## **Daniel Cosnita**

ECCP Team Member











# Housekeeping Rules

- This webinar is scheduled to last 1.5 hours
- This webinar will be recorded and published at the matchmaking event website
- Please mute yourself during the presentation
- All participants are invited to intervene during the Q&A
   Session either by writing in the chat or raising hand







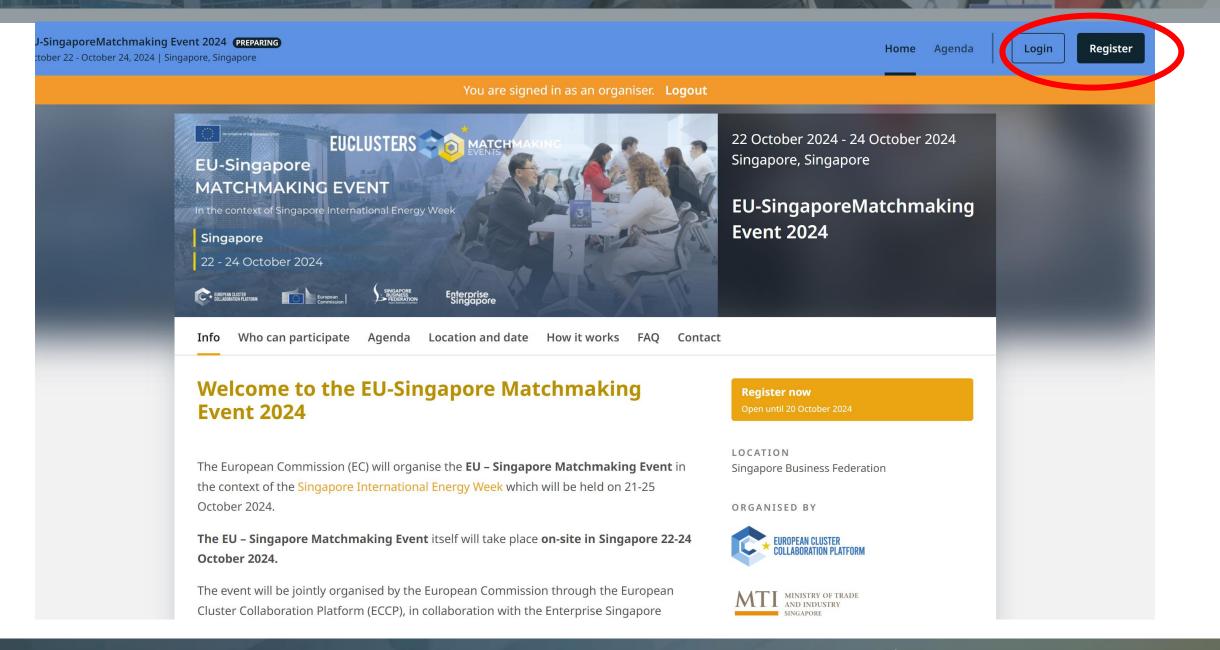






How to utilize the B2Match tool in order to achieve successful meetings

# Registration/Log in













Please make a choice	
<ul> <li>Singapore Participant</li> </ul>	
EU Participant	
	Continue
Cancel regis	tration













Opening Remarks and Speeches on EU-Singapore Business Cooperation

Time 13:00 - 13:20

Location Singapore Business Federation

**Sharing on the Enterprise Europe Network** 

Time 13:20 - 13:30

Location Singapore Business Federation

Roundtable Introduction of the EU and Singapore Delegations

( Time 13:30 - 14:30

Singapore Business Federation Location

Bilateral matchmaking sessions between participants

**▲** 1:1 MEETINGS

14:40 - 17:20 ( Time

Meetings 8 meetings, 20 min each

Singapore Business Federation Location













# Marketplace





#### **Daniel Cosnita**

President at Romanian Cluster Association Bucharest, Romania

#### Edit my profile

#### Overview

My availability

My opportunities

Company representatives

Organizer questions

Account settings

Logout

## You've successfully signed up for the EU-**SingaporeMatchmaking Event 2024!**

You'll receive an email confirmation shortly.

### Your profile is waiting to be activated!

Your profile will be visible to other participants and you can request meetings as soon as the organiser activates your profile. You will be notified via email.

### **Create an opportunity**

You don't have any visible opportunities on your company profile. Please create new ones or publish the existing ones in case you have any from previous events.





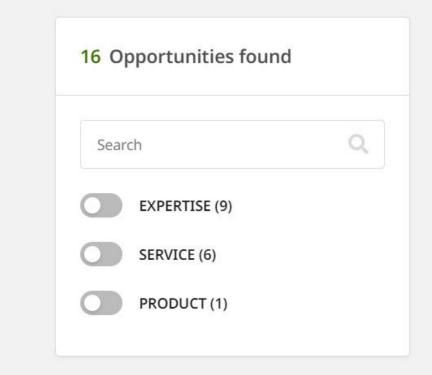


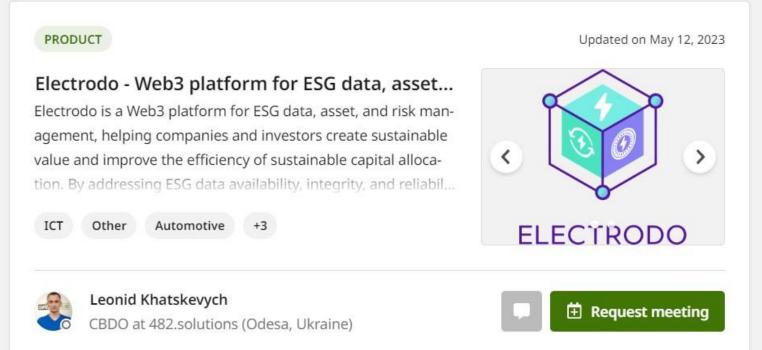




## Marketplace

Add an Opportunity





EXPERTISE

Updated on May 11, 2023

#### Web Development, IT Outstaffing, EoR

For over 14 years, Cleveroad has been a leading custom software development and PoC and outstaff partner for major companies such as Porsche, TDC, and Lego, with a strong team of 280+ developers.













# Participants





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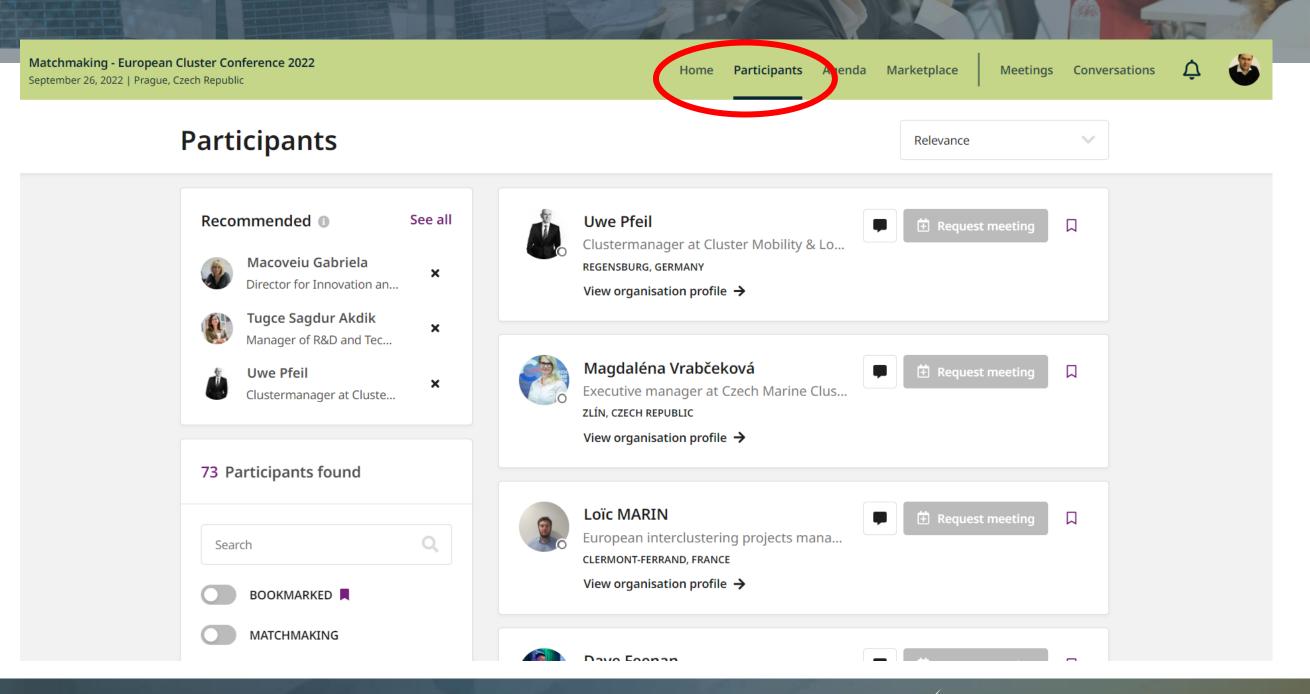








# Select whom to meet/Participants















# Meetings





#### **Daniel Cosnita**

President at Romanian Cluster Association
Bucharest, Romania

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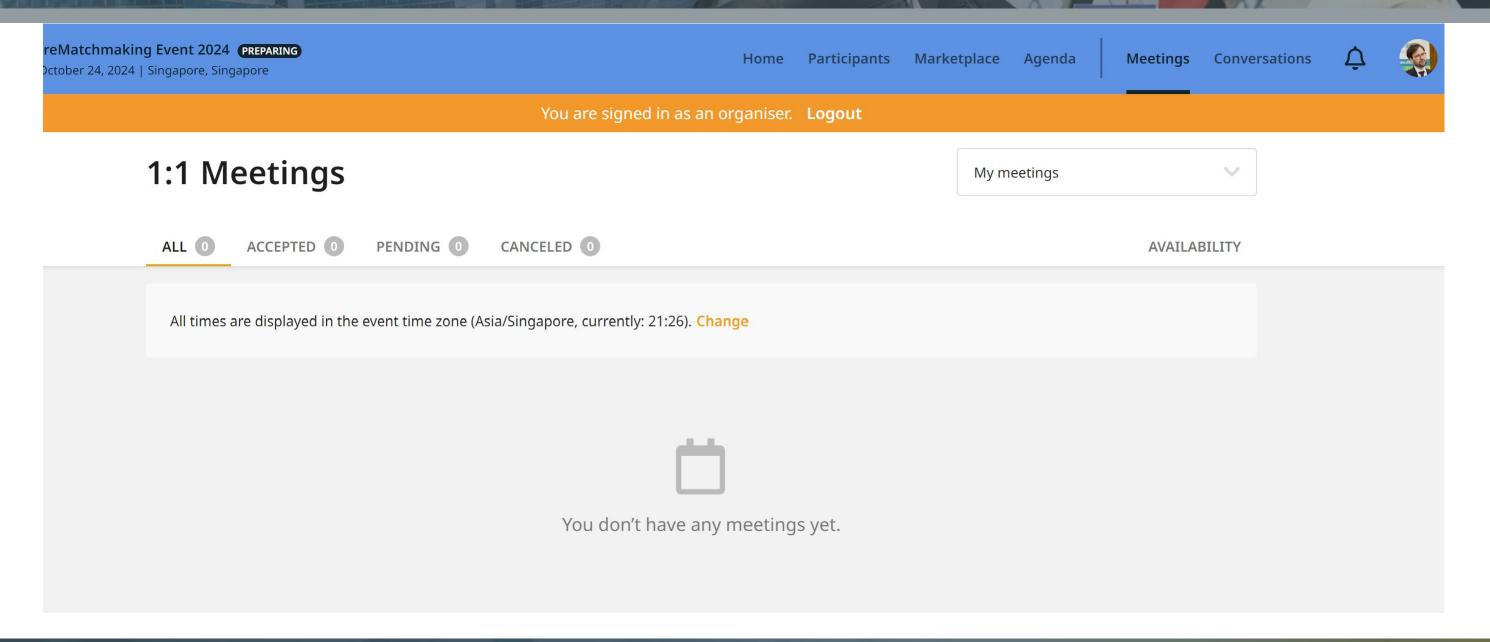








# Book your meetings





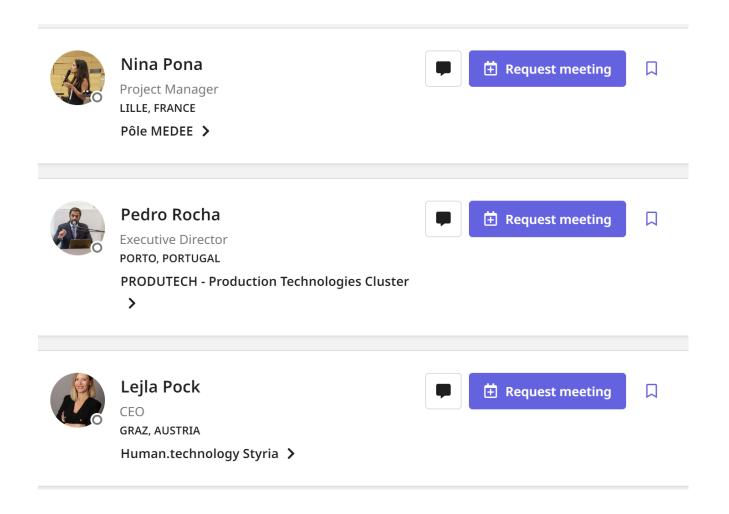








# Book your meetings















# Agenda





#### **Daniel Cosnita**

President at Romanian Cluster Association Bucharest, Romania

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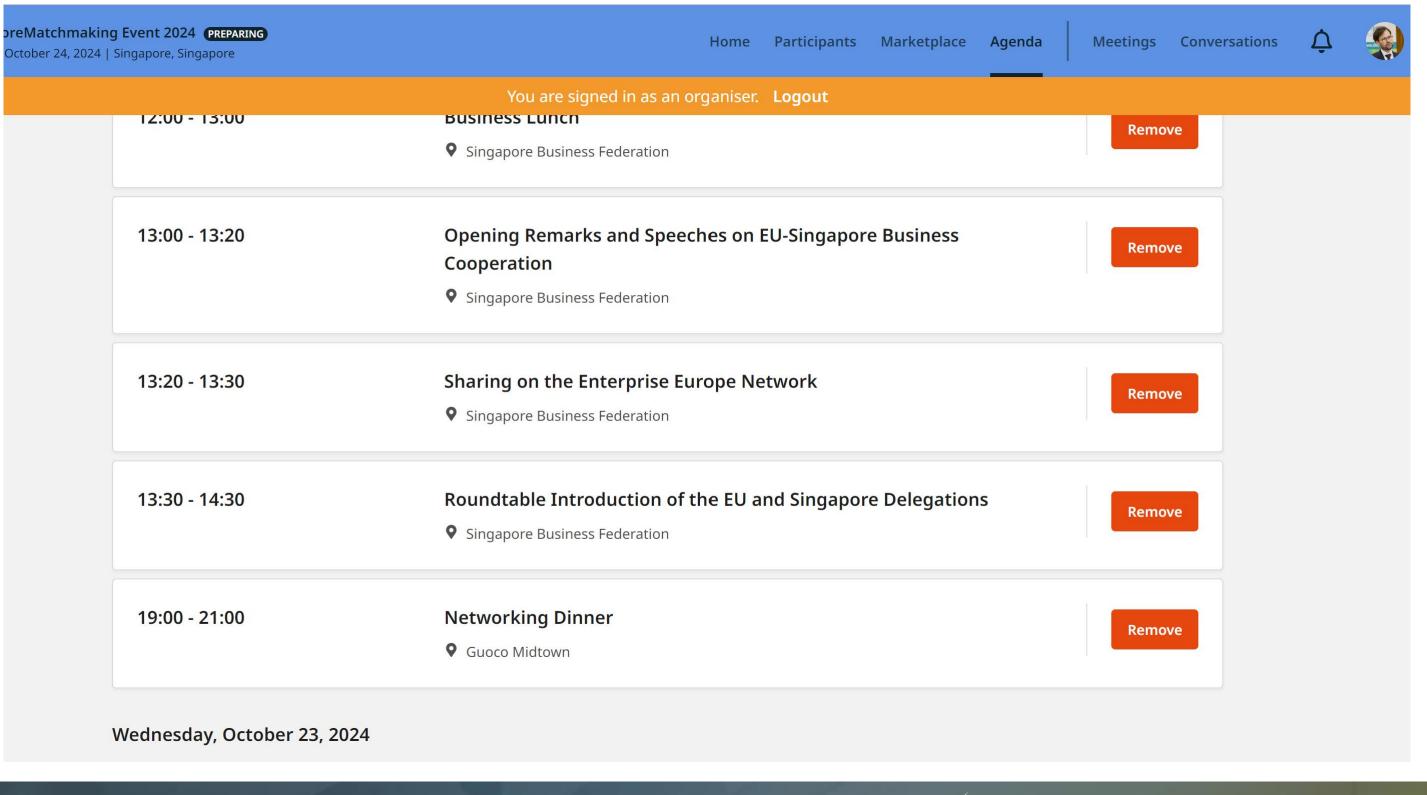
























# Conversations



#### **Daniel Cosnita**

President at Romanian Cluster Association Bucharest, Romania

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You don't have any messages yet. If you want to start a conversation, click on the "Send message" button bellow.

□ Send message

- Participants can interact with each other prior to the meetings through the **B2Match direct message** tool.
- The messages exchanged between participants are completely confidential













# Debriefing Survey

# Debriefing Survey

A link to a Debriefing Survey will be sent to the participants at the end of the matchmaking event, remember to check your e-mail.

Please do not miss the chance to provide us your feedback!













# Next Steps

## Next Steps

- Booking meetings are open!
- Please create your matchmaking opportunities!
- Start booking meetings!
- On the day of the event, please check your meetings agenda (and download it)













# Thank you