



An initiative of the European Union

EUCLUSTERS



MATCHMAKING EVENTS

Building Connections: Explore the EU-South Med Matchmaking Event | Webinar

Tune in online on 13 May, 9:30 – 10:30 CET

EU-South Med MATCHMAKING EVENT

In the context of ACHEMA 2024



WELCOME

Housekeeping rules

- This webinar is scheduled to last **1:00 hour**
- **This webinar will be recorded** and published on ECCP
- All participants are in **listen-in mode**
- To ask a question, please **type it into the Q&A box**

AGENDA

- Overview of past EU-South Med matchmaking events
- Overview of the forthcoming EU-South Med MME in Frankfurt, 11 – 13 June 2024
- Programme for the Clusters & SMEs
- Current open Call for Expression of Interest
- Q & A

Moderator: Teodora Jilkova, ECCP Team Member

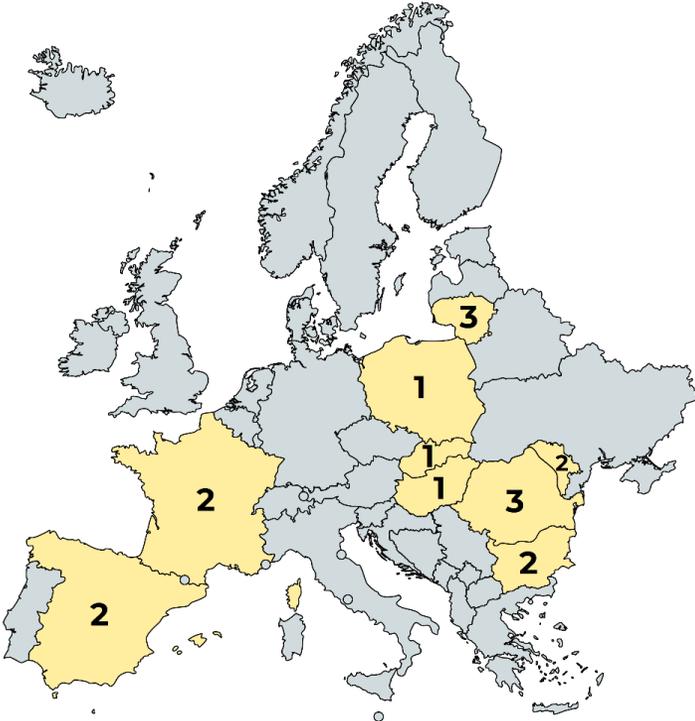
Guest Speakers: Viviane Volk, Project manager, Enterprise Europe Network (EEN) and Chamber of Commerce and Industry Frankfurt am Main

1. SNAPSHOT OF 2023 EDITION

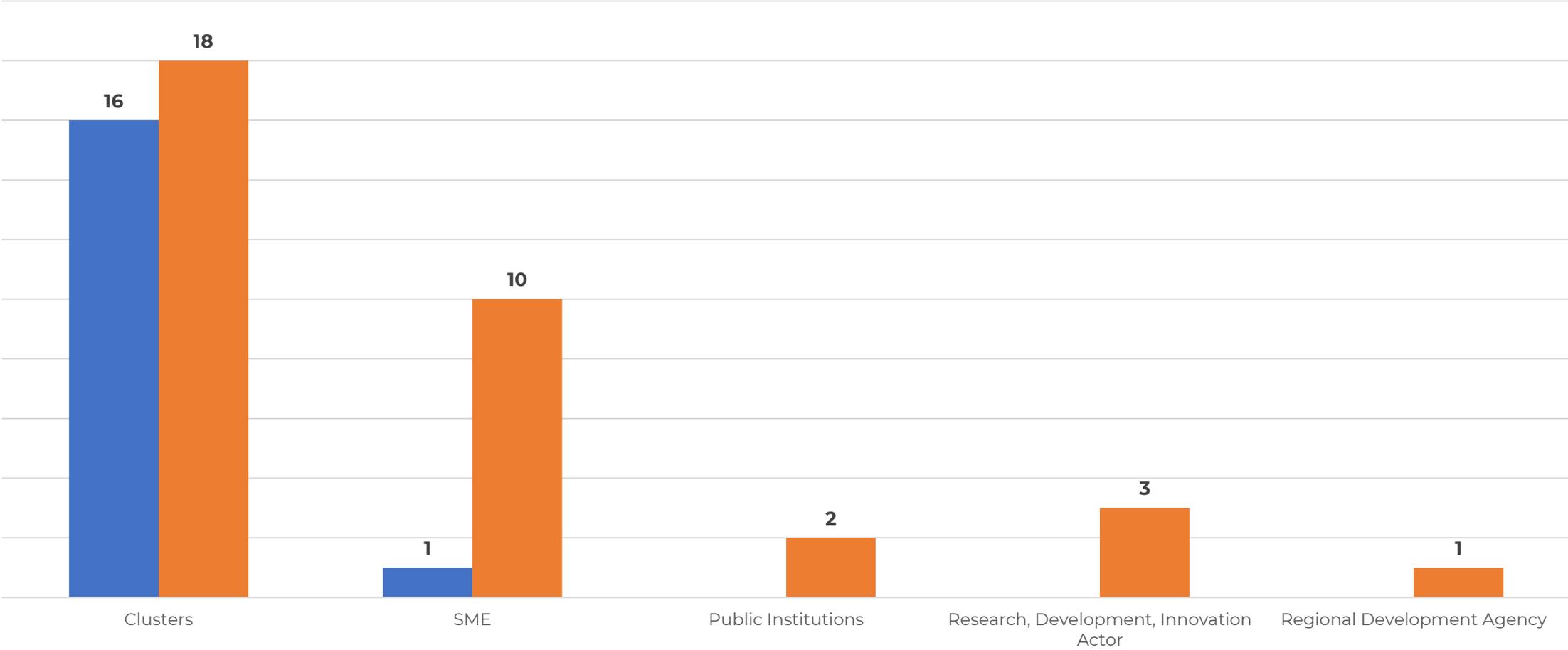


Country	Cluster	SME	Total delegates
Bulgaria	2		2
France	2		2
Hungary	1		1
Lithuania	2	1	3
Moldova	2		2
Poland	1		1
Romania	3		3
Slovakia	1		1
Spain	2		2
Total	16	1	17 participants

- The event took place from 31 May to 2 June 2023, and focused on fostering business connections, enhancing knowledge sharing and promoting innovative collaborations in the following sectors:
 - **Agri-Food, Cosmetics, Textiles, ICT, CleanTech and Energy.**
- **The European delegation in the mission consisted of 17 participants**, representing **16 clusters** and **1 SME** from **9 countries**, while the **South Med delegation consisted of 34 participants**, representing **18 clusters**, **10 SMEs**, **2 public institutions**, **3 research, development & innovation actors**, and **1 Regional Development Agency** from **6 countries in the region**, leading to a total of **51 participants** in the event.

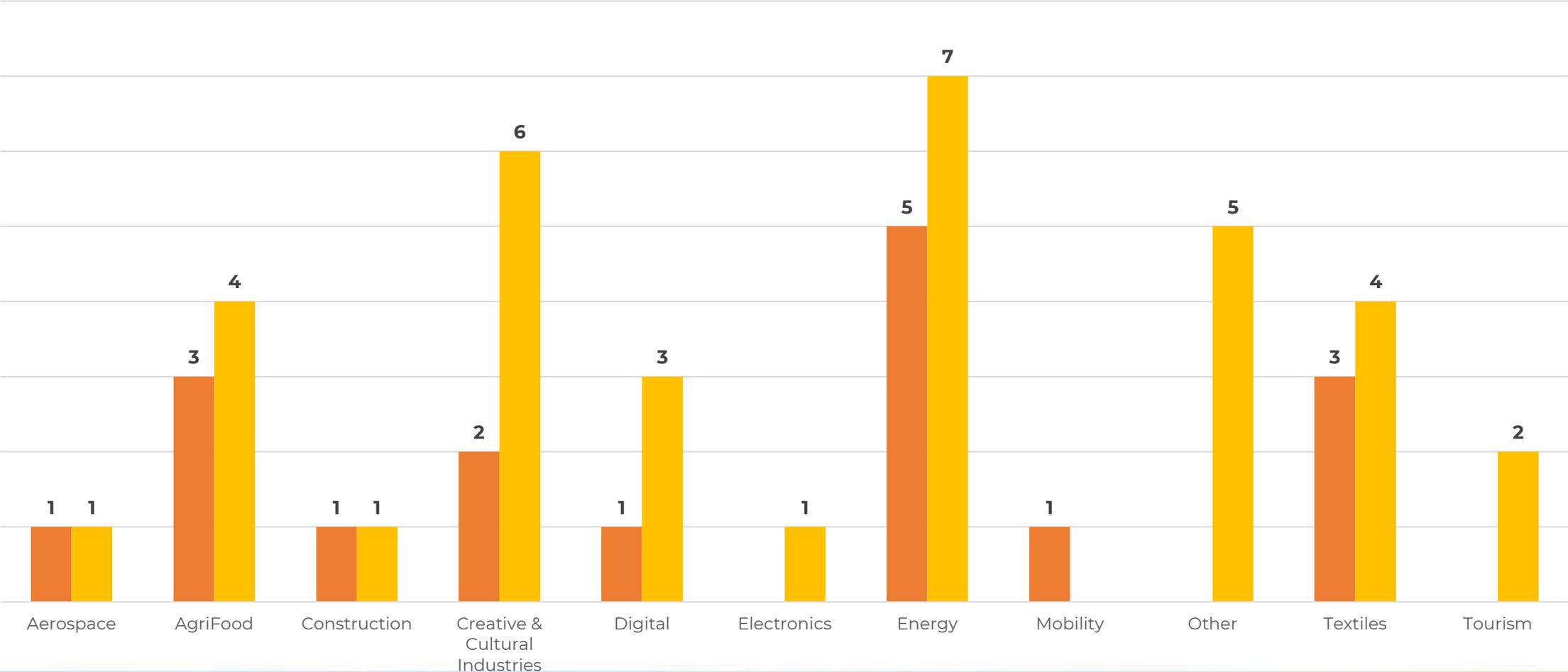


EUROPEAN AND SOUTH MED DELEGATION BY TYPE OF ORGANISATION



■ Europe ■ South Med

EUROPEAN AND SOUTH MED DELEGATION BY SECTORIAL COVERAGE

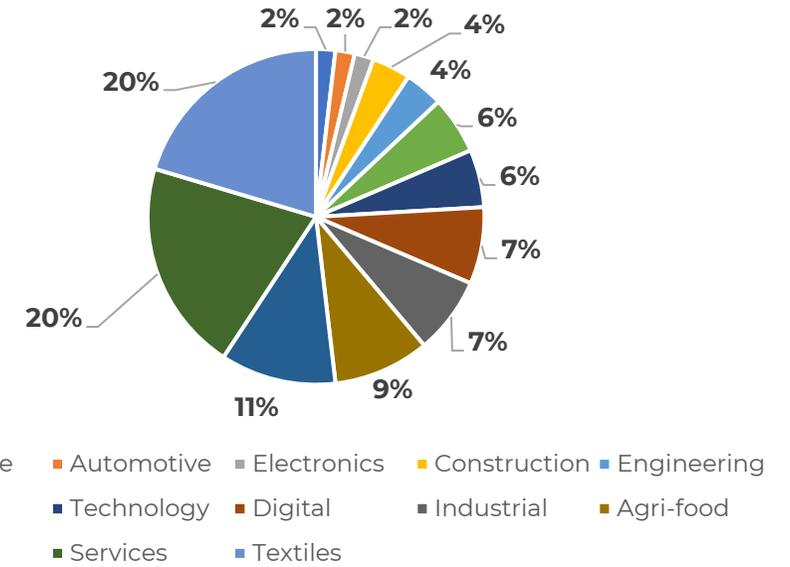


MEETINGS AND REPORTED COOPERATION CASES

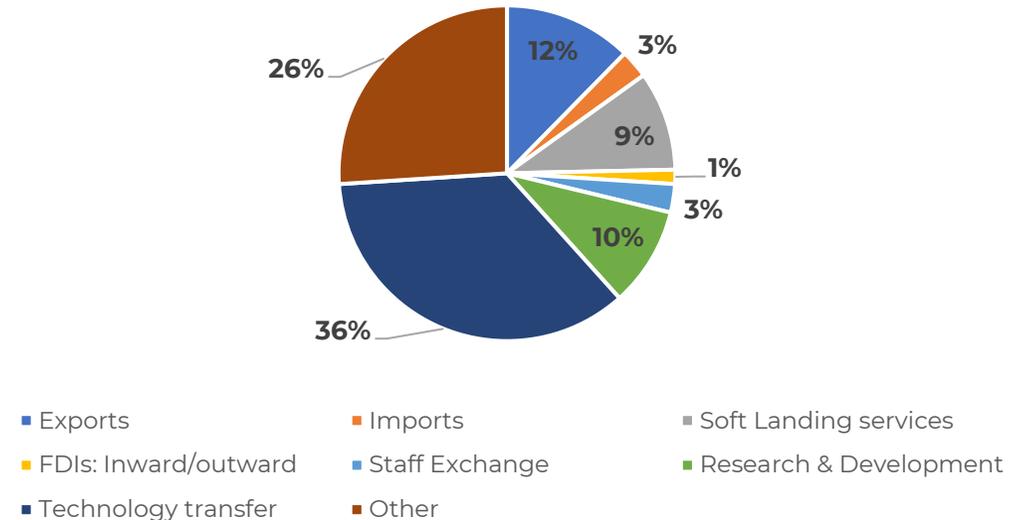
In the frame of the event, **117 formal meetings** took place;

In addition, a total of 133 informal meetings were reported (i.e., networking during breaks, lunches, etc.).

As a result of all partnering activities that took place with the occasion of the event, the 17 respondents in the survey stated that they already have initiated or established cooperation activities during or following the matchmaking, leading to **a total of 78 cooperation cases** (total result based on the figures provided by the respondents in the feedback survey).



Distribution of cooperation cases by sector



Distribution of cooperation cases by their type



Planning EU-South Med Cooperation in 2024



Planning EU-South Med Cooperation in 2024

The European Commission (EC) will organise the **EU – South MED Matchmaking Event** in the frame of [ACHEMA expo](#) which will be held on 10-14 June 2024.

The EU – South MED Matchmaking Event itself will take place on-site in Frankfurt, Germany 11-13 June 2024.

The event will be jointly organised by the European Commission through the European Cluster Collaboration Platform (ECCP), in collaboration with ANIMA Investment Network, Euromed Clusters Forward, Enterprise Europe Network (EEN) and Chamber of Commerce and Industry Frankfurt am Main.

The EU – South MED Matchmaking Event will bring together cluster organisations and SMEs from the European Union (EU), non-EU countries participating in the Single Market Programme/COSME Strand, and South MED countries: Morocco, Algeria, Egypt, Jordan, Lebanon, Palestine and Tunisia. It will provide participants an excellent chance to promote Cluster to Cluster (C2C), Cluster to Business (C2B), and Business to Business (B2B) collaborations.

EU – South Med MME 2024 In the context of ACHEMA

ACHEMA

Exhibition: June 10-14, 2024
FRANKFURT, Germany
<https://www.achema.de/en/>

With manufacturers and service providers from over 50 countries presenting their products for **chemical, pharmaceutical** and **biotech research and manufacturing** as well as energy and environmental services **ACHEMA** is the driving force and groundbreaker for the international process industries and their suppliers.

- Green Innovations
- Process innovations
- Pharma
- Digital
- Hydrogen

Unleashing the potentials
ACHEMA is home to the full scope of technology and services for the process industry. Become part of the next innovation and technology summit and present your products, processes and services at ACHEMA 2024!
→ More

Exhibitors at ACHEMA 2024
Numerous equipment and solution providers have already signed up for ACHEMA 2024, renowned companies amongst them. Here you find the current list of exhibitors.
→ List of Exhibitors

Congress and Innovation Stages
ACHEMA 2024 will once again offer a top-class congress programme addressing current and hot topics. The place to be to exchange ideas and discuss solutions!
→ Explore Highlight Sessions

- **2211** exhibitors from **51** countries
- **7000 +** attendees from **127** countries
- 12 exhibition groups



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Strengthening the European economy through collaboration

EU – South Med MME 2024 In the context of ACHEMA

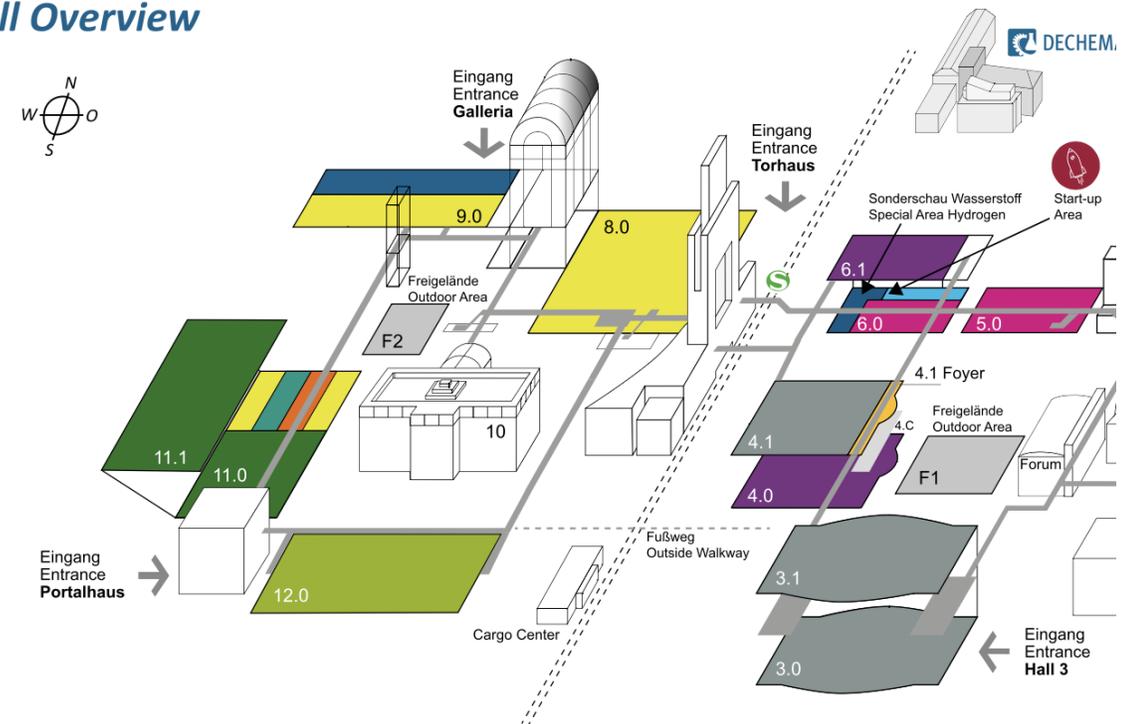
- 12 exhibition groups

	Digital Hub		Engineering
	Hydrogen		Instrumentation
	Industrial and Labour Safety		Literature, Inf
	Laboratory and Analytical Techniques		Mechanical P
	Materials Technology and Testing		Pumps, Comp
	Pharmaceutical, Packaging and Storage Techniques		Thermal Proc
	Research and Innovation		

[Explore now](#)

- Floor plan

Hallenübersicht Hall Overview



HYDROGEN



[All](#) 688 **Exhibitors** 332 **Products** 98 **Congress** 181 **Magazine** 32 **Press** 11

Further 34

☰ Details

☰ List

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Exhibitor

Vinco Valvulas, S.A.

Hall 9.0 Booth C3

P

Vinco Válvulas is dedicated to the design, development, and manufacturing of ball valves. We've been doing so for over 30 years, in compliance with the highest quality standards.

→ [Read more](#)



EU – South Med MME 2024 In the context of ACHEMA

Month/Day	Saturday	Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
June	08-Jun	09-Jun	10-Jun	11-Jun	12-Jun	13-Jun	14-Jun	15-Jun	16-Jun
			EU-South Med MME in the frame of ACHEMA expo, Frankfurt						
09:00 - 10:00				Welcome Remarks					
10:00 - 11:00				Testimonials	ACHEMA expo	Possible site visit (tbc)			
11:00 - 12:00				Pitching session	ACHEMA expo	ACHEMA expo			
12:00 - 13:00					ACHEMA expo	ACHEMA expo	#process: Nature as a role model – Maximum resource efficiency in the chemical industry <i>(main topic of the ACHEMA expo for the day, please check the official ACHEMA programme for more details)</i>		
13:00 - 14:00			#pharma: Next generation pharma manufacturing – Current advances in cell and gene therapy <i>(main topic of the ACHEMA expo for the day, please check the official ACHEMA programme for more details)</i>	Networking Lunch	#digital: Artificial intelligence and autonomous systems in process industry <i>(main topic of the ACHEMA expo for the day, please check the official ACHEMA programme for more details)</i>	#green: Beyond fossil fuels - Exploring alternative carbon sources for a sustainable chemical industry <i>(main topic of the ACHEMA expo for the day, please check the official ACHEMA programme for more details)</i>			
14:00 - 15:00				B2B meetings (3)	ACHEMA expo	ACHEMA expo			
15:00 - 16:00				B2B meetings (3)	Site visit - Frankfurter Innovationszentrum Biotechnologie (pharma and biotech) – https://www.fiz-biotech.de/en/	ACHEMA expo			
16:00 - 17:00				B2B meetings (3)	Site visit - https://digitalzentrum-darmstadt.de/Lernfabriken (Prozesslernfabrik CiP) (digital techs and ICT)	ACHEMA expo			
17:00 - 18:00									

12 June 2024

Organised in the framework of [ACHEMA](#)

Time	Programme
09:00 – 09:30	Registration Location: Site map of the exhibition grounds Hall overview and entrance

Time	Programme
09:30 – 18:00	<p>Visits and different pavilions, exhibitors and seminar sessions, based on thematic focus:</p> <p>Official Programme of ACHEMA in PDF here with all sessions & practical aspects</p> <p>Site Events Offered by ACHEMA here and on page 28 & 29 of the official programme</p> <p>ACHEMA app offering:</p> <ul style="list-style-type: none">- Complete directory of exhibitors, with company profiles on fields of activity and products, including contact details- ACHEMA congress programme on current trends, the complete spectrum of topics that move process technology and top-class speakers- Lecture abstracts- Interactive hall plans- Comprehensive search and filter functions (e.g. product, exhibition group, focal topic, country of origin, exhibition hall)- Bookmark exhibitors, products/topics, innovations, events, speakers- Add events to your personal calendar- Matchmaking function to identify interesting contacts- Innovation guide with product presentations and world novelties to explore

ACHEMA [PROGRAMME](#)

USEFUL [INFORMATION](#)

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Tickets

Your entry ticket to ACHEMA



Exhibitors and Products

Solution providers and business partners

Call for Expression of Interest

- **Focus areas**

- Green techs and energy
- Digital techs and ICT
- Mechanical engineering and manufacturing
- Pharma and biotech

This Call for Expression of Interest is targeting cluster organisations and small and medium-sized enterprises from EU (and non-EU countries participating in the Single Market Programme (SMP)/COSME Strand) countries who wish to participate are now open.

Expressions of interest to participate in this event must be submitted electronically by 16 May (Thursday) 2024, 23:59 Brussels time

- [**Call for Expression of Interest - Clusters deadline first cut-off date 16 May 2024 – Apply now**](#)

Preselected South Med organisations to participate in EU-South MED MME 2024 in Europe

Cluster or Partner organisation	Country	Sector
Cluster mécanique de précision	Algeria	Automotive, aerospace, mechanics
3d Solutions, member of Cluster mécanique de précision	Algeria	Automotive, aerospace, mechanics
FEI/ECO - Federation of Egyptian Industries/Environmental Compliance Office and Sustainable Development	Egypt	Biotechnology, Energy, Water and green techs
Smart Electrical Industries , member of FEI/ECO - Federation of Egyptian Industries/Environmental Compliance Office and Sustainable Development	Egypt	Engineering industries - cables and wires and electric supplies
Superior Integrated Solutions "SIS", member of Egypt4industry	Egypt	ICT, Industrial Digital Solutions
Espace For Software Development, member of Egypt4industry	Egypt	ICT
Elsquare, member of Egypt4industry	Egypt	Automotive, aerospace, mechanics, ICT
Smart System LLC, member of Egypt4industry	Egypt	ICT
ERECRI	Egypt	Energy, Water and green techs , Process Heat and Energy Efficiency applications
Nile Valley Engineering, member of ERECRI	Egypt	Energy
ERECI (Egyptian Renewable Energy Cluster Initiative)	Egypt	Banking and financial services, Energy, Water and green techs
Alkan Holding, member of ERECI (Egyptian Renewable Energy Cluster Initiative)	Egypt	Automotive, aerospace, mechanics, Energy, Water and green techs
AEROSPACE MOROCCAN CLUSTER	Morocco	Automotive, aerospace, mechanics
GIMAS - Groupement des Industries Aéronautiques et Spatiales, member of AEROSPACE MOROCCAN CLUSTER	Morocco	Automotive, aerospace, mechanics
Mechanical & Metal Working Cluster, MWC	Morocco	Automotive, aerospace, mechanics
Ace Metal, member of Mechanical & Metal Working Cluster, MWC	Morocco	Automotive, aerospace, mechanics
Atlas SMS, member of Mechanical & Metal Working Cluster, MWC	Morocco	Automotive, aerospace, mechanics

Preselected South Med organisations to participate in EU-South MED MME 2024 in Europe

CE3M	Morocco	Automotive, aerospace, mechanics, Energy, ICT, mechatronics and electronics
Aviarail, member of CE3M	Morocco	Automotive, aerospace, mechanics, Energy
Cluster Maintenance 4.0	Morocco	Automotive, aerospace, mechanics, ICT
Ocp Maintenance Solutions, member of Cluster Maintenance 4.0	Morocco	Maintenance Solutions Specialized in predictive maintenance and industrial digitalization
Cluster Enr	Morocco	Energy, Water and green techs
Oversee, member of Cluster Enr	Morocco	Banking and financial services
Tunisian Mecatronic Cluster	Tunisia	Automotive, aerospace, mechanics, ICT
Sofiatech, member of Tunisia Mecatronic Cluster	Tunisia	Automotive, aerospace, mechanics, Health
3D Wave, member of Tunisia Mecatronic Cluster	Tunisia	ICT
Pharma In	Tunisia	Biotechs
Palestine Information and Communications Technology Incubator (PICTI)	Palestine	ICT



[Link to document](#)

Next Steps

- Confirm your participation: **Deadline 13 May 2024**
- Submit your application as per the open Call: **Deadline 16 May 2024**
- Let us know if you have any questions
- Plan your trip
- Register for the **technical webinar: 28 May 2024, 15:00 – 16:00 CET**
- **Register in B2Match**, complete your profiles and schedule meetings

Q&A



Visit the ECCCP website and follow us on social media



www.clustercollaboration.eu



@Clusters_EU



European Cluster Collaboration Platform

#ECCP #ECCPMatchmaking

THANK YOU



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MATCHMAKING EVENTS

EU-South Med MATCHMAKING EVENT

In the context of ACHEMA 2024

Technical Webinar

28 May 2024, 15.00 - 16.00 CET



 www.clustercollaboration.eu

