



An initiative of the European Union

**EUCLUSTERS**



**MATCHMAKING  
EVENTS**

# PARTICIPANTS BOOKLET



11 - 13 June 2024

**EU-South Med**

**#ECCPMatchmaking**



**EUROMED  
CLUSTERS  
FORWARD**

**ACHEMA  
2024**



Industrie- und Handelskammer  
Frankfurt am Main

# EU-SOUTH MED MATCHMAKING EVENT

## Background

The European Commission (EC) will organise the **EU – South MED Matchmaking Event** in the frame of [ACHEMA expo](#) which will be held on 10-14 June 2024.

The **EU – South MED Matchmaking Event** itself will take place on-site in Frankfurt, Germany 11-13 June 2024.

The event will be jointly organised by the European Commission through the European Cluster Collaboration Platform (ECCP), in collaboration with ANIMA Investment Network, Euromed Clusters Forward, Enterprise Europe Network (EEN) and Chamber of Commerce and Industry Frankfurt am Main.

The **EU – South MED Matchmaking Event** will bring together cluster organisations and SMEs from the European Union (EU), non-EU countries participating in the Single Market Programme/COSME Strand, and South MED countries: Morocco, Algeria, Egypt, Jordan, Lebanon, Palestine and Tunisia. It will provide participants an excellent chance to promote Cluster to Cluster (C2C), Cluster to Business (C2B), and Business to Business (B2B) collaborations.

# OVERALL AGENDA OF THE BUSINESS MISSION BY DAYS

## 10 June 2024

Arrival, check in

Possible visits at ACHEMA – individually

## 11 June 2024

Time	Programme
08:30 – 09:00	<b>Registration</b> Location: <a href="#">Greet Hotel Darmstadt</a> , located at Hilperststrasse 27 – 64295 Darmstadt (Germany)
09:00 – 09:30	<b>Opening Remarks and speeches</b> <ul style="list-style-type: none"> <li>• <b>Mariella Masselink</b>, Head of Unit, DG GROW, European Commission</li> <li>• <b>Virginie COSSOUL</b>, Programme Manager, DG Near, European Commission</li> <li>• <b>Emmanuel NOUTARY</b>, General Delegate, ANIMA Investment Network</li> <li>• <b>Martina BACOVA</b>, Project Adviser at European Innovation Council and SMEs Executive Agency (EISMEA)</li> </ul> <b>Moderator:</b> Daniel Cosnita, ECCP Team Member
09:30 – 10:30	<b>Breaking the ICE, Pitching Session, Round I</b> <b>Moderators:</b> Daniel Cosnita, ECCP Team Member / <b>ANIMA</b>
10:30 – 11:00	<i>Coffee Break</i>
11:00 – 12:00	<b>Opportunities and examples in doing business and forging value chain cooperations between EU and South Med countries</b> <ul style="list-style-type: none"> <li>• <b>Dr. Patric Dufour - Bourru</b>, Regional Development Agency Heilbronn, cluster initiative TRANSFORMATIVE DIALOG</li> </ul> <p>Co-operation partners with the Tunisian Automobile Association (TAA - <a href="#">Home Page - Tunisian Automotive Association (taa.tn)</a>) and the Mécatronic Cluster Tunisia (<a href="#">CLUSTER MECATRONIC TUNISIE – MOBILISATION OF TALENTED PEOPLE FOR INNOVATION AND ECONOMIC PERFORMANCE</a>).</p> <ul style="list-style-type: none"> <li>• <b>Amine Sellami</b>, Tunisian Mecatronic Cluste</li> <li>• <b>Skirmante Balezientene</b>, Cluster Coordinator, Lithuanian Photovoltaics Industrial Technology Cluster (FETEK)</li> <li>• <b>Viviane Volk, Project manager</b>, Enterprise Europe Network (EEN) and Chamber of Commerce and Industry Frankfurt am Main</li> </ul> <b>Moderators:</b>

	<b>Emmanuel NOUTARY</b> , General Delegate, ANIMA Investment Network <b>Daniel Cosnita</b> , ECCP Team Member
<b>12:00 – 13:00</b>	<b>Pitching Session, Round II</b> <b>Moderators:</b> Daniel Cosnita, ECCP Team Member / <b>ANIMA</b>
<i>13:00 – 14:00</i>	<i>Networking Lunch</i>
<b>14:00 – 17:00</b>	<b>Matchmaking event: B2B Meeting</b>
<b>17:00 – 17:30</b>	<b>Debriefing session: feedback harvesting</b> <b>EU Participants:</b> <ul style="list-style-type: none"> <li>• <b>Martina BACOVA</b>, Project Adviser at European Innovation Council and SMEs Executive Agency (EISMEA)</li> <li>• <b>Christophe GUICHARD</b>, Policy Officer at DG GROW, European Commission</li> </ul> <b>South Med Participants</b> <ul style="list-style-type: none"> <li>• TBC</li> </ul>
<b>20:00 -</b>	<b>Networking Dinner</b> <b>Venue:</b> <a href="#">Da Mario's LITTLE ITALY</a> <b>Location:</b> <a href="#">Rheinstraße 32, 64283 Darmstadt, Germany</a> <i>Please, be at the restaurant at 20:00.</i>

**12 June 2024**

Organised in the framework of [ACHEMA](#)

Time	Programme
<b>09:00 – 09:30</b>	<b>Registration</b> <u>Location:</u> <a href="#">Site map of the exhibition grounds</a> <a href="#">Hall overview and entrance</a>

Time	Programme
<b>09:30 – 15:00</b>	<b>Visits and different pavilions, exhibitors and seminar sessions, based on thematic focus</b>  <b>Official Programme of ACHEMA in PDF</b> <a href="#">here</a> <b>with all sessions &amp; practical aspects</b>  <b>Site Events Offered by ACHEMA</b> <a href="#">here</a> <b>and on page 28 &amp; 29 of the official programme</b>  <b><a href="#">ACHEMA app</a> offering:</b> <ul style="list-style-type: none"> <li>- Complete directory of exhibitors, with company profiles on fields of activity and products, including contact details</li> <li>- ACHEMA congress programme on current trends, the complete spectrum of topics that move process technology and top-class speakers</li> <li>- Lecture abstracts</li> <li>- Interactive hall plans</li> </ul>

	<ul style="list-style-type: none"> <li>- Comprehensive search and filter functions (e.g. product, exhibition group, focal topic, country of origin, exhibition hall)</li> <li>- Bookmark exhibitors, products/topics, innovations, events, speakers</li> <li>- Add events to your personal calendar</li> <li>- Matchmaking function to identify interesting contacts</li> <li>- Innovation guide with product presentations and world novelties to explore</li> </ul>
10:00 – 12:00	<p><b>Possible meetings hosted at Hessian Stand</b></p> <p><u>Exhibitors that are suitable for a Matchmaking:</u></p> <ul style="list-style-type: none"> <li>• <a href="#">W-Plattform</a>: Start-up developing a solution for the treatment and valorisation of CO2</li> <li>• <a href="#">CHEMPARC</a>: public-private partnership aims to contribute to the economic development of the Lacq Industrial Park (in the Pyrenees Atlantique department in South West France). Chemparc helps the development and implantation of the manufacturing activities of the platforms, with a focus green chemistry, decarbonation, biofuels projects.</li> <li>• <a href="#">BioBall</a>: is part of the ECCP Platform and it accelerates the material use of biogenic residual and waste materials in the Frankfurt/Rhine-Main metropolitan area through direct exchange between private and municipal industry, science and politics throughout Germany. The innovation space promotes research and development projects in the field of bioeconomy with the aim of closing loops, reducing greenhouse gas emissions and leveraging economically untapped potential in the metropolitan region – and beyond.</li> <li>• <a href="#">Algoliner</a> develops and manufactures photobioreactors for the production of various types of microalgae using a novel, sustainable and inexpensive technology. These are increasingly being processed into food, feed additives, pharmaceutical products, cosmetic products and much more. This technology can be ideally integrated into circular economies. With the help of these technologies, the consequences of climate change can be mitigated.</li> <li>• <a href="#">Home - Graph-Co</a>: offers digitization and migration of engineering flowcharts. I.e. conversion of simple, non-intelligent P&amp;ID schemes (DWG, DGN, PID, PDF) into graph-based, intelligent P&amp;ID models, for use in ALM- and CAE-systems. Under the “Graph-ID” brand, the content of P&amp;IDs is 100% captured using a combination of computer vision, artificial intelligence (AI) and machine learning (ML). Once imported into our customers’ target system, e.g. COMOS, it creates the backbone of a digital twin.</li> <li>• <a href="#">H2BZ-Hessen</a>: The Hydrogen and Fuel Cell Initiative Hessen (H2BZ-Initiative Hessen e.V.) is the Hessian network in the field of hydrogen and fuel cells. The association has existed since 2002. Its members include key industrial companies and SMEs, universities, and public bodies.</li> <li>• <a href="#">HCP Sense</a>: Measuring bearing loads. Monitoring lubrication. Preventing damages. Current predictive maintenance only detects damage. We transform it into resilient maintenance by prevent damage instead of just predicting it. That's not all: with our technology, bearings can be operated with optimal energy</li> </ul>

	<p>efficiency without risking damage and the lubricant can be used until its real end of life.</p> <ul style="list-style-type: none"> <li>• <a href="#">Proteineer</a>: offers the world's best protein engineering web app, built by and for biologists. Access 4 billion+ sequences &amp; 15+ petabytes of genomic data, turbocharging protein engineering. Our advanced UI streamlines search, assembly, &amp; annotation, revolutionizing industrial biotech &amp; medicine.</li> </ul> <p>Here are other companies and organization's that will be at the Hessian joint stand in addition to the 11 co-exhibitors:</p> <ul style="list-style-type: none"> <li>• <a href="#">Carbon Waters</a>: Graphene manufacturer and producer of graphene-based performance additives.</li> <li>• <a href="#">Immunrise Biocontrol Frankreich</a>: Start-up developing a range of biosolutions for global farming for foliage use as well as treatments for vegetable and field crop seeds, using microalgae.</li> <li>• <a href="#">Qui sommes-nous ?   CCI Nouvelle Aquitaine (nouvelle-aquitaine.cci.fr)</a></li> <li>• <a href="#">ACD Nouvelle-Aquitaine</a> is the chemistry and materials cluster of the Nouvelle-Aquitaine Region that is a partner region with Hessen. The network brings together all regional actors and resources to support companies in the chemicals and materials sector, by working on innovation and Health, Safety &amp; Environment topics and also with a training center. The activities of the cluster are mainly focused of Biobased chemistry and materials, recycling, composites, hydrogen and valorisation of CO<sub>2</sub>.</li> </ul> <p><b><i>Interesting Sectors are: Energy, Water and green techs, Process Heat and Energy Efficiency, Pharam &amp; Biotech applications.</i></b></p> <p><b><i>There will be formed 2 groups for the interested participants.</i></b></p>
15:00 – 18:00	<p><b>Site Visits</b></p> <p><b>15:15 – 17:30</b>  <b>Track A: Frankfurt Innovation Center Biotechnology</b>  <a href="https://www.fiz-biotech.de/en/">https://www.fiz-biotech.de/en/</a>  Location: Altenhöferallee 3, 60438 Frankfurt am Main</p> <p><b><u>Suitable for organisations in pharma and biotech sectors</u></b></p> <p><i>Transfer will be organised from <a href="#">FIZ</a> to <a href="#">Greet Hotel Darmstadt</a>, located at <a href="#">Hilperststrasse 27 – 64295 Darmstadt</a></i></p> <p><b>15:15 – 17:30</b>  <b>Track B: Cluster Process4Sustainability – Center for Sustainability in Industry , Provadis University, Höchst Industrial Park)</b>  <a href="https://www.industriepark-hoechst.com/en/stp/site/sustainability/process4sustainability/">https://www.industriepark-hoechst.com/en/stp/site/sustainability/process4sustainability/</a>  Location:  <a href="#">Brüningstraße 50, 65926 Frankfurt am Main, Germany</a></p>



	<p>Together with site operator Infracore Höchst and other companies at the site, Provalis School has launched the project "Process4Sustainability: Cluster for a climate-neutral process industries in Hesse". Based at Industriepark Höchst, we offer companies practical knowledge about the levers of CO<sub>2</sub> neutrality, new markets, and innovative business models.</p> <p><b><u><a href="#">Suitable for organisation in sustainability in industry and energy sectors</a></u></b></p> <p><i>Transfer will be organised from Frankfurt Messe to Provalis University, Höchst Industrial Park, and from Provalis University, Höchst Industrial Park to <u><a href="#">Greet Hotel Darmstadt</a></u>, located at Hilperststrasse 27 – 64295 Darmstadt</i></p> <p><b>15:30 – 10:30</b>  <b>Track C: Process Learning Factory CiP</b>  <a href="https://digitalzentrum-darmstadt.de/Lernfabriken">https://digitalzentrum-darmstadt.de/Lernfabriken</a>  <b>Address:</b> IHK Darmstadt, Rheinstraße 89, 64295 Darmstadt</p> <p>The Process Learning Factory CiP (Centre for Industrial Productivity) is an innovative training centre where the most important methods and tools for the path to operational excellence are experienced and trained. Just as a training workshop teaches technical skills, the CiP process learning factory teaches the tools and methods for designing production processes.</p> <p>Under the motto Lean. Smart. Transformation., the teaching content is always enriched by the latest findings from the CiP research group and transferred to your company's practice via our on-site consultancy services.</p> <p>The centre for industrial productivity CiP at PTW* (TU Darmstadt)  Your partner for lean and digital production.</p> <p><b><u><a href="#">Suitable for organisations in digital techs and ICT sectors</a></u></b></p> <p><i>Transfer will be organised from Frankfurt Messe to Process Learning Factory CiP, and from Process Learning Factory CiP Park to <u><a href="#">Greet Hotel Darmstadt</a></u>, located at Hilperststrasse 27 – 64295 Darmstadt</i></p>
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## 13 June 2024

<b>09:30 – 14:30</b>	<p><b>ACHEMA</b></p> <p>Visits and different pavilions, exhibitors and seminar sessions, based on thematic focus</p> <p>Official Programme of ACHEMA in PDF <a href="#">here</a> with all sessions &amp; practical aspects</p> <p>Site Events Offered by ACHEMA <a href="#">here</a> and on page 28 &amp; 29 of the official programme</p>
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# GENERAL INFORMATION AND MEETING POINTS

## Register for B2Match - Plan your attendance and meetings

### Plan your attendance

Tuesday, June 11, 2024

☐ **Registration**  
⌚ Time 08:30 - 09:00  
📍 Location Greet Hotel Darmstadt  
Hilpertstraße 27, 64295 Darmstadt, Germany

☐ **Opening Speeches**  
⌚ Time 09:00 - 09:30  
📍 Location Greet Hotel Darmstadt

☐ **Breaking the Ice: Pitching Session, Round I**  
⌚ Time 09:30 - 10:30  
📍 Location Greet Hotel Darmstadt

☐ **Testimonials from European and South Med organisation with existing collaboration**  
⌚ Time 10:30 - 11:00  
📍 Location Greet Hotel Darmstadt

☐ **Coffee Break**  
⌚ Time 11:00 - 11:30  
📍 Location Greet Hotel Darmstadt

☐ **Collaboration Opportunities and practical guidelines on doing business ( EU - South Med)**  
⌚ Time 11:30 - 12:00  
📍 Location Greet Hotel Darmstadt

☐ **Pitching Session, Round II**  
⌚ Time 12:00 - 13:00  
📍 Location Greet Hotel Darmstadt

☐ **Networking Lunch**  
⌚ Time 13:00 - 14:00  
📍 Location Greet Hotel Darmstadt

☐ **Matchmaking Session**  
⌚ Time 14:00 - 17:00  
📅 Meetings 9 meetings, 20 min each  
📍 Location Greet Hotel Darmstadt

Register at B2Match: link [HERE](#)

- Book your meetings
- Create your matchmaking opportunities.
- Start booking meetings - Meeting requests must be accepted, otherwise they cannot be scheduled.
- Schedule your own meetings - Each matchmaking meeting will last for **20 minutes**.
  - The content of the meetings is **completely confidential**.
  - You may invite additional guests to the meeting
  - You may reschedule
  - The system is recommending meeting partners for you according to your profile
- On the day of the event, please check your meetings agenda (and download it)



**Main Venue:** *Greet Hotel Darmstadt*

*Location: Hilperststrasse 27 – 64295 Darmstadt (Germany)*

*Phone: [+49 6151 397650](tel:+496151397650)*

*Email: [hb6j0-sb@accor.com](mailto:hb6j0-sb@accor.com)*



Greet Hotel Darmstadt – your versatile destination for hotel rooms, meeting rooms, offices, and extended stays.

Immerse yourself in a world of options surrounded by 5000 square meters of green space. Centrally located with convenient parking, we are just a stone's throw away from Darmstadt's key businesses and universities.

Discover the perfect blend of convenience and flexibility for your stay, meeting, event, or workspace needs at greet Hotel Darmstadt. Plus, enjoy our strategic location, a short drive from Frankfurt Airport, ensuring seamless travel for all our guests

**GENERAL ACHEMA INFORMATION**

With manufacturers and service providers from over 50 countries presenting their products for chemical, pharmaceutical and biotech research and manufacturing as well as energy and environmental services AICHEMA is the driving force and ground breaker for the international process industries and their suppliers.



**Free registration for [ACHEMA](https://www.achema.de/de/fuer-besucher/tickets?guco_act=A_RERAR52v) event** is available through the following link:  
[https://www.achema.de/de/fuer-besucher/tickets?guco\\_act=A\\_RERAR52v](https://www.achema.de/de/fuer-besucher/tickets?guco_act=A_RERAR52v)

### **Opening Hours**

Monday, 10 June - Friday 14, June 2024

**Time: 9:00 am - 6:00 pm, Friday until 4 pm**

**Location:** [Messe Frankfurt GmbH Ludwig-Erhard-Anlage 1 60327 Frankfurt am Main](#)

**Agenda:** [Download here](#)

### **ACHEMA Innovation Themes**

The ACHEMA Innovation Themes take you on a deep-dive into key areas driving innovation in process industries. Each innovation theme brings you dedicated live stages, a scientific conference programme and visionary highlight sessions from the process industries.

### **How to get to Messe Frankfurt**

#### **From the airport**

The fastest connections from the airport to the Frankfurt exhibition grounds are as follows:

1. By S-Bahn S8 and S9 from the regional train station to the central train station in approx. 10 minutes.

From the central station to the exhibition grounds by S-Bahn (departure from central station, tief, platform 104, stop "Messe Frankfurt" station).

- S3 direction Bad Soden
- S4 direction Kronberg
- S5 direction Friedrichsdorf
- S6 direction Friedberg

From the central station to the exhibition grounds by tram (departure in front of central station, stop "Festhalle/Messe" station).

- Tram 16 direction Ginnheim
- Tram 17 direction Rebstockbad

2. By airport express bus (from the airport Terminal 1 - arrivals level, charter bus lane stop - via Terminal 2 - bus stop in Exit E area - to the exhibition grounds - entrance Portalhaus Hall 11 - and back.)

The single fare is € 7.50

## 11 June 2024, Main Matchmaking event Venue

### 08:30 – 09:00 - Registration

Location: [Greet Hotel Darmstadt](#), Room Berlin right opposite the reception.

### 20:00 - Networking Dinner

**Venue:** [Da Mario's LITTLE ITALY](#)

**Location:** [Rheinstraße 32, 64283 Darmstadt, Germany](#)

*Please, be at the restaurant at 20:00*

## 12 June 2024, Visit to [ACHEMA](#)

### 09:00 – 09:30 – Registration

Location: [Site map of the exhibition grounds](#)

[Hall overview and entrance](#)

**9:30 – 15:00 - Visits and different pavilions, exhibitors and seminar sessions, based on thematic focus**

**Official Programme of ACHEMA in PDF** [here](#) **with all sessions & practical aspects**

**Site Events Offered by ACHEMA** [here](#) **and on page 28 & 29 of the official programme**

You can use the [ACHEMA app](#) **to facilitate your participation at the [ACHEMA Expo](#).**

- Complete directory of exhibitors, with company profiles on fields of activity and products, including contact details
- ACHEMA congress programme on current trends, the complete spectrum of topics that move process technology and top-class speakers
- Lecture abstracts
- Interactive hall plans
- Comprehensive search and filter functions (e.g. product, exhibition group, focal topic, country of origin, exhibition hall)
- Bookmark exhibitors, products/topics, innovations, events, speakers
- Add events to your personal calendar
- Matchmaking function to identify interesting contacts
- Innovation guide with product presentations and world novelties to explore

## 12 June 2024, Site Visits

The site visits are an official part of the EU-South MED Matchmaking mission and will be held on 12 June 2024. A bus transfers are organised for all EU delegates from the ACHEMA to the site visits' destinations. Please make sure you have chosen one of the three site visits which best suits your interests.

**15:15 – 17:30**

### **Track A: Frankfurt Innovation Center Biotechnology**

<https://www.fiz-biotech.de/en/>

Location: Altenhöferallee 3, 60438 Frankfurt am Main

#### **Suitable for organisations in pharma and biotech sectors**

*Transfer will be organised from [FIZ](#) to [Greet Hotel Darmstadt](#), located at Hilperststrasse 27 – 64295 Darmstadt*

**15:15 – 17:30**

### **Track B: Cluster Process4Sustainability – Center for Sustainability in Industry, Provadis University, Höchst Industrial Park)**

<https://www.industriepark-hoechst.com/en/stp/site/sustainability/process4sustainability/>

Location:

[Brüningstraße 50, 65926 Frankfurt am Main, Germany](#)

Together with site operator Infracore Höchst and other companies at the site, Provadis School has launched the project "Process4Sustainability: Cluster for a climate-neutral process industries in Hesse". Based at Industriepark Höchst, we offer companies practical knowledge about the levers of CO<sub>2</sub> neutrality, new markets, and innovative business models.

#### **Suitable for organisation in sustainability in industry and energy sectors**

*Transfer will be organised from Frankfurt Messe to Provadis University, Höchst Industrial Park, and from Provadis University, Höchst Industrial Park to [Greet Hotel Darmstadt](#), located at Hilperststrasse 27 – 64295 Darmstadt*

**15:30 – 10:30**

### **Track C: Process Learning Factory CiP**

<https://digitalzentrum-darmstadt.de/Lernfabriken>

**Address:** IHK Darmstadt, Rheinstraße 89, 64295 Darmstadt

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Under the motto Lean. Smart. Transformation., the teaching content is always enriched by the latest findings from the CiP research group and transferred to your company's practice via our on-site consultancy services.

The centre for industrial productivity CiP at PTW\* (TU Darmstadt)  
Your partner for lean and digital production.

**Suitable for organisations in digital techs and ICT sectors**

*Transfer will be organised from Frankfurt Messe to Process Learning Factory CiP, and from Process Learning Factory CiP Park to Greet Hotel Darmstadt, located at Hilperststrasse 27 – 64295 Darmstadt*

## OTHER USEFUL INFORMATION

### How to reach the greet Hotel Darmstadt, Hilpertstraße 27, 64295 Darmstadt, Germany from the Airport

1. Line 48 train·24 min. Take the train from Frankfurt to Darmstadt Hauptbahnhof and then take bus K or R from Darmstadt Hauptbahnhof to greet Hotel Darmstadt – about 17-20 mins.
2. Bus·29 min. Take the bus from Frankfurt Airport to Darmstadt Hauptbahnhof Air.

### How to reach the Messe Frankfurt, Ludwig-Erhard-Anlage 1, 60327 Frankfurt am Main, Germany from greet Hotel Darmstadt, Hilpertstraße 27, 64295 Darmstadt, Germany

1. Walk 1.5 km to Darmstadt Central Station, then take the train to Frankfurt Central Station, then take line S5/S6 to Frankfurt (Main) Messe
2. From Darmstadt Hauptzollamt take the bus to Darmstadt Central Station then take the train to Frankfurt Central Station then take line S5/S6 to Frankfurt (Main) Messe

## CURRENCY AND PAYMENT

The official currency of Germany is the Euro (EUR).

## WEATHER

The weather in Frankfurt between 10 – 14 June 2024 will be partly cloudy. Be prepared for some showers. The temperature will be between 19-22 C

## LANGUAGE

You will be able to speak English and German.

## TIPPING

A tip of 10% is generally expected at sit-down restaurants. It is ok not to leave a tip if you are not satisfied with the service. If this is the case, you should tell your food server why you are not leaving a tip so they may (hopefully) be aware of what went wrong and help the restaurant do better next time.

***Enjoy your stay in Frankfurt.***



# After event Debriefing survey (will be sent via EU Survey)

*All fields are mandatory.*

## 1. Organisation Profile

Cluster Organization	
Country:	
Contact Person:	
Position/Title:	
E-mail Contact Person:	
Phone:	
Gender:	Male <input type="checkbox"/> Female <input type="checkbox"/>
Is it the first time that your organisation attends a Matchmaking Event organised by ECCP?	Yes <input type="checkbox"/> No <input type="checkbox"/> Not sure <input type="checkbox"/>

## 2. Impact of the Event

Indicator	Number
Total number of total <b>formal</b> meetings conducted (online or ad hoc)	
Total number of total <b>informal</b> meetings conducted (i.e. networking during breaks, lunches, etc.)	
<b>Formal meetings breakout</b>	
Please indicate how many of your <b>formal</b> meetings were conducted with non-European organisations (online or ad hoc)	
Please indicate how many of your <b>formal</b> meetings were conducted with European organisations (Clusters and SME's)	
<b>Informal meetings breakout</b>	
Please indicate how many of your <b>informal</b> meetings were conducted with non-European organisations (online or ad hoc)	
Please indicate how many of your <b>informal</b> meetings were conducted with European organisations (Clusters and SME's)	
How many cooperation cases do you expected to be initiated following this event?	

## 2.1 Cooperation cases details

Based on the number provided in last question above, **it is mandatory to present in detail at least 2 cooperation cases:**

Cooperation initiated with the following organisation:	
<input type="checkbox"/> European Cluster	
<input type="checkbox"/> European firm	
<input type="checkbox"/> Non-European Cluster/Organisation	
<input type="checkbox"/> Non-European firm	
Organisation Name (or main activity if confidential):	
Organisation Country:	
Organisation Sector:	
Organisation website (if available)	
Type of collaboration:	
<input type="checkbox"/> Research & Development	
<input type="checkbox"/> Technology transfer	
<input type="checkbox"/> Exports	
<input type="checkbox"/> Imports	
<input type="checkbox"/> Soft Landing services	
<input type="checkbox"/> Staff Exchange	
<input type="checkbox"/> Academic	
<input type="checkbox"/> FDIs: Inward/outward	
<input type="checkbox"/> Other (specify):	
Please briefly describe the collaboration purpose / activity that has been considered, agreed upon, launched, or established, as well as the precise actions/implementation stages that you intend to take or have taken (quality examples provided below):	

**Example 1:**

During our meeting with (partner name) we discussed and expressed mutual interest in joint RTD and demonstration activities. During follow-up telco we extended this discussion to more specific issues. Next steps were set as follows:

1. X and Y counterparts will scan possible calls suitable for X to join EU joint proposal preparation for demo sites, technology development and transfer.
2. Certification services provided by X for EU modules to enter Morocco as X is soon to be accredited laboratory for this topic. The cluster expressed their willingness to support X with available knowledge on accreditation of the PV testing lab as well as certification activities.
3. Under discussion still how we can transfer "Building Integrated Photovoltaics" installation best practices to Morocco.
4. Joint manufacturing facilities can be also topic for further discussions and joint collaboration.

**Example 2:**

The collaboration purpose is as follows: to find partners in our network in order to take advantage of Y world class and unique timing offerings. This means mutually collaborative import-export because they have a key component that is useful for optical communications.

For research and development their expertise with creating custom quartz crystals and patented process for scoring sections of quartz in order to create ultra precise timing oscillators is of great interest to our members and there are opportunities via Horizon funding for collaborative research that can help both entities.

We have held two meetings after the Taiwan event and have the third one scheduled.

### 3. Relevance of the event towards individual objectives

#### Testimonial

Please provide a few statements describing the outcome or results you have achieved or expected to accomplish because of this event (your testimonial may be included in ECCP related publications and allowed access on the ECCP).

Indicator	Score (0 – 5)
Vision and knowledge of new markets and technology trends	
Knowledge of geographical market entry barriers for cluster organisations / members	
Signature of cooperation agreements between companies and/or laboratories within participating Singaporean organisations	
Development of new business activities	
Increased international visibility and market penetration: facilitate search for strategic alliances/partners	
Accessing new research and innovation competences and developing concrete projects	

### 4. Overall Quality of the Event

Indicator	
Did the event meet your expectations?	Yes <input type="checkbox"/> No <input type="checkbox"/>
Did you consider the presentations suitable to the event?	Yes <input type="checkbox"/> No <input type="checkbox"/>
How was the quality of the overall event?	Rate from 1 to 5
How was the quality of the preparation webinar?	Rate from 1 to 5
How was the quality of the information provided before the event?	Rate from 1 to 5
How would you rate the quality of the matchmaking sessions?	Rate from 1 to 5
How would you rate the quality of the facilities?	Rate from 1 to 5

Participation of Singaporean clusters and cluster-like organisations, and SMEs in the event for establishing further partnerships / contact	Rate from 1 to 5
Is 20 minutes per meeting a proper time for you in these kinds of events?	Yes <input type="checkbox"/> No <input type="checkbox"/>
Please submit your ideas for improving future cluster matching events:	
<div></div>	
What countries are you interested in partnering with (both in the EU and globally)?	
Would organizing a matchmaking event connected to these nations be beneficial to you (either in the EU or in the individual country)?	
<div></div>	

## Members of the EU delegation to Frankfurt

### EU Clusters

Name of the Entity	Industry Sector	Country
AIBC EUROCLUSTERS (BWCON Cluster)	Support of AI and BC solutions by SMEs and start-ups in manufacturing, mobility, logistics and energy ecosystems	Germany
HELLENIC DIGITAL HEALTH CLUSTER	Digital Health	Greece
German Group for Services & Consultancy "GGSC"	Agri Food; Health; Digital; Construction; Energy Intensive Industries; Renewable Energy; Aerospace & Defence	Germany
MetalIndustry4. Advanced Manufacturing Cluster of Metal Industry in Asturias	Mechanical Engineering. Renewables, Oil & Gas, Industry 4.0	Spain
Human.technology Styria GmbH	Pharma/Biotech, Medtech, Digital Health	Austria
Pôle MEDEE	smart grids, renewable energies and storage, energy efficiency in industrial processes and electric mobility	France
Wirtschaftsförderung Raum Heilbronn GmbH - TRANSFORMATIVE DIALOG	Metall, Polymers, Automotive Industry	Germany
PRODUTECH - Production Technologies Cluster	Production technologies and manufacturing and process industries	Portugal
AMEC- Asociación Multisectorial de Empresas	Energy Intensive Industries; Renewable Energy; Proximity & Social Economy; Agri Food; Textiles; Electronics; Mobility, Transport & Automotive; Digital; Construction	Spain
FETEK - Photovoltaics Technology Cluster	Renewable Energy	Lithuania
LAUGEA (Lithuanian automotive export association)	Automotive (aftermarket)	Lithuania
TIASI	AEROSPACE, SHIPBUILDING, ADVANCED MANUFACTURING, CYBERSECURITY AI, AGRO	Greece

CASTRA	aero& space. mechatronics, semiconductors, ICT, IoT,	Bulgaria
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### South MED Clusters

EREI (Egyptian Renewable Energy Cluster Initiative)	Banking and financial services, Energy, Water and green techs	Egypt
FEI/ECO - Federation of Egyptian Industries/Environmental Compliance Office and Sustainable Development	Biotechnology, Energy, Water and green techs	Egypt
Cluster mécanique de precision	Automotive, aerospace, mechanics	Algeria
Tunisian Mecatronic Cluster	Automotive, aerospace, mechanics, ICT	Tunisia
AEROSPACE MOROCCAN CLUSTER	Automotive, aerospace, mechanics	Morocco
Cluster Mécanique de precision Algérie	Energy Intensive Industries; Mobility, Transport & Automotive; Construction	Algeria
Mechanical & Metal Working Cluster, MWC	Automotive, aerospace, mechanics	Morocco
Federation of Egyptian Industries-Environmental Compliance Office	Biotechnology, Energy, Water and green techs	Egypt
CE3M(Electronic, mechatronic and mechanic cluster)	Automotive, aerospace, mechanics, Energy, ICT, Mechanics, mechatronics and electronics	Morocco
Cluster Maintenance 4.0	Automotive, aerospace, mechanics, ICT	Morocco
Cluster Enr	Energy, Water and green techs	Morocco
ERECRI	Energy, Water and green techs , Process Heat and Energy Efficiency applications	Egypt

### EU SMEs

SWORD Cyprus LTD	Digital	Cyprus
Bionic information systems	Medtech	Ukraine
mi Solutions & Consulting	Digital Tech/ ICT	Germany



ecovision GmbH	Renewable Energy	Germany
BEIA	Retail; Construction; Tourism; Textiles; Electronics; Mobility, Transport & Automotive; Agri Food; Health; Digital; Creative & Cultural Industries; Renewable Energy; Aerospace & Defence	Austria
SAPHENUS Medical Technology GmbH	Health - Medical devices - prosthesis	Austria
Freiberuflich	Energy Intensive Industries; Renewable Energy	Germany
iiDevelopment GmbH	Renewable Energy; Digital	Germany

### South MED SMEs

3d Solutions	Automotive, aerospace, mechanics	Algeria
Smart System LLC	ICT	Egypt
Alkan Holding	Automotive, aerospace, mechanics, Energy, Water and green techs	Egypt
Smart Electrical Industries	Engineering industries - cables and wires and electric supplies	Egypt
Cultiv LLC	Creative & Cultural Industries; Renewable Energy; Electronics; Mobility, Transport & Automotive; Health; Digital	Egypt
Elsquare	Automotive, aerospace, mechanics, ICT	Egypt
3Dwave	ICT	Tunisia
GIMAS - Groupement des Industries Aéronautiques et Spatiales	Automotive, aerospace, mechanics	Morocco
Superior Integrated Solutions "SIS"	ICT, Industrial Digital Solutions	Egypt

MAG POWER	Energy	Morocco
Aviarail	Automotive, aerospace, mechanics, Energy	Morocco
Ace Metal	Automotive, aerospace, mechanics	Morocco
Nile Valley Engineering	Energy	Egypt
SOFIATECH	Electronics; Digital	Tunisia

### Other EU Participants

Datacine Engineering	Electronics; Mobility, Transport & Automotive; Health; Digital; Renewable Energy	Germany
JM Consulting	Tourism; Energy Intensive Industries; Renewable Energy	Germany
ASPINA GmbH	Mobility, Transport & Automotive; Health; Other; Aerospace & Defence; Electronics	Germany
China IP SME Helpdesk		Belgium

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