

How to utilize the B2Match tool in order to achieve successful meetings

Daniel Cosnita

ECCP Team Member

Registration/Log in

Matchmaking Event Montreal 2024
September 12, 2024 | Montreal, Canada

[Home](#)[Agenda](#)[Login](#)[Register](#)

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EUCLUSTERS



EU-Canada MATCHMAKING EVENT

In the context of ALL IN 2024

Montreal, Canada

10-12 September 2024



10 September 2024 - 12 September 2024

Montreal, Canada

EU-Canada Matchmaking Event Montreal 2024

[Info](#)[Agenda](#)[Location and date](#)[How it works](#)[FAQ](#)[Contact](#)

Welcome to the EU-Canada Matchmaking Event 2024

The European Commission (EC) will organise the **EU – Canada Matchmaking Event** in the context of the [ALL IN Event](#) which will be held on 11-12 September 2024.

The **EU – Canada Matchmaking Event** itself will take place on-site in Montreal, Canada 10-12 September 2024.

The event will be jointly organised by the European Commission through the European Cluster Collaboration Platform (ECCP), in collaboration with Innovation, Science and

[Register now](#)

Open until 11 September 2024

LOCATION

1255 rue Jeanne Mance
Montreal, Canada

ORGANISED BY





1

PARTICIPATION TYPE

2

PROFILE

3

ATTENDANCE

Please make a choice

☐ Canadian Participant

☒ EU Participant

Continue

[Cancel registration](#)



1

PARTICIPATION TYPE

2

PROFILE

3

ATTENDANCE

Please make a choice

☐ Canadian Participant

☒ EU Participant

Continue

[Cancel registration](#)



Tuesday, September 10, 2024

☒ Gathering for the Site Visits

Time 08:30 - 09:15

☒ Site Visits

Time 09:15 - 12:10

Stop 1: SCALE AI, Mila, Ivado Labs Stop2: Next AI Stop3: Centech

☒ Transfer back to Double Tree by Hilton

Time 12:10 - 12:30

☒ Registration and Networking Lunch

Time 12:30 - 13:30

Location Hotel Double Tree by Hilton Montreal

Marketplace

You are signed in as an organiser. [Logout](#)



Daniel Cosnita

President at Romanian Cluster Association
Bucharest, Romania

[Edit my profile](#)

Overview

- [My availability](#)
- [My opportunities](#)
- [Company representatives](#)
- [Organizer questions](#)
- [Account settings](#)
- [Logout](#)

You’ve successfully signed up for the EU-Canada Matchmaking Event Montreal 2024!

You’ll receive an email confirmation shortly.

Your profile is waiting to be activated!

Your profile will be visible to other participants and you can request meetings as soon as the organiser activates your profile. You will be notified via email.

Create an opportunity

You don't have any visible opportunities on your company profile. Please create new ones or publish the existing ones in case you have any from previous events.

[Add an Opportunity](#)

Create an opportunity



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Romanian Cluster Association



Product

Add and describe a product you offer.



Service

Add and describe a service you offer.



Partnership

Add this if you are interested in engaging in a partnership with another organisation.



Project Cooperation

Add this if you are interested in finding a partner for your project.



Investment

Add this if you seek investment opportunities.



Expertise

Add your area of expertise and describe what you can offer to other participants.



Request

Add if you have anything specific you are looking for.



Marketplace

[Add an Opportunity](#)

16 Opportunities found



☐ EXPERTISE (9)

☐ SERVICE (6)

☐ PRODUCT (1)

PRODUCT

Updated on May 12, 2023

Electrodo - Web3 platform for ESG data, asset...

Electrodo is a Web3 platform for ESG data, asset, and risk management, helping companies and investors create sustainable value and improve the efficiency of sustainable capital allocation. By addressing ESG data availability, integrity, and reliabil...

ICT Other Automotive +3



Leonid Khatskevych
CBDO at 482.solutions (Odesa, Ukraine)



[Request meeting](#)

EXPERTISE

Updated on May 11, 2023

Web Development, IT Outstaffing, EoR

For over 14 years, Cleveroad has been a leading custom software development and PoC and outstaff partner for major companies such as Porsche, TDC, and Lego, with a strong team of 280+ developers

Participants



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Select with whom to meet: Participants


Matchmaking - European Cluster Conference 2022
September 26, 2022 | Prague, Czech Republic


Home **Participants** Agenda Marketplace Meetings Conversations  


Participants

Relevance ▾


Recommended ⓘ **See all**


**Macoveiu Gabriela**
Director for Innovation an...
✕

**Tugce Sagdur Akdik**
Manager of R&D and Tec...
✕


**Uwe Pfeil**
Clustermanager at Cluste...
✕


73 Participants found





☐ **BOOKMARKED** 


☐ **MATCHMAKING**


**Uwe Pfeil**
Clustermanager at Cluster Mobility & Lo...
REGENSBURG, GERMANY
[View organisation profile →](#)





 **Request meeting**





**Magdaléna Vrabčková**
Executive manager at Czech Marine Clus...
ZLÍN, CZECH REPUBLIC
[View organisation profile →](#)





 **Request meeting**





**Loïc MARIN**
European interclustering projects mana...
CLERMONT-FERRAND, FRANCE
[View organisation profile →](#)





 **Request meeting**



**Dave Egan**



 **Request meeting**



Meetings



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Book your meetings



1:1 Meetings

My meetings



ALL 0

ACCEPTED 0

PENDING 0

CANCELED 0

AVAILABILITY

All times are displayed in the event time zone (America/Toronto, currently: 05:00). [Change](#)



You don't have any meetings yet.

+ Request meetings

Book your meetings



Nina Pona

Project Manager

LILLE, FRANCE

Pôle MEDEE >



 Request meeting



Pedro Rocha

Executive Director

PORTO, PORTUGAL

PRODUTECH - Production Technologies Cluster



 Request meeting



Lejla Pock

CEO

GRAZ, AUSTRIA

Human.technology Styria >



 Request meeting



Agenda



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Tuesday, September 10, 2024

08:30 - 09:15	Gathering for the Site Visits	Remove
09:15 - 12:10	Site Visits	Remove
12:10 - 12:30	Transfer back to Double Tree by Hilton	Remove
12:30 - 13:30	Registration and Networking Lunch <div><div></div>Hotel Double Tree by Hilton Montreal</div>	Remove
13:30 - 13:45	Opening Remarks and Speeches <div><div></div>Creation Room</div>	Remove

Conversations



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You don't have any messages yet. If you want to start a conversation, click on the "Send message" button below.

 Send message

- Participants can interact with each other prior to the meetings through the **B2Match direct message tool**.
- The messages exchanged between participants are **completely confidential**

Debriefing Survey

Debriefing survey

A link to a Debriefing Survey will be sent to the participants at the end of the matchmaking event, remember to check your e-mail.

Please do not miss the chance to provide us your feedback!

Nota Bene!

Some principles to remember!

- Exchanging information to find partners with complementary capabilities to achieve efficient and faster production, e.g. through quicker delivery of key inputs, can be **beneficial** and **compatible with competition rules, if certain principles are observed**:
 - exchange of commercial information is kept to the **minimum necessary and limited** both **in time** and to **resolving related supply challenges**.
- Particularly sensitive information is prices, discounts, costs, sales, commercial strategies, expansion plans and investments, customers and suppliers lists, etc.
 - **do not exchange such information with your direct competitor in relation to competing products**.
 - if talking with a direct competitor at the event, keep notes on the subjects discussed.

Next Steps!

Next steps

- Booking meetings are open!
- Please create your matchmaking opportunities!
- Start booking meetings!
- On the day of the event, please check your meetings agenda (and download it)



An initiative of the European Union

EUCLUSTERS MATCHMAKING EVENTS

Thank you!



European
Commission



Business Support on Your Doorstep

Canada

AI

SCALE AI

Visit the ECCCP website and follow us on social media



www.clustercollaboration.eu



@Clusters_EU



European Cluster Collaboration Platform



#ECCP #ECCPMatchmaking