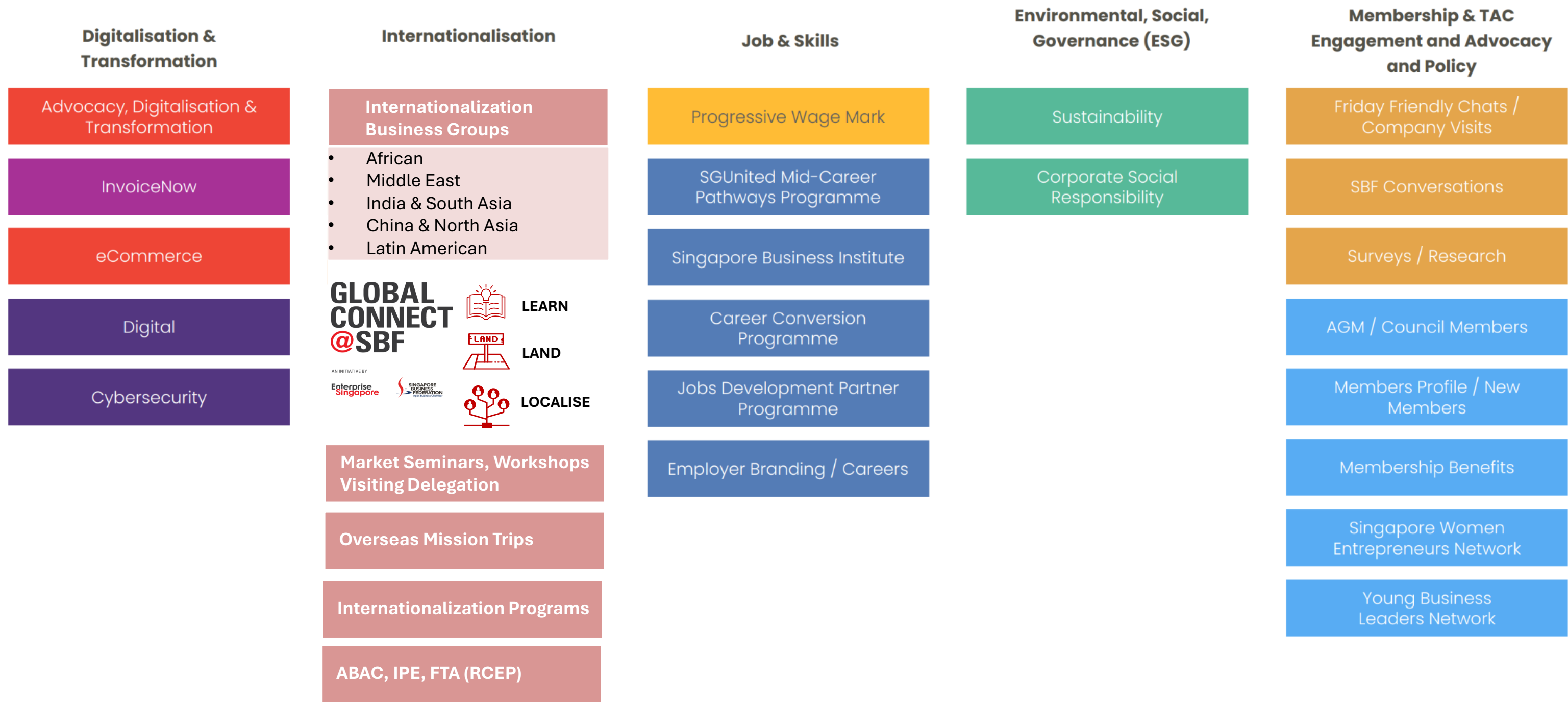
-  CORE ENABLERS
-  VALUE DRIVERS
-  ACTION AGENDAS

# Our 6 Action Agendas

We have identified **6 Action Agendas** to dedicate our energies and resources to make a difference. We believe that future-ready businesses need to possess the following characteristics:









# GLOBAL CONNECT @SBF

AN INITIATIVE BY

Enterprise  
Singapore



## CONNECTING YOUR BUSINESS TO GLOBAL OPPORTUNITIES

GlobalConnect@SBF is your globalisation partner. Discover how you can win overseas today.



### Learn

Understanding how to venture overseas with access to practical in-person advice and useful market resources



### Land

Tap on our expertise and experience to help you win deals and launch overseas with confidence – physically or digitally



### Localise

Deepen market presence through our established business networks and ensure your long-term sustainability

# GLOBAL CONNECT @SBF

AN INITIATIVE BY

Enterprise  
Singapore

SINGAPORE  
BUSINESS  
FEDERATION  
Apex Business Chamber



Define your business's **unique value proposition** for internationalization



**Strengthen your brand and market position** before entering overseas markets



**Strategise to select the right market(s)** overseas

Map out the **best market entry strategy**



Engage overseas professional service partners and chambers to **strengthen your market position and protect your investments and transactions**



**Network with foreign government and business entities** to find unique opportunities

## Scaled Internationally INTERNATIONAL BUSINESS DIVISION

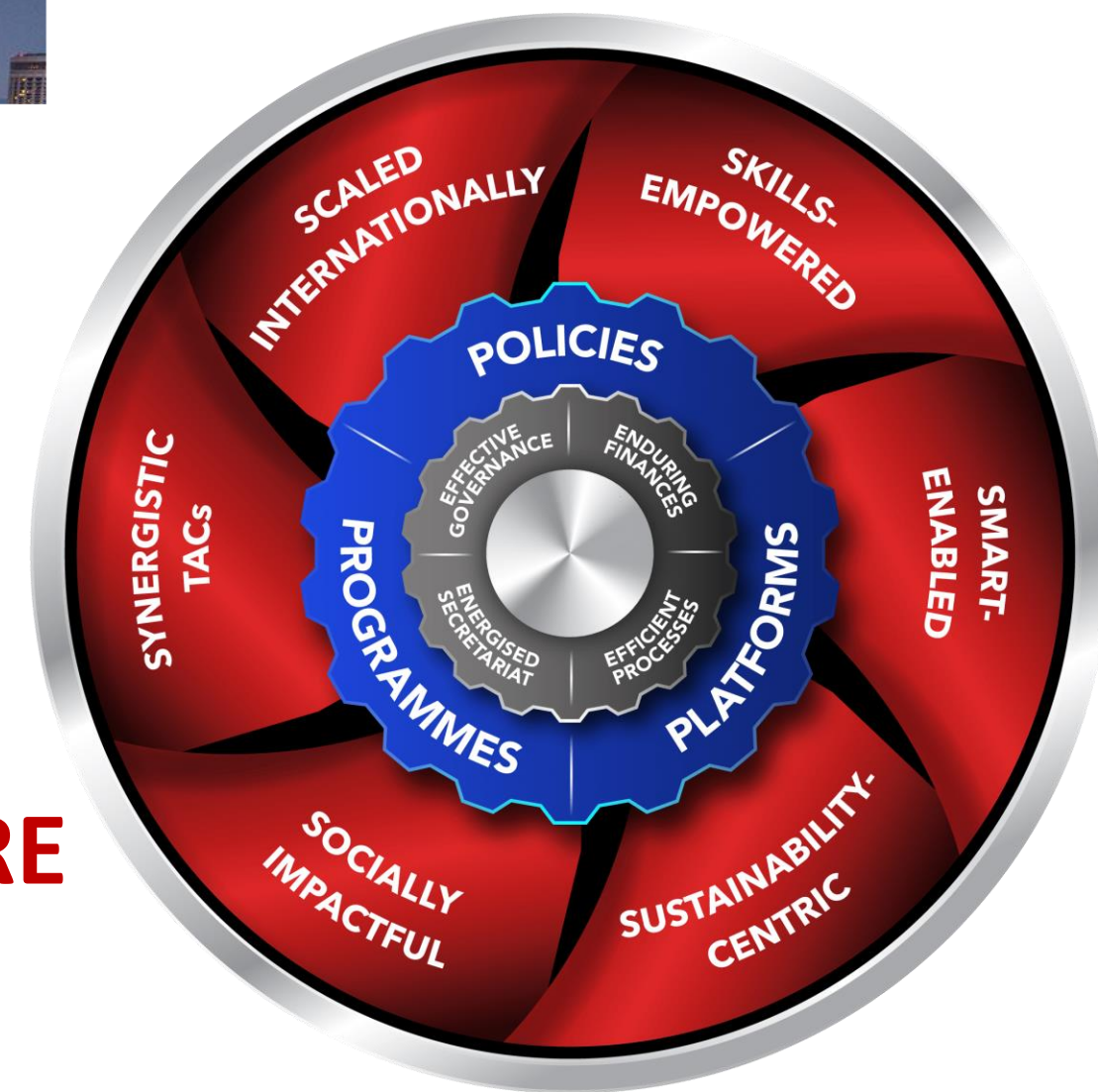






# International Business Division

## EMPOWERING BUSINESSES FOR THE FUTURE



**[arne.gramckow@sbf.org.sg](mailto:arne.gramckow@sbf.org.sg)**



# Market access information

**Jean-Pierre De Meerleer  
Sánchez**

**European Union Delegation to Singapore  
EU Delegation to Singapore**





# **EU-Singapore Economic & Trade relations**

Webinar on market access information for  
the EU-Singapore Matchmaking Event

**Jean-Pierre De Meerleer Sánchez**  
**Trade Policy Officer**

EU Delegation to Singapore  
1 October 2024

# Singapore: key partner in SEA



**Regional hub**

**Trade & Business-friendly  
environment**

**Largest EU Trade & Investment  
Partner in Southeast Asia**

**Presence of  
12,000 EU companies**



# Key trade & investment figures



## Trade in Goods

EU Exports to Singapore (2023): **€32.1 billion**

EU Imports from Singapore (2023): **€20.4 billion**



## Trade in Services

EU Exports to Singapore (2022): **€36.4 billion**

EU Imports from Singapore (2022): **€41.1 billion**



## Foreign Direct Investment

EU FDI Stocks in Singapore (2022): **€293.3 billion**

Singapore FDI Stocks in EU (2022): **€206.1 billion**



# EU-Singapore agreements

- **EU-Singapore Free Trade Agreement (2018)**  
*In force since 21 November 2019*
- **EU-Singapore Investment Protection Agreement (2018)**
- **EU-Singapore Partnership and Cooperation Agreement (2018)**
- **EU-Singapore AA on Clusters Cooperation (2020)**
- **EU-Singapore Digital Partnership (2023)**
- **EU-Singapore Digital Trade Agreement (2024)**



# EUSFTA in a nutshell



## Comprehensive Market Access

- **Goods**
- **Services**
- **Government Procurement**

## Enhanced rules and cooperation

- **Customs and trade facilitation**
- **Rules of Origin**
- **Technical Barriers to Trade**
- **Sanitary and Phytosanitary measures**

# EUSFTA in a nutshell

## Innovation & emerging areas

- **Intellectual Property Rights**
- **E-commerce**

## Sustainability

- **Environment**
- **Labour rights**
- **Renewable Energy Generation**





# Access2Markets

Your EU Gateway to trade info

[trade.ec.europa.eu/access-to-markets](https://trade.ec.europa.eu/access-to-markets)

 **Goods + ROSA** ^

 **Services and Investment** v

 **Procurement** v

 **Restrictions imposed by Russia / Belarus** v

Including **ROSA** Rules of Origin Self-Assessment

[How to use this form](#)

[Disclaimer](#)

**Product name or HS code**

**Country from \***

**Country to \***

**Search**

\*mandatory field

## Single Entry Point

### Are you facing trade barriers? Contact us for help

The Single Entry Point is the first point of contact within the European Commission's trade department for all EU stakeholders who are facing market access issues in third countries or who find non-compliance with sustainability commitments.

[Single Entry Point >](#)

[Existing trade barriers](#)

# Useful links

## ❖ **DG TRADE:**

<https://ec.europa.eu/trade/policy/in-focus/eu-singapore-agreement/>

## ❖ **EU Delegation website:**

[www.europe.sg](http://www.europe.sg)





# **Thank you very much!**

**E-mail:**

**DELEGATION-SINGAPORE-TRADE@eeas.europa.eu**

**Website:**

**[www.europe.sg](http://www.europe.sg)**



# Presentation of the South-East Asia IP SME Helpdesk

**Benoit Tardy**

IP Business Advisor of the SEA IP SME  
Helpdesk project



# Webinar on market access information for the EU-Singapore Matchmaking Event

\*\*\*

## Introduction to the SEA IP SME Helpdesk

**Benoit Tardy**

**IP Business Advisor, SEA IP SME Helpdesk**

**1 October 2024**

**SOUTH-EAST ASIA  
IP SME HELPDESK**



## SOUTH-EAST ASIA IP SME HELPDESK

# FREE South-East Asia (SEA) Intellectual Property (IP) advice for European SMEs

### *Know before you go*

- > free first-line confidential advice on IP:  
[expert@sea-iphelpdesk.eu](mailto:expert@sea-iphelpdesk.eu)
- > awareness-raising about IP matters in SEA affecting European SMEs
- > help to European SMEs to make informed IP decisions

Available to SMEs in the EU and Single Market Programme countries, the Helpdesk cooperates with European SME networks, chamber of commerce and industry associations to offer its services free of charge.



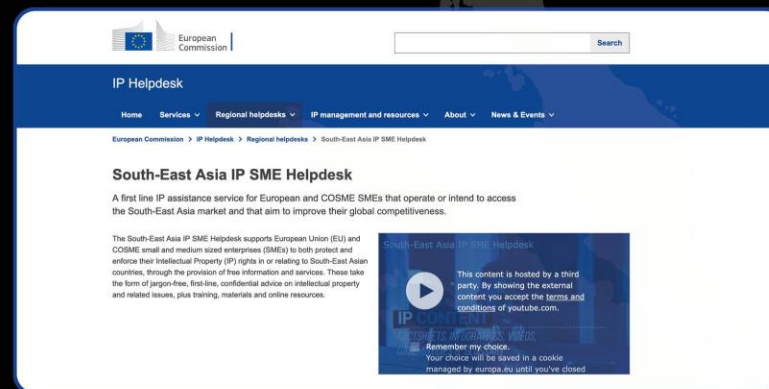
# SOUTH-EAST ASIA IP SME HELPDESK

# SNAPSHOT: Helpdesk Free Services

## Enquiry Helpline



## Website & Newsletter



## Training Workshops & Live Webinars



## IP business tools



## Publications





# SOUTH-EAST ASIA IP SME HELPDESK

FREE OF CHARGE  
AND CONFIDENTIAL SERVICE  
FOR SMES FROM THE EU AND  
SMP COUNTRIES



## Meet Benoît, your IP Business Advisor

BOOK YOUR SLOT  
WITH OUR EXPERT NOW  
<http://1to1.sea-ipheldesk.eu>



European  
Commission



#knowbeforeyougo

# Welcome to 1-to-1 Consultation

Book your slot here:

<http://1to1.sea-ipheldesk.eu>

SOUTH-EAST ASIA  
IP SME HELPDESK

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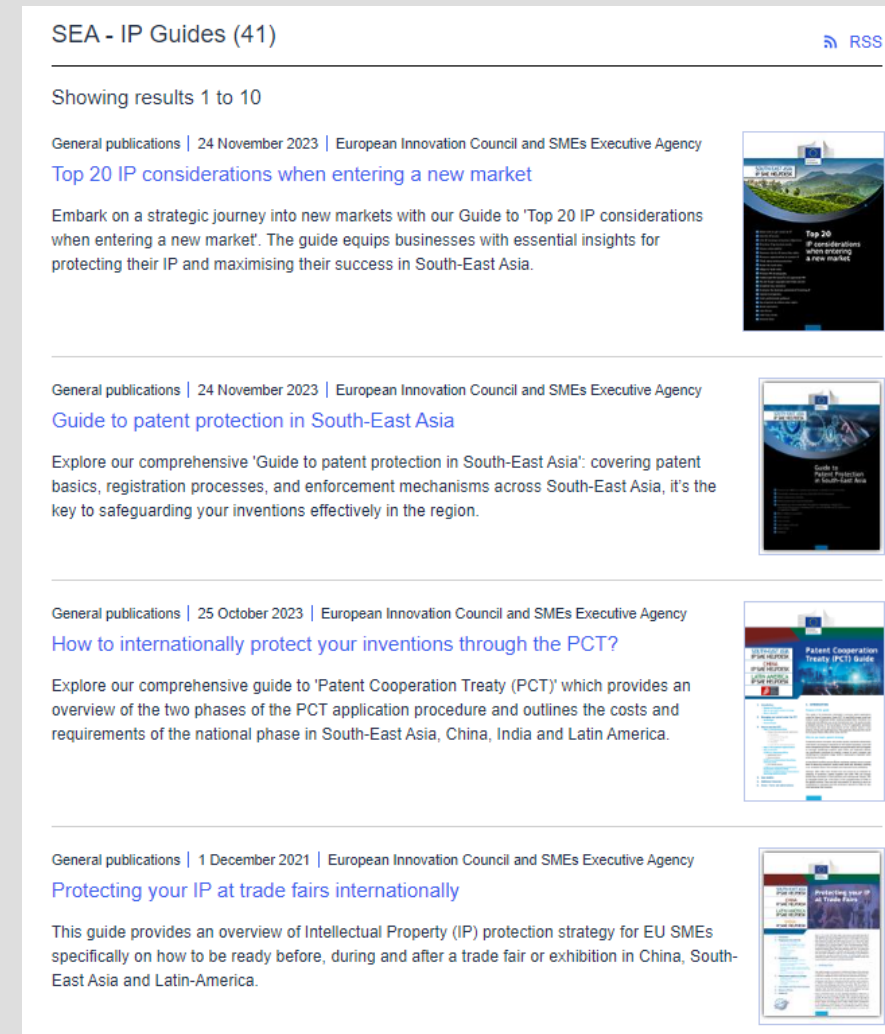


European  
Commission

# Check-out the publications' Library!



## 10 IP Country Factsheets



## IP Guides



# Free of charge to **ALL OUR** beneficiaries

## ONSITE / VIRTUALLY / HYBRID

### Companies

**European SMEs & start-ups, European Entrepreneurs  
(SEA or Europe based)**

- **Type of services** = trainings, webinars, dissemination of materials, consultations on the spot / online, helpline.
  - How to build an **IP strategy** when entering or planning to enter a new market?
  - How **IP registration system** in SEA works? Official fees, registration timeline, filing requirements, etc.
  - **IP enforcement avenues**: Where? How? Relevant contacts ?
  - **Network of local IP experts**

### Multipliers

**Clusters, EC initiatives, Trade Agencies; Chambers of Commerce, Professional Associations, Innovation Agencies, Research Centers & Science Parks, etc.**

- **Type of services** = co-organizing events, customized trainings, addressing IP questions of stakeholders/members.
- **How to involve us?**
  - **Pre-departure** meeting/**briefing** before or during Trade Missions
  - **1-to-1 confidential consultations** after seminars with an IP expert
  - **On the spot advice** during trade fairs at your national pavilion
  - **Business seminar for EU SMEs** (tailor made and in several languages)

# What is IP?

**Intellectual Property (IP) refers to the creations of the mind**

(works of art, inventions, trademarks, designs, computer programs, etc.)

**IP is a complex and wide topic...**

- 1 IP law or several IP laws (per IPR type)
- national/regional law & practice
- additional layer with international treaties

• **Industrial Property** (Patents, TMs, IDs and GIs)

• **Copyright & related rights** (literary works, films, music, artistic works, software and data banks)

# Why IP is important?

- ❖ **{Security}** - preventing competitors from using your intangible assets and avoiding to infringe third parties' rights
- ❖ **{Competitive advantage}** - fostering innovation & dissemination of technical information (patent literature) & new markets (JV, local partnerships)
- ❖ **{Income generation}** - enabling indirect revenues (IP commercialisation)
- ❖ **{Raising capital}** - collateral to obtain financing (investors and IP valuation)

- ❖ [Global Innovation Index 2024](#) (WIPO)
- ❖ [Report on IPRs in Third Countries 2023](#) (the EC)
- ❖ [IP SME Scoreboard 2022](#) (the EUIPO)





# Let's stay connected



@ipSEAsia



south-esat-asia-  
ip-sme-helpdesk



@seaiphelpdesk



YouTube  
South-East Asia Intellectual  
Property SME Helpdesk

**SOUTH-EAST ASIA**  
**IP SME HELPDESK**

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PRACISIS



fully utilise the tool to achieve successful meetings

# Daniel Cosnita

ECCP Team Member

# How to utilize the B2Match tool in order to achieve successful meetings



# Registration/Log in

EU-Singapore Matchmaking Event 2024 **PREPARING**

October 22 - October 24, 2024 | Singapore, Singapore

[Home](#)

[Agenda](#)

[Login](#)

[Register](#)

You are signed in as an organiser. [Logout](#)



**EUCLUSTERS** **MATCHMAKING**  
EVENTS

## EU-Singapore MATCHMAKING EVENT

In the context of Singapore International Energy Week

Singapore

22 - 24 October 2024



22 October 2024 - 24 October 2024

Singapore, Singapore

## EU-Singapore Matchmaking Event 2024

[Info](#)

[Who can participate](#)

[Agenda](#)

[Location and date](#)

[How it works](#)

[FAQ](#)

[Contact](#)

## Welcome to the EU-Singapore Matchmaking Event 2024

The European Commission (EC) will organise the **EU – Singapore Matchmaking Event** in the context of the **Singapore International Energy Week** which will be held on 21-25 October 2024.

**The EU – Singapore Matchmaking Event** itself will take place **on-site in Singapore 22-24 October 2024**.

The event will be jointly organised by the European Commission through the European Cluster Collaboration Platform (ECCP), in collaboration with the Enterprise Singapore

[Register now](#)

Open until 20 October 2024

### LOCATION

Singapore Business Federation

### ORGANISED BY



1

PARTICIPATION TYPE

2

PROFILE

3

ATTENDANCE

## Please make a choice

☐ Singapore Participant

☐ EU Participant

Continue

[Cancel registration](#)

✓

Opening Remarks and Speeches on EU-Singapore Business Cooperation

🕒

Time

13:00 - 13:20

📍

Location

Singapore Business Federation

✓

Sharing on the Enterprise Europe Network

🕒

Time

13:20 - 13:30

📍

Location

Singapore Business Federation

✓

Roundtable Introduction of the EU and Singapore Delegations

🕒

Time

13:30 - 14:30

📍

Location

Singapore Business Federation

✓

Bilateral matchmaking sessions between participants

⚠️ 1:1 MEETINGS

🕒

Time

14:40 - 17:20

📅

Meetings

8 meetings, 20 min each

📍

Location

Singapore Business Federation



# Marketplace

You are signed in as an organiser. [Logout](#)



Daniel Cosnita

President at Romanian Cluster Association  
Bucharest, Romania

[Edit my profile](#)

- Overview
- My availability
- My opportunities
- Company representatives
- Organizer questions
- Account settings
- Logout

## You've successfully signed up for the EU-SingaporeMatchmaking Event 2024!

You'll receive an email confirmation shortly.

## Your profile is waiting to be activated!

Your profile will be visible to other participants and you can request meetings as soon as the organiser activates your profile. You will be notified via email.

## Create an opportunity

You don't have any visible opportunities on your company profile. Please create new ones or publish the existing ones in case you have any from previous events.

[Add an Opportunity](#)

# Marketplace

[Add an Opportunity](#)

16 Opportunities found



☐ EXPERTISE (9)

☐ SERVICE (6)

☐ PRODUCT (1)

PRODUCT

Updated on May 12, 2023

## Electrodo - Web3 platform for ESG data, asset...

Electrodo is a Web3 platform for ESG data, asset, and risk management, helping companies and investors create sustainable value and improve the efficiency of sustainable capital allocation. By addressing ESG data availability, integrity, and reliabil...

ICT

Other

Automotive

+3



Leonid Khatskevych

CBDO at 482.solutions (Odesa, Ukraine)



[Request meeting](#)

EXPERTISE

Updated on May 11, 2023

## Web Development, IT Outstaffing, EoR

For over 14 years, Cleveroad has been a leading custom software development and PoC and outstaff partner for major companies such as Porsche, TDC, and Lego, with a strong team of 280+ developers



# Participants



You are signed in as an organiser. [Logout](#)



**Daniel Cosnita**

President at Romanian Cluster Association  
Bucharest, Romania

[Edit my profile](#)

**Overview**

- [My availability](#)
- [My opportunities](#)
- [Company representatives](#)
- [Organizer questions](#)
- [Account settings](#)
- [Logout](#)

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[Add an Opportunity](#)

# Select whom to meet/Participants

Matchmaking - European Cluster Conference 2022  
September 26, 2022 | Prague, Czech Republic

Home

Participants

Agenda

Marketplace

Meetings

Conversations



## Participants

Relevance

### Recommended ⓘ

See all



**Macoveiu Gabriela**  
Director for Innovation an...



**Tugce Sagdur Akdik**  
Manager of R&D and Tec...



**Uwe Pfeil**  
Clustermanager at Cluste...



73 Participants found

Search



BOOKMARKED



MATCHMAKING



**Uwe Pfeil**

Clustermanager at Cluster Mobility & Lo...  
REGENSBURG, GERMANY

[View organisation profile](#) →



[Request meeting](#)



**Magdaléna Vrabčková**

Executive manager at Czech Marine Clus...  
ZLÍN, CZECH REPUBLIC

[View organisation profile](#) →



[Request meeting](#)



**Loïc MARIN**

European interclustering projects mana...  
CLERMONT-FERRAND, FRANCE

[View organisation profile](#) →



[Request meeting](#)



**Dave Egan**



[Request meeting](#)





# Meetings

You are signed in as an organiser. [Logout](#)



**Daniel Cosnita**

President at Romanian Cluster Association  
Bucharest, Romania

[Edit my profile](#)

**Overview**

- [My availability](#)
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- [Company representatives](#)
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[Add an Opportunity](#)

# Book your meetings

reMatchmaking Event 2024 **PREPARING**

October 24, 2024 | Singapore, Singapore

[Home](#)[Participants](#)[Marketplace](#)[Agenda](#)[Meetings](#)[Conversations](#)

You are signed in as an organiser. [Logout](#)

## 1:1 Meetings

My meetings



ALL 0

ACCEPTED 0

PENDING 0

CANCELED 0

AVAILABILITY

All times are displayed in the event time zone (Asia/Singapore, currently: 21:26). [Change](#)



You don't have any meetings yet.



# Book your meetings



**Nina Pona**

Project Manager

LILLE, FRANCE

Pôle MEDEE >



 Request meeting



**Pedro Rocha**

Executive Director

PORTO, PORTUGAL

PRODUTECH - Production Technologies Cluster

>



 Request meeting



**Lejla Pock**

CEO

GRAZ, AUSTRIA

Human.technology Styria >



 Request meeting



# Agenda

You are signed in as an organiser. [Logout](#)



**Daniel Cosnita**

President at Romanian Cluster Association  
Bucharest, Romania

[Edit my profile](#)

**Overview**

- [My availability](#)
- [My opportunities](#)
- [Company representatives](#)
- [Organizer questions](#)
- [Account settings](#)
- [Logout](#)

## You've successfully signed up for the EU-SingaporeMatchmaking Event 2024!

You'll receive an email confirmation shortly.

## Your profile is waiting to be activated!

Your profile will be visible to other participants and you can request meetings as soon as the organiser activates your profile. You will be notified via email.






## Create an opportunity

You don't have any visible opportunities on your company profile. Please create new ones or publish the existing ones in case you have any from previous events.

[Add an Opportunity](#)



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12:00 - 13:00	<b>Business Lunch</b>  Singapore Business Federation	<a href="#">Remove</a>
13:00 - 13:20	<b>Opening Remarks and Speeches on EU-Singapore Business Cooperation</b>  Singapore Business Federation	<a href="#">Remove</a>
13:20 - 13:30	<b>Sharing on the Enterprise Europe Network</b>  Singapore Business Federation	<a href="#">Remove</a>
13:30 - 14:30	<b>Roundtable Introduction of the EU and Singapore Delegations</b>  Singapore Business Federation	<a href="#">Remove</a>
19:00 - 21:00	<b>Networking Dinner</b>  Guoco Midtown	<a href="#">Remove</a>

Wednesday, October 23, 2024

# Conversations



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Bucharest, Romania

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You don't have any messages yet. If you want to start a conversation, click on the "Send message" button below.

 [Send message](#)

- Participants can interact with each other prior to the meetings through the **B2Match direct message tool**.
- The messages exchanged between participants are **completely confidential**

# Debriefing Survey

# Debriefing Survey

A link to a Debriefing Survey will be sent to the participants at the end of the matchmaking event, remember to check your e-mail.

**Please do not miss the chance to provide us your feedback!**



# Next Steps

# Next Steps

- Booking meetings are open!
- Please create your matchmaking opportunities!
- Start booking meetings!
- On the day of the event, please check your meetings agenda (and download it)

# Q&A



# Thank You!



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#ECCP #ECCPMatchmaking

