



# PERCY

European Strategic Cluster Partnership for PolymER reCYcling

## **Deliverable D.3.1**

3 Memoranda of Understanding with at least 2 different sectors' clusters  
in each target country

31.08.2022

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COSME programme  
of the European Union

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## Deliverable

Deliverable number:	D3.1
Deliverable Title:	3 Memoranda of Understanding with at least 2 different sectors' clusters
WP Number:	WP3
Lead Beneficiary:	1–DMN
Type:	Report
Dissemination Level:	Public
Due Date (in months):	18/24 and 24/30

31/08/2022

## Work Package 3. Development of international partnerships

### WP3.1 Objectives of the Work Package

The objective of WP3 was the development of partnerships with relevant clusters and business networks in the target countries and target markets. Formalised collaboration with clusters and business networks was considered as essential for the establishment of a platform for the consortium member SMEs.

The purpose of the WP was to ensure that the identified international collaboration partners have a network/ member base, resources, focus and interest that match the needs identified in WP 2.

In WP 2, the target countries have been narrowed down to 4, and 1-2 target sectors have been identified. As the polymer industry is highly cross sectoral, it could as well be that in smaller countries like Israel, a specific sector may be too narrow an approach, while PolymerOhio was an example of a large polymer cluster that represents a broad range of industries. As the USA was selected as a target country, it was highly relevant to arrange a partnership mission to PolymerOhio. The visits to the targeted clusters were essential to maximize the impact and foster confidence among the partners.

### WP3.2 Description of the Work Package

In order to meet the objective described above the following tasks were supposed to be completed:

- 3.1 Identification of potential partners
- 3.2 Partnership missions beyond Europe

#### Task 3.1 Identification of potential partners

Based on the business intelligence developed in WP2 and the selected target countries, relevant clusters and business networks have been identified. In order to optimise resources, the task have been divided among the cluster partners, so that each consortium partner focuses on one country and participates in two partnership missions. It is the task of the WP leader to ensure that knowledge was shared and that consensus among the consortium partners was established.

#### Task 3.2 Partnership missions beyond Europe

In total, four partnership beyond Europe have been completed, across 3 missions, the fourth in virtual condition. The target was to meet two clusters and business networks in each country, and travel distances haven't been an obstacle. Each consortium member have been responsible for one mission. The mission were supposed to be last 2-3 days and consist of minimum one meeting with the cluster or business network, one visit to an SME and, if possible, a meeting with a university or other knowledge partner.

The findings of the partnership missions will be incorporated into a project document that will serve as input to WP 4 and could be disseminated to the consortium partner network. The latter will be coordinated in WP5.

### WP3.3 Results of the Work Package

One of the objectives of the PERCY project was to build new relations and partnerships with foreign clusters in the 4 target countries identified (India, Canada, USA and Israel).

These partnerships are formalized by the signature of MoU Memorandum of Understanding.



At the end of August 2022, four missions have been organized in India, Canada, the USA and Israel. The mission to Israel was organized virtually due to safety reasons.

During the missions numerous MoU have been signed:

- 6 in India
- 3 in Canada
- 1 in the US
- 1 in Israel

India: All India Plastics Manufacturers Association, Auto Cluster Development and Research Institute Chinchwad, Indian Plastics Institute, Material Recycling Association of India, MSME Chamber of Commerce and Industry of India, Pimpri Chinchwad Plastics Association

Canada: PRIMA (innovation and research cluster on advanced materials), Alliance Polymères Québec, La Vallée des Elastomères (Sherbrooke)

USA: Greater Akron Chamber of the USA

Israel: Israel Innovation Authority

All the MoU are all redacted on the same model to be seen below. They are the first base of further collaboration.

Between PERCY and the foreign cluster XXXXX

After stated that:

Following up on the work of Michael PORTER, considering the virtues of cluster creations, technology-related company and institution concentration interconnected in particular sector on a determined geographic area, many economic actor networks have been created in the occidental world and especially in Europe. Some clusters have been notably created on the Polymer sector.

The European Union encourages the interlinking between entities from different Union countries or neighbors and wishes to promote transnational projects, including collaboration or research projects to contribute to the development of its economy.

A specific program, COSME Cluster Go International, have been launched to encourage the initiatives of European clusters working together to develop partnership and collaboration with clusters outside Europe.

The parties are financed to manage the PERCY project in the period September 2020 - September 2022 and develop cooperation initiatives on the subject of Polymer recycling. The objective of the PERCY project is through cooperation of 4 European clusters focused on recycling of polymer materials and eco design in various sectors to increase the recycling of materials worldwide.

The consortium will meet this objective by an intensified cluster and network collaboration across borders in Europe, where a joint internationalization strategy towards countries outside Europe has been developed during the first months of the Percy Project.

4 selected target countries, relevant clusters and business networks have been identified (USA, Canada, India, Israel) and four partnership missions beyond Europe will be completed. The target is to meet two clusters and business networks in each country. The mission will last 2-3 days and consist of minimum one meeting with the cluster or business network, one visit to an SME and, if possible, a meeting with a university or other knowledge partner.

The parties have identified the Partner as a correspondent in XXXXX; the Partner accepts the principle of a collaboration.

The present Memorandum of Understanding wish to organize the collaboration.

IT IS INTENDED AS FOLLOWS:

## **ARTICLE 1: PURPOSE**

The present Memorandum of Understanding (MoU) has the purpose to set up a flexible framework to allow the development of partnership and concerted actions between the Parties and the Partner.

## **ARTICLE 2: COMMITMENTS**

The Parties and the Partner agree to implement a cooperation process aiming to organize concerted actions.

They decide to work together at the organization within the end of August 2022 of a mission of representatives of the Parties and of some of their enterprises, universities or knowledge partners in the country of the Partner. The mission will last 2-3 days and consist of minimum one meeting with the Partner, one visit to an SME, a meeting with a university or other knowledge partner, and if possible, a meeting with a cluster of a different sector (automotive, aeronautical for example).

The Parties will assume all their own expenses of the organization.

The Partner will help the Parties in the organization of the mission on its territory. It will help the Parties in the identification of local partners (enterprises especially SMEs, universities or research centers, if possible one cluster of a different sector) and in the material organization of the mission and of the meetings.

The Partner and the Parties will communicate about this partnership within their respective bodies, immediately upon signing this MoU, separately as well as together.

This Memorandum of Understanding could be followed up after the organization of the mission. The continuation could be collective (between all the Parties and the Partner) or individual (between one or several of the Parties and the Partner). In this case, new commitments will be defined before the end of 2022.

## **ARTICLE 3: DURATION**

This MoU shall remain in force without any limitation on its duration and until the end of 2022.

## **ARTICLE 4: ENTRY AND WITHDRAWAL**

The Parties' and Partner participation may be terminated at any time, by either Party or Partner sending a letter to the other 3 months before the withdrawal.

## **ARTICLE 5: CONFIDENTIALITY**

The purpose of this chapter is to set forth the rules relating to the protection and use of the Confidential Information between the Parties within the context described in the recitals.

Confidential Information: means information of any nature, communicated by any and all means during the term of the MoU by one of the Party, to one or more Parties by oral or ovarious media (including but not limited to written, magnetic or electronic mean, telecommunications or computer process).

### *Parties' obligations*

Each Party expressly undertakes, for a term of 3 years after the expiration of this MoU as from the date of September 1<sup>st</sup>, 2022 when it is communicated, to ensure that this information:

- a) remains strictly confidential and is treated with the same degree of protection with which each Party treats its own Confidential Information;
- b) is only provided to those members of its staff who require knowledge thereof, and that it is only used for the purposes set forth in the recitals hereto.

Any and all communication or use of the Confidential Information shall require the prior and written authorization of the Party which provides the Confidential Information.

### *Exclusions*

The obligations to keep Confidential Information confidential shall not apply to:

1. Information, which, is, at the Effective Date (as defined hereunder), or subsequently becomes, publicly known through no wrongful act of the Receiving Party
2. Information rightfully disclosed by a third Party without breach of this MoU and which can be communicated without restriction;
3. Information, which was already known, prior to the Effective Date, or which was independently developed by either Party without the use of Confidential
4. Information, and provided that either Party can demonstrate the same information of which the Disclosing Party authorizes in writing the disclosure.

Signed in xxxxxxxxxxxxxxxxx, on

On the following pages the signed MoUs are to be seen.

# MEMORANDUM OF UNDERSTANDING (MoU) ON CO-OPERATION

To explore cooperation opportunities between the polymer industry in India and European polymer clusters

between

**All India Plastics Manufacturers' Association**



&

**PERCY Delegation from the European Union  
represented by:**

- PLAST CENTER DANMARK – facilitator of Danish Materials Network
- POLYMERIS, association support of the French Rubber, Plastics and Polymers Competitiveness Cluster
- SLOVENSKY PLASTIKARSKI KLASTER, Slovakian plastic cluster
- WFG Heilbronn, regional development agency from Heilbronn Germany



Co-funded by the  
COSME programme  
of the European Union

## **INTRODUCTION**

This Memorandum of Understanding (MoU) is drawn up and agreed upon to establish the cooperation between All India Plastics Manufacturers' Association, AIPMA, and PERCY Delegation to explore opportunities in Polymer Industry in India.

## **PREAMBLE**

AIPMA established in 1945 is the oldest and largest apex body to promote development and growth of Indian Plastics Industry. 90% of the members of AIPMA are from the MSME sector. AIPMA promotes Plastics Parks and job fairs are held regularly with technical institutes to address employment issues in the plastic industry. Regular seminars, conferences and webinars are held with meaningful topics related to the industry. Business delegations are organized regularly.

PERCY is a cooperation of 4 European clusters: Danish Materials Network facilitated by Plast Center Danmark, Polymeris, SLOVENSKY PLASTIKARSKÝ KLASTER and Wirtschaftsförderung Raum Heilbronn GmbH, focused on recycling of materials and eco design in various industrial sectors, co-funded by the European Union.

This Memorandum of Understanding between AIPMA & PERCY is made only to explore cooperation opportunities between the polymer industry in India and European polymer clusters.

## **PURPOSE**

The purpose of this Memorandum of Understanding between AIPMA and PERCY is made only to explore cooperation opportunities between the polymer industry in India and European Union, without any binding or exclusivity on AIPMA, and with mutual understanding under which all the parties will work together for better outcomes without any Financial commitments. All Finance related Projects will be Pre-approved by all the sides.

## OUTLINE OF THE ROLES

Following roles are envisaged, the details will be arrived at in a separate Memorandum of Agreement:

### **AIPMA:**

- ✓ Networking and business opportunities in plastic processing & recycling industry
- ✓ Business opportunities in recycling industry & circular economy
- ✓ Business opportunities for industries currently engaged in manufacturing of SUP (Diversification)
- ✓ Understanding biodegradable plastics and its feasibility
- ✓ Technology used for the production of biodegradable plastics
- ✓ Know about EPR & EPR Compliance for MSMEs
- ✓ To understand the new EPR framework
- ✓ To understand Plastic Waste Management Rules, 2021
- ✓ To know the best EPR mechanism & International best practices for MSMEs
- ✓ To understand the challenges and solutions for MSME's with perspective of EPR and Recycling

### **PERCY:**

- ✓ Sharing data with AIPMA on PERCY cluster members to establish B2B contacts and network activities
- ✓ Enable engagements with the European polymer industry for various joint initiatives supporting the interests of both parties
- ✓ Display innovative European technologies and initiatives within the field of polymers targeted various Indian industries
- ✓ Participate in cooperation initiatives in the field of polymers including recycling practices, recycling technologies and biodegradable polymers
- ✓ Participate in cooperation initiatives regarding Extended Producer Responsibility
- ✓ Willing to participate in the arrangement of Indian delegation from AIPMA visiting one or more of the four European clusters
- ✓ Willing to participate in the arrangement of fact-finding missions between Indian and European MSME's

✓ Will strive for continued involvement with AIPMA whenever relevant

**Duration / Term of the MoU:**

This MoU shall be valid for 2 years from the date of its entering into and may be mutually extended from time to time in writing.

**Changes / Amendment:**

No change can be made to this MoU without written consent and duly signed by both organizations. Additions, deletions and/or alterations to this MoU may be affected with the written agreement of both institutes to this MoU concerning the changes.

This MoU is prepared in three identical copies. Each organisation holds one original copy duly signed by the competent authority.

**Contact persons:**

Mr. Kishore Sampat  
President

Ms. Dorte Walzl Baelum  
PERCY Project Coordinator

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Tel.: 0045 36 97 36 00  
E-mail: dwb@plastcenter.dk

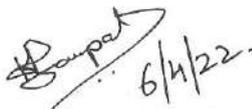
This MoU is prepared in two identical copies. Each organization holds one original copy duly signed by the competent authority.

Signed date:

6/4 2022

For and on behalf of:

**AIPMA**

 6/4/22

Mr. Kishore Sampat  
President

**PERCY**



Dorte Walzl Baelum  
Leader – PERCY India Delegation

# **MEMORANDUM OF UNDERSTANDING (MoU) ON CO-OPERATION**

**To explore opportunities in the polymer Industry in India**

**between**

**Auto Cluster Development and Research Institute  
Chinchwad, Pune, India**



**&**

**PERCY Delegation from the European Union  
represented by:**

- PLAST CENTER DANMARK – facilitator of Danish Materials Network
- POLYMERIS, association support of the French Rubber, Plastics and Polymers Competitiveness Cluster
- SLOVENSKY PLASTIKARSKY KLASTER, Slovakian plastic cluster
- WFG Heilbronn, regional development agency from Heilbronn Germany



Co-funded by the  
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## **INTRODUCTION**

This Memorandum of Understanding (MoU) is drawn up and agreed upon to establish the cooperation between Auto Cluster Development and Research Institute Chinchwad Pune India, ACDRI, and PERCY Delegation to explore opportunities in polymer industry in India.

## **PREAMBLE**

ACDRI is established under Cluster scheme of Government of India, Ministry Commerce and Industry, Pimpri-Chinchwad Municipal Corporation and Maharashtra Chamber of Commerce Industry and Agriculture to support small and medium scale Industry in and around Pimpri, Chinchwad and Pune region. ACDRI exists to promote innovations & collective learning in the area of product design and development to MSME's by providing appropriate & focused support. ACDRI assists in appropriate technology transfer & adoption of new technologies. A collaborative effort can strengthen technical adaptability & awareness of latest trends in industry.

PERCY is cooperation of 4 European clusters: Danish Materials Network facilitated by Plast Center Danmark, Polymeris, SLOVENSKY PLASTIKARSKY KLASTER and Wirtschaftsförderung Raum Heilbronn GmbH, focused on recycling of materials and eco design in various industrial sectors, co-funded by the European Union.

This Memorandum of Understanding between ACDRI & PERCY is made only to explore cooperation opportunities between the polymer industry in India targeted the automotive industry and European polymer clusters.

## **PURPOSE**

The purpose of this Memorandum of Understanding between ACDRI & PERCY is made only to explore cooperation opportunities between the polymer industry in India targeted the automotive industry with mutual understanding under which all the parties will work together for better outcomes.

## OUTLINE OF THE ROLES

Following roles are envisaged, the details will be arrived at in a separate Memorandum of Agreement:

### **Auto Cluster:**

- ✓ Display innovative technologies for operational environment testing
- ✓ Offer infrastructure at Auto Cluster Development and Research Institute for execution of the Projects as per the requirement of MSME's
- ✓ Offer know-how for the planning and execution of the identified joint skill development and awareness program for MSME's
- ✓ Contribute to the competency development of team for the identified joint program
- ✓ Enable engagements with the industry for various joint initiatives which supports MSME's requirements

### **PERCY:**

- ✓ Enable engagements with the European automotive industry for various joint initiatives in the field of polymers supporting the interests of both parties
- ✓ Display innovative European technologies and initiatives within the field of polymers targeted the European automotive industry
- ✓ Participate in cooperation initiatives in the field of polymers including recycling
- ✓ Willing to participate in the arrangement of Indian delegation from ACDRI visiting one or more of the four European clusters
- ✓ Willing to participate in the arrangement of fact-finding missions between Indian and European MSME's
- ✓ Will strive for continued involvement with ACDRI whenever relevant

### **Duration / Term of the MoU:**

This MoU shall be valid for 2 years from the date of its entering into and may be mutually extended from time to time in writing.

### **Changes / Amendment:**

No change can be made to this MoU without written consent and duly signed by both Organizations. Additions, deletions and/or alterations to this MoU may be affected with the written agreement of both institutes to this MoU concerning the changes.

This MoU is prepared in three identical copies. Each organisation holds one original copy duly signed by the competent authority.

### **Contact person**

#### **Mr. Kiran Vaidya (Managing Director)**

Auto Cluster Development  
and Research Institute  
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Tel.: 020-66333700  
Mail id: [info@autoclusterpune.org](mailto:info@autoclusterpune.org)

#### **Ms. Dorte Walzl Bælum**

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Mail id: [dwb@plastcenter.dk](mailto:dwb@plastcenter.dk)

This MoU is prepared in two identical copies. Each organization holds one original copy duly signed by the competent authority.

Signed Date: 04/04/22

For and on behalf of:

**Auto Cluster Development & Research  
Institute, Pune.**

**PERCY**



**Mr. Rajesh Patil (I.A.S.)  
Chairman-ACDRI**



**Dorte Walzl Bælum  
Leader – PERCY-India Delegation**



**Mr. Kiran Vaidya  
(Managing Director)**

# MEMORANDUM OF UNDERSTANDING (MoU) ON CO-OPERATION

To explore cooperation opportunities between the polymer industry and academia in India and European polymer clusters

between

**Indian Plastics Institute**



Indian Plastics Institute

&

**PERCY Delegation from the European Union  
represented by:**

- PLAST CENTER DANMARK – facilitator of Danish Materials Network
- POLYMERIS, association support of the French Rubber, Plastics and Polymers Competitiveness Cluster
- SLOVENSKY PLASTIKARSKÝ KLASTER, Slovakian plastic cluster
- WFG Heilbronn, regional development agency from Heilbronn Germany



Co-funded by the  
COSME programme  
of the European Union

## **INTRODUCTION**

This Memorandum of Understanding (MoU) is drawn up and agreed upon to establish the cooperation between Indian Plastics Institute (IPI), and PERCY Delegation to explore opportunities in Polymer Industry in India and provide opportunities to academic institutions and students for high level training.

## **PREAMBLE**

Due to enormous growth in the plastic industry IPI which was established in 1985. has become a strong Professional Body of Industrialists, Plastic Technologists, Academicians, Economists and Students. IPI is spread over 14 Chapters across India and 2 Overseas Association partnerships with Sri Lanka & Nepal. IPI is engaged in Education, Training, Manpower Development and Dissemination of Knowledge on the latest technological developments in the world wide Plastics Industry.

PERCY is a cooperation of 4 European clusters: Danish Materials Network facilitated by Plast Center Danmark, Polymeris, SLOVENSKY PLASTIKARSKÝ KLASTER and Wirtschaftsförderung Raum Heilbronn GmbH, focused on recycling of materials and eco design in various industrial sectors, co-funded by the European Union.

This Memorandum of Understanding between IPI & PERCY is made only to explore cooperation opportunities between the polymer industry and academic institutes in India and European polymer clusters.

## **PURPOSE**

The purpose of this Memorandum of Understanding between IPI & PERCY is made only to explore cooperation opportunities between the polymer industry and academic institute in India with mutual understanding under which all the parties will work together for better outcomes. There are no financial commitments by both parties through this MOU.

## OUTLINE OF THE ROLES

Following roles are envisaged, the details will be arrived at in a separate Memorandum of Agreement:

### **IPI:**

- ✓ Sharing data with PERCY on local members contact details
- ✓ Helping with communication between own members and members of PERCY clusters, including identifying potential business partners for joint ventures, technological transfer, dealerships etc.
- ✓ Helping in onboarding MIT-World Peace University and IPI MIT students chapter for work in knowledge sharing and plastic waste management
- ✓ Helping organize plant visits to small and medium size injection moulding factories & recycling plants for PERCY members to study work culture differences between businesses in EU and India during and after K'2022 Dusseldorf

### **PERCY:**

- ✓ Sharing data with IPI on PERCY cluster members
- ✓ Enable engagements with the European polymer industry for various joint initiatives supporting the interests of both parties
- ✓ Identifying partners for EU and Government funded projects with international co-operation.
- ✓ Assist in identifying European polymer industry for short term internship for students.
- ✓ Display innovative European technologies and initiatives within the field of polymers targeted various Indian industries
- ✓ Participate in cooperation initiatives in the field of polymers recycling
- ✓ Willing to participate in the arrangement of Indian delegation from IPI visiting one or more of the four European clusters
- ✓ Willing to participate in the education and training activities between Indian and European MSME's pertaining to polymer engineering
- ✓ Will strive for continued involvement with IPI whenever relevant

**Duration / Term of the MoU:**

This MoU shall be valid for 2 years from the date of its entering into and may be mutually extended from time to time in writing.

**Changes / Amendment:**

No change can be made to this MoU without written consent and duly signed by both organizations. Additions, deletions and/or alterations to this MoU may be affected with the written agreement of both institutes to this MoU concerning the changes.

This MoU is prepared in two identical copies. Each organisation holds one original copy duly signed by the competent authority.

**Contact persons:**

Dr. S. Radhakrishnan  
President - IPI

Ms. Dorte Walzl Bælum  
PERCY Project Coordinator

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Tel.: +45 36 97 36 00  
E-mail: [dwb@plastcenter.dk](mailto:dwb@plastcenter.dk)

This MoU is prepared in two identical copies. Each organization holds one original copy duly signed by the competent authority.

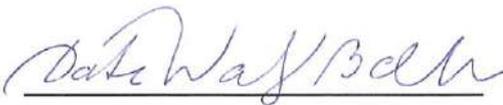
Signed date: 31-03-2022

For and on behalf of:

**Indian Plastics Institute**

**PERCY**

  
\_\_\_\_\_

  
\_\_\_\_\_

Dr. S. Radhakrishnan  
President - IPI

Dorte Walzl Bælum  
Leader – PERCY India Delegation

# MEMORANDUM OF UNDERSTANDING (MoU) ON CO-OPERATION

To explore cooperation opportunities between the polymer industry in India and European polymer clusters

between

**Material Recycling Association of India, MRAI**



**MATERIAL RECYCLING ASSOCIATION OF INDIA**  
Voice of the Indian Recycling Industry

&

**PERCY Delegation from the European Union**  
represented by:

- PLAST CENTER DANMARK – facilitator of Danish Materials Network
- POLYMERIS, association support of the French Rubber, Plastics and Polymers Competitiveness Cluster
- SLOVENSKY PLASTIKARSKY KLASTER, Slovakian plastic cluster
- WFG Heilbronn, regional development agency from Heilbronn Germany



Co-funded by the  
COSME programme  
of the European Union

## **INTRODUCTION**

This Memorandum of Understanding (MoU) is drawn up and agreed upon to establish the cooperation between Material Recycling Association of India, MRAI, and PERCY Delegation to explore opportunities in Polymer Industry in India.

## **PREAMBLE**

Material Recycling Association of India is the apex National Association that represents India's Recycling Industry that conducts recycling processes for products like Metals (Ferrous & Non-Ferrous), Plastic, Paper, Rubber, Glass, Tyre, E-Waste, Building & Construction Waste, etc. In the global scenario, India is among the top 10 global consumers of plastic, awareness of its recyclable benefits remains relatively low. The increasing use of this versatile material generates more than 15,000 tonnes of plastic waste every day, out of which 6,000 tonnes remain littered. MRAI works with various stakeholders to create an ecosystem that deals with the challenge.

PERCY is a cooperation of 4 European clusters: Danish Materials Network facilitated by Plast Center Danmark, Polymeris, SLOVENSKY PLASTIKARSKY KLASTER and Wirtschaftsförderung Raum Heilbronn GmbH, focused on recycling of materials and eco design in various industrial sectors, co-funded by the European Union.

This Memorandum of Understanding between MRAI & PERCY is made only to explore cooperation opportunities between the polymer industry in India and European polymer clusters.

## **PURPOSE**

The purpose of this Memorandum of Understanding between MRAI & PERCY is made only to explore cooperation opportunities between the polymer industry in India with mutual understanding under which all the parties will work together for better outcomes.

## OUTLINE OF THE ROLES

Following roles are envisaged, the details will be arrived at in a separate Memorandum of Agreement:

### **MRAI:**

- ✓ Sharing data with PERCY on local members
- ✓ Helping with communication between own members and members of PERCY clusters, including identifying potential business partners for joint ventures, technological transfer, dealerships etc.
- ✓ Helping to organize company visits for PERCY or their cluster members
- ✓ Informing PERCY members about the plastic recycling ecosystem in India, the stakeholders, decision-makers etc.

### **PERCY:**

- ✓ Sharing data with MRAI on PERCY cluster members
- ✓ Enable engagements with the European polymer industry for various joint initiatives supporting the interests of both parties
- ✓ Display innovative European technologies and initiatives within the field of polymers targeted various Indian industries
- ✓ Participate in cooperation initiatives in the field of polymers including recycling
- ✓ Willing to participate in the arrangement of Indian delegation from MRAI visiting one or more of the four European clusters
- ✓ Willing to participate in the arrangement of fact-finding missions between Indian and European MSME's
- ✓ Will strive for continued involvement with MRAI whenever relevant

**Duration / Term of the MoU:**

This MoU shall be valid for 2 years from the date of its entering into and may be mutually extended from time to time in writing.

**Changes / Amendment:**

No change can be made to this MoU without written consent and duly signed by both organizations. Additions, deletions and/or alterations to this MoU may be affected with the written agreement of both institutes to this MoU concerning the changes.

This MoU is prepared in three identical copies. Each organisation holds one original copy duly signed by the competent authority.

**Contact persons:**

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Ms. Dorte Walzl Bælum  
PERCY Project Coordinator

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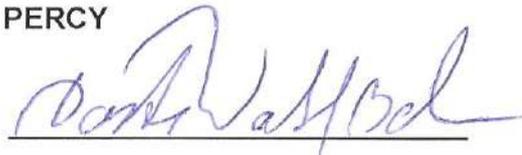
This MoU is prepared in two identical copies. Each organization holds one original copy duly signed by the competent authority.

Signed date: 7/09/2022

For and on behalf of:

**Material Recycling Association of India**

**PERCY**



Xxxx **SANJAY MEHTA**  
Authorised Signatory (PRESIDENT)  
MRAI

Dorte Walzl Bælum  
Leader – PERCY India Delegation



# MEMORANDUM OF UNDERSTANDING (MoU) ON CO-OPERATION

To explore cooperation opportunities between the polymer industry in India and European polymer clusters

between

MSME Chamber of Commerce and Industry of India

**MSMECCI**

&

**PERCY Delegation from the European Union  
represented by:**

- PLAST CENTER DANMARK – facilitator of Danish Materials Network
- POLYMERIS, association support of the French Rubber, Plastics and Polymers Competitiveness Cluster
- SLOVENSKY PLASTIKARSKY KLASTER, Slovakian plastic cluster
- WFG Heilbronn, regional development agency from Heilbronn Germany



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## INTRODUCTION

This Memorandum of Understanding (MoU) is drawn up and agreed upon to establish the cooperation between MSME Chamber of Commerce and Industry of India (MSMECCII), and PERCY Delegation to explore opportunities in Polymer Industry in India.

## PREAMBLE

MSME Chamber of Commerce and Industry of India is an NGO established in 2019 for working on the following fields.

Global Conference, Awards & Exhibition on Plastics, Packaging, Recycling (Plastic / paper/ metals/glass/agriculture/automobiles, electronics & water) waste management, EPR, Sustainability, Environment /Climate changes, Pollution & Circular Economy.

All MSME programs like seminar on all departments Food & Beverages, Agriculture, Jal shakti, Finance, GST Education, Awareness programs for helping the Industry (Small, Medium, Large, Corporate) working on 53 different verticals.

PERCY is a cooperation of 4 European clusters: Danish Materials Network facilitated by Plast Center Danmark, Polymeris, SLOVENSKY PLASTIKARSKI KLASTER and Wirtschaftsförderung Raum Heilbronn GmbH, focused on recycling of materials and eco design in various industrial sectors, co-funded by the European Union.

This Memorandum of Understanding between MSMECCII & PERCY is made only to explore cooperation opportunities between the polymer industry in India and European polymer clusters.

## PURPOSE

The purpose of this Memorandum of Understanding between MSMECCII & PERCY is made only to explore cooperation opportunities between the polymer industry in

India with mutual understanding under which all the parties will work together for better outcomes.

### OUTLINE OF THE ROLES

Following roles are envisaged, the details will be arrived at in a separate Memorandum of Agreement:

#### **MSMECCII:**

- ✓ Sharing data with PERCY on local members
- ✓ Helping with communication between own members and members of PERCY clusters, including identifying potential business partners for joint ventures, technological transfer, dealerships etc.
- ✓ Keeping PERCY and cluster members informed about international conferences, exhibitions on Plastics, Packaging, Recycling taking place in India & Asian countries
- ✓ Involving PERCY members in online webinars & physical on related topics

#### **PERCY:**

- ✓ Sharing data with MSMECCII on PERCY cluster members
- ✓ Helping MSMECCII members by providing information related to setting up business in Europe
- ✓ Enable engagements with the European polymer industry for various joint initiatives supporting the interests of both parties
- ✓ Display innovative European technologies and initiatives within the field of polymer targeted various Indian industries
- ✓ Participate in cooperation initiatives in the field of polymers including recycling
- ✓ Willing to participate in the arrangement of fact-finding missions between Indian and European MSME's
- ✓ Will strive for continued involvement with MSMECCII whenever relevant

**Duration / Term of the MoU:**

This MoU shall be valid for 2 years from the date of its entering into and may be mutually extended from time to time in writing.

**Changes / Amendment:**

No change can be made to this MoU without written consent and duly signed by both organizations. Additions, deletions and/or alterations to this MoU may be affected with the written agreement of both institutes to this MoU concerning the changes.

This MoU is prepared in three identical copies. Each organisation holds one original copy duly signed by the competent authority.



**Contact persons:**

Indrajit Ghosh  
Global Chairman

Indrajit Ghosh  
Chairman

MSME Chamber of Commerce and Industry of India  
H-1479, C.R.Park New Delhi-110019  
Authorised Signatory



Ms. Dorte Walzl Bælum  
PERCY Project Coordinator

MSMECCII  
H-1479 Chittaranjan Park  
New Delhi - 110019  
India

Plast Center Danmark  
Niels BohrsVej 6  
DK-6700 Denmark

Tel.: +91-9810690843  
E-mail: [ighosh.1457@gmail.com](mailto:ighosh.1457@gmail.com)

Tel.: +45 36 97 36 00  
E-mail: [dwb@plastcenter.dk](mailto:dwb@plastcenter.dk)

This MoU is prepared in two identical copies. Each organization holds one original copy duly signed by the competent authority.

Signed date:

For and on behalf of:

**MSMECCII**



Indrajit Ghosh  
Global Chairman

8/4/2022



**PERCY**



Dorte Walzl Bælum  
Leader – PERCY India Delegation

# MEMORANDUM OF UNDERSTANDING (MoU) ON CO-OPERATION

To explore cooperation opportunities between the polymer industry in India and European polymer clusters

between

**Pimpri Chinchwad Plastics Association, PCPA**



&

**PERCY Delegation from the European Union  
represented by:**

- PLAST CENTER DANMARK – facilitator of Danish Materials Network
- POLYMERIS, association support of the French Rubber, Plastics and Polymers Competitiveness Cluster
- SLOVENSKY PLASTIKARSKI KLASTER, Slovakian plastic cluster
- WFG Heilbronn, regional development agency from Heilbronn Germany



Co-funded by the  
COSME programme  
of the European Union

## **INTRODUCTION**

This Memorandum of Understanding (MoU) is drawn up and agreed upon to establish the cooperation between Pimpri Chinchwad Plastics Association, PCPA, and PERCY Delegation to explore opportunities in Polymer Industry in India.

## **PREAMBLE**

Due to enormous growth in the plastic industry PCPA was established in 1995 to deal with problems such as electricity break downs, Infrastructure problems, government taxation, manpower shortage etc. Technological advancements, developments in recycling and global competition have presented a newer set of challenges for the SME & MSME industries. The PCPA has decided to step up to the challenges, with the new generation taking up the responsibility to address the problems of the industries and to take the polymer industry in PCMC to a higher growth. A collaborative effort with international cooperation can strengthen these efforts.

PERCY is a cooperation of 4 European clusters: Danish Materials Network facilitated by Plast Center Danmark, Polymeris, SLOVENSKY PLASTIKARSKI KLASTER and Wirtschaftsförderung Raum Heilbronn GmbH, focused on recycling of materials and eco design in various industrial sectors, co-funded by the European Union.

This Memorandum of Understanding between PCPA & PERCY is made only to explore cooperation opportunities between the polymer industry in India and European polymer clusters.

## **PURPOSE**

The purpose of this Memorandum of Understanding between PCPA & PERCY is made only to explore cooperation opportunities between the polymer industry in India & Polymer industry in EU, with mutual understanding under which all the parties will work together for better outcomes.

## OUTLINE OF THE ROLES

Following roles are envisaged, the details will be arrived at in a separate Memorandum of Agreement:

### **PCPA:**

- ✓ Sharing data with PERCY on local members
- ✓ Helping PERCY members by providing information related to setting up business in India
- ✓ Helping with communication between own members and members of PERCY clusters, including identifying potential business partners for joint ventures, technological transfer, dealerships etc.
- ✓ Helping to organize company visits for PERCY or their cluster members
- ✓ Helping organize business meetings between members of PCPA and PERCY members during visit to K'2022 in Dusseldorf, Germany
- ✓ Helping organize plant visits to small and medium size injection moulding factories & recycling plants for PERCY members to study work culture differences between businesses in EU and India during and after K'2022 Dusseldorf

### **PERCY:**

- ✓ Sharing data with PCPA on PERCY cluster members
- ✓ Helping PCPA members by providing information related to setting up business in Europe
- ✓ Enable engagements with the European polymer industry for various joint initiatives supporting the interests of both parties
- ✓ Display innovative European technologies and initiatives within the field of polymers targeted various Indian industries
- ✓ Participate in cooperation initiatives in the field of polymers including recycling
- ✓ Willing to participate in the arrangement of Indian delegation from PCPA visiting one or more of the four European clusters
- ✓ Willing to participate in the arrangement of fact-finding missions between Indian and European MSME's
- ✓ Will strive for continued involvement with PCPA whenever relevant

**Duration / Term of the MoU:**

This MoU shall be valid for 2 years from the date of its entering into and may be mutually extended from time to time in writing.

**Changes / Amendment:**

No change can be made to this MoU without written consent and duly signed by both organizations. Additions, deletions and/or alterations to this MoU may be affected with the written agreement of both institutes to this MoU concerning the changes.

This MoU is prepared in three identical copies. Each organisation holds one original copy duly signed by the competent authority.

**Contact persons:**

Mr Nitin Gattani  
President

Ms. Dorte Walzl Bælum  
PERCY Project Coordinator

Pimpri Chinchwad Plastic Association  
c/o Kaushal Polymers Pvt Ltd  
63/4, Shivani, Vastu Udyog Colony,  
Nehru Nagar Rd., Pimpri,  
Pune - 411018 (MH-IN)

Plast Center Danmark  
Niels Bohrs Vej 6  
DK-6700 Denmark

Tel.: +91-9822320004  
E-mail: [myppca@gmail.com](mailto:myppca@gmail.com)

Tel.: +45 36 97 36 00  
E-mail: [dwb@plastcenter.dk](mailto:dwb@plastcenter.dk)

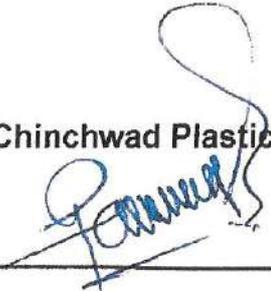
This MoU is prepared in two identical copies. Each organization holds one original copy duly signed by the competent authority.

Signed date: 4/4/22

For and on behalf of:

**Pimpri Chinchwad Plastic Association**

**PERCY**

  
\_\_\_\_\_  
Nitin Gattani  
President - PCPA

  
\_\_\_\_\_  
Dorte Walzl Bælum  
Leader – PERCY India Delegation



## Memorandum of Understanding

Between

- **PLAST CENTER DANMARK, Niels Bohrs Vej 6 - DK-6700 Esbjerg - Denmark, Danish polymer cluster and PERCY's project coordinator representing:**
  - **POLYMERIS, association support of the French Rubber, Plastics and Polymers Competitiveness Cluster**
  - **WFG Heilbronn, regional development agency from Heilbronn, Germany**
  - **SLOVENSKY PLASTIKARSKI KLASTER, Slovakian plastic cluster**

hereinafter individually and collectively referred to as "the Parties".

and

- **PRIMA QUEBEC, 505 Boulevard de Maisonneuve O – Montréal - QC H3A 3C2 – Canada, The Quebec Advanced Materials Research and Innovation Hub**

hereinafter referred to as "the Partner"

After stated that:

Following up on the work of Michael PORTER, considering the virtues of cluster creations, technology-related company and institution concentration interconnected in particular sector on a determined geographic area, many economic actor networks have been created in the occidental world and especially in Europe. Some clusters have been notably created on the Polymer sector.

The European Union encourages the interlinking between entities from different Union countries or neighbors and wishes to promote transnational projects, including collaboration or research projects to contribute to the development of its economy.

A specific program, COSME Cluster Go International, have been launched to encourage the initiatives of European clusters working together to develop partnership and collaboration with clusters outside Europe.

The parties are financed to manage the PERCY project in the period September 2020 - September 2022 and develop cooperation initiatives on the subject of Polymer recycling. The objective of the PERCY project is through cooperation of 4 European clusters focused on recycling of polymer materials and eco design in various sectors to increase the recycling of materials worldwide.

The consortium will meet this objective by an intensified cluster and network collaboration across borders in Europe, where a joint internationalization strategy towards countries outside Europe has been developed during the first months of the Percy Project.

4 selected target countries, relevant clusters and business networks have been identified (USA, Canada, India, Israel) and four partnership missions beyond Europe will be completed. The target is to meet two clusters and business networks in each country. The mission will last 2-3 days and consist of minimum one meeting with the cluster or business network, one visit to an SME and, if possible, a meeting with a university or other knowledge partner.

The parties have identified the Partner as a correspondent in Canada); the Partner accepts the principle of a collaboration.

The present Memorandum of Understanding wish to organize the collaboration.

IT IS INTENDED AS FOLLOWS:

### **ARTICLE 1: PURPOSE**

The present Memorandum of Understanding (MoU) has the purpose to set up a flexible framework to allow the development of partnership and concerted actions between the Parties and the Partner.

## **ARTICLE 2: COMMITMENTS**

The Parties and the Partner agree to implement a cooperation process aiming to organize concerted actions. At least one meeting will be organized every month until April 2022.

They decide to work together at the organization within the end of August 2022 of a mission of representatives of the Parties and of some of their enterprises, universities or knowledge partners in the country of the Partner. The mission will last 2-3 days and consist of minimum one meeting with the Partner, one visit to an SME, a meeting with a university or other knowledge partner, and if possible, a meeting with a cluster of a different sector (automotive, aeronautical for example).

March 2022 is targeted by the parties for the mission.

The Parties will assume all their own expenses of the organization.

The Partner will help the Parties in the organization of the mission on its territory. It will help the Parties in the identification of local partners (enterprises especially SMEs, universities or research centers, if possible one cluster of a different sector) and in the material organization of the mission and of the meetings.

The Partner and the Parties will communicate about this partnership within their respective bodies, immediately upon signing this MoU, separately as well as together.

This Memorandum of Understanding could be followed up after the organization of the mission. The continuation could be collective (between all the Parties and the Partner) or individual (between one or several of the Parties and the Partner). In this case, new commitments will be defined before the end of 2022.

## **ARTICLE 3: DURATION**

This MoU shall remain in force without any limitation on its duration and until the end of 2022.

## **ARTICLE 4: ENTRY AND WITHDRAWAL**

The Parties' and Partner participation may be terminated at any time, by either Party or Partner sending a letter to the other 3 months before the withdrawal.

## **ARTICLE 5: CONFIDENTIALITY**

The purpose of this chapter is to set forth the rules relating to the protection and use of the Confidential Information between the Parties within the context described in the recitals.

Confidential Information: means information of any nature, communicated by any and all means during the term of the MoU by one of the Party, to one or more Parties by oral or ovarious media (including but not limited to written, magnetic or electronic mean, telecommu-  
nications or computer process).

*Parties' obligations*

Each Party expressly undertakes, for a term of 3 years after the expiration of this MoU as from the date of September 1<sup>st</sup>, 2022 when it is communicated, to ensure that this information:

a) remains strictly confidential and is treated with the same degree of protection with which each Party treats its own Confidential Information;

b) is only provided to those members of its staff who require knowledge thereof, and that it is only used for the purposes set forth in the recitals hereto.

Any and all communication or use of the Confidential Information shall require the prior and written authorization of the Party which provides the Confidential Information.

*Exclusions*

The obligations to keep Confidential Information confidential shall not apply to:

1. Information, which, is, at the Effective Date (as defined hereunder), or subsequently becomes, publicly known through no wrongful act of the Receiving Party
2. Information rightfully disclosed by a third Party without breach of this MoU and which can be communicated without restriction;
3. Information, which was already known, prior to the Effective Date, or which was independently developed by either Party without the use of Confidential
4. Information, and provided that either Party can demonstrate the same information of which the Disclosing Party authorizes in writing the disclosure.

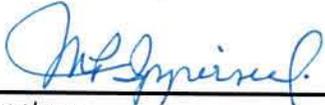
Signed in 5 original copies

For the PARTNER:

For the PARTIES:

PRIMA QUEBEC

PLAST CENTER DANMARK

  
\_\_\_\_\_  
Signature:

  
\_\_\_\_\_  
Signature:

Name: Marie-Pierre Ippersiel  
Title: CEO  
Place: Montreal (QC), Canada  
Date: January 17<sup>th</sup> 2022

Name: Dorte Walz Baelum  
Title: CEO  
Place: Esbjerg, Denmark  
Date: January 17<sup>th</sup> 2022



**PERCY**  
Recycling of Polymers



Plast Center Danmark



Alliance  
Polymères  
Québec

Alliés pour innover, développer, attirer et rayonner

## Memorandum of Understanding

Between

- **PLAST CENTER DANMARK**, Niels Bohrs Vej 6 - DK-6700 Esbjerg - Denmark, Danish polymer cluster and PERCY's project coordinator representing:

- **POLYMERIS**, association support of the French Rubber, Plastics and Polymers Competitiveness Cluster
- **WFG Heilbronn**, regional development agency from Heilbronn, Germany
- **SLOVENSKY PLASTIKARSKI KLASTER**, Slovakian plastic cluster

hereinafter individually and collectively referred to as "the Parties".

and

- **ALLIANCE POLYMÈRES QUEBEC**, 846 rue de l'Escarboucle – Québec - QC G2L 3A5 – Canada,

hereinafter referred to as "the Partner"

After stated that:

Following up on the work of Michael PORTER, considering the virtues of cluster creations, technology-related company and institution concentration interconnected in particular sector on a determined geographic area, many economic actor networks have been created in the occidental world and especially in Europe. Some clusters have been notably created on the Polymer sector.

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The present Memorandum of Understanding wish to organize the collaboration.

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March 2022 is targeted by the parties for the mission.

The Parties will assume all their own expenses of the organization.

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3. Information, which was already known, prior to the Effective Date, or which was independently developed by either Party without the use of Confidential
4. Information, and provided that either Party can demonstrate the same information of which the Disclosing Party authorizes in writing the disclosure.

Done in Québec, on May 13<sup>th</sup> 2022

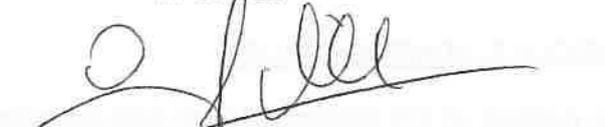
In 5 original copies

For the PARTNER:



ALLIANCE POLYMÈRES QUÉBEC

For the PARTIES:



PLAST CENTER DANMARK



PERCY

Recycling of Potymets



WIRTSCHAFTS

FÖRDERUNGSGRAU" HEILBRONN

Plast Center Danmark



SLOVENSKÝ PLASTIKÁRSKY KL



## Memorandum of Understanding

Between

- PLAST CENTER DANMARK, Niels Bohrs vej 6 - DK-6700 Esbjerg - Denmark, Danish polymer cluster and PERCY's project coordinator representing:
- POLYMERIS, association support of the French Rubber, Plastics and Polymers Competitiveness Cluster
- WFG Heilbronn, regional development agency from Heilbronn, Germany
- SLOVENSKY PLASTIKARSKI KLASTAR, Slovakian plastic cluster hereinafter individually and collectively referred to as "the Parties", represented by Polymeris and
- la Vallée des Elastomères, 520 Boul. Poirier, Magog, Québec, J1X 0A1 — Canada, Represented by its director, Mr Michel ROUSSEAU hereinafter referred to as "the Partner"

After stated that:

Following up on the work of Michael PORTER, considering the virtues of cluster creations, technology-related company and institution concentration interconnected in particular sector on a determined geographic area, many economic actor networks have been created in the occidental world and especially in Europe. Some clusters have been notably created on the Polymer sector.

The European Union encourages the interlinking between entities from different Union countries or neighbors and wishes to promote transnational projects, including collaboration or research projects to contribute to the development of its economy.

A specific program, COSME Cluster Go International, have been launched to encourage the initiatives of European clusters working together to develop partnership and collaboration with clusters outside Europe.

The parties are financed to manage the PERCY project in the period September 2020 September 2022 and develop cooperation initiatives on the subject of Polymer recycling. The objective of the PERCY project is through cooperation of 4 European clusters focused on recycling of polymer materials and eco design in various sectors to increase the recycling of materials worldwide.

The consortium will meet this objective by an intensified cluster and network collaboration across borders in Europe, where a joint internationalization strategy towards countries outside Europe has been developed during the first months of the Percy Project.

4 selected target countries, relevant clusters and business networks have been identified (USA, Canada, India, Israel) and four partnership missions beyond Europe will be completed.

The target is to meet two clusters and business networks in each country. The mission will last 2-3 days and consist of minimum one meeting with the cluster or business network, one visit to an SME and, if possible, a meeting with a university or other knowledge partner.

The parties have identified the Partner as a correspondent in Canada; the Partner accepts the principle of a collaboration.

The present Memorandum of Understanding wish to organize the collaboration.

## IT IS INTENDED AS FOLLOWS:

### ARTICLE 1: PURPOSE

The present Memorandum of Understanding (MOU) has the purpose to set up a flexible framework to allow the development of partnership and concerted actions between the Parties and the Partner.

### ARTICLE 2: COMMITMENTS

The Parties and the Partner agree to implement a cooperation process aiming to organize concerted actions. At least one meeting will be organized every month until April 2022.

They decide to work together at the organization within the end of August 2022 of a mission of representatives of the Parties and of some of their enterprises, universities or knowledge partners in the country of the Partner. The mission will last 2-3 days and consist of minimum one meeting with the Partner, one visit to an SME, a meeting with a university or other knowledge partner, and if possible, a meeting with a cluster of a different sector (automotive, aeronautical for example).

May 2022 is targeted by the parties for the mission.

The Parties will assume all their own expenses of the organization.

The Partner will help the Parties in the organization of the mission on its territory. It will help the Parties in the identification of local partners (enterprises especially SMEs, universities or research centers, if possible one cluster of a different sector) and in the material organization of the mission and of the meetings.

The Partner and the Parties will communicate about this partnership within their respective bodies, immediately upon signing this MoU, separately as well as together.

This Memorandum of Understanding could be followed up after the organization of the mission. The continuation could be collective (between all the Parties and the Partner) or individual (between one or several of the Parties and the Partner). In this case, new commitments will be defined before the end of 2022.

### ARTICLE 3: DURATION

This MOU shall remain in force without any limitation on its duration and until the end of 2022.

### ARTICLE 4: ENTRY AND WITHDRAWAL

The Parties' and Partner participation may be terminated at any time, by either Party or Partner sending a letter to the other 3 months before the withdrawal.

### ARTICLE 5: CONFIDENTIALITY

The purpose of this chapter is to set forth the rules relating to the protection and use of the Confidential Information between the Parties within the context described in the recitals.

Confidential Information: means information of any nature, communicated by any and all means during the term of the MOU by one of the Party, to one or more Parties by oral or ovarious media (including but not limited to written, magnetic or electronic mean, telecommunications or computer process).

Parties' obligations

Each Party expressly undertakes, for a term of 3 years after the expiration of this MOU as from the date of September 1<sup>st</sup>, 2022 when it is communicated, to ensure that this information:

- a) remains strictly confidential and is treated with the same degree of protection with which each Party treats its own Confidential Information;
- b) is only provided to those members of its staff who require knowledge thereof, and that it is only used for the purposes set forth in the recitals hereto.

Any and all communication or use of the Confidential Information shall require the prior and written authorization of the Party which provides the Confidential Information.

Exclusions

The obligations to keep Confidential Information confidential shall not apply to:

1. Information, which, is, at the Effective Date (as defined hereunder), or subsequently becomes, publicly known through no wrongful act of the Receiving Party
2. Information rightfully disclosed by a third Party without breach of this MOU and which can be communicated without restriction;
3. Information, which was already known, prior to the Effective Date, or which was independently developed by either Party without the use of Confidential
4. Information, and provided that either Party can demonstrate the same information of which the Disclosing Party authorizes in writing the disclosure.

Done in Montréal - Canada

on 31<sup>st</sup> May 2022

In 5 original copies

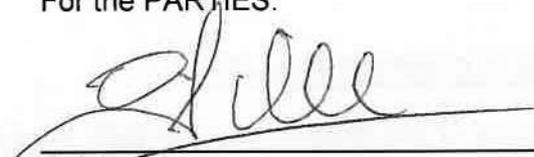
For the PARTNER:



---

Vallée des Elastomères

For the PARTIES:



---

POLYMERIS

# MEMORANDUM OF UNDERSTANDING (MoU) ON CO-OPERATION

To Explore Opportunities in the Polymer Industry in  
the United States of America (USA)

Between

Greater Akron Chamber of the USA



&

PERCY Delegation from the European Union

represented by:

- PLAST CENTER DANMARK – facilitator of Danish Materials Network
- POLYMERIS, association support of the French Rubber, Plastics and Polymers Competitiveness Cluster
- SLOVENSKY PLASTIKARSKY KLASTER, Slovakian plastic cluster
- WFG Heilbronn, regional development agency from Heilbronn Germany



Co-funded by the  
COSME programme  
of the European Union

## **INTRODUCTION**

This Memorandum of Understanding (MoU) is drawn up and agreed upon to establish the cooperation between Greater Akron Chamber (USA) and PERCY Delegation to explore opportunities in Polymer Industry in the USA.

## **PREAMBLE**

The Greater Akron Chamber is a business membership-based organization that drives economic development and growth by representing the business community and convening key stakeholders around issues facing the region. The Greater Akron Chamber leads the Polymer Industry Cluster Initiative, which represents the interests of hundreds of polymer companies and related stakeholders across the Northeast Ohio region.

PERCY is a cooperation of four European clusters: Danish Materials Network facilitated by Plast Center Danmark, Polymeris, SLOVENSKY PLASTIKARSKY KLASTER and Wirtschaftsförderung Raum Heilbronn GmbH, focused on recycling of materials and eco design in various industrial sectors, co-funded by the European Union.

This Memorandum of Understanding between Greater Akron Chamber & PERCY is made only to Explore Opportunities in Polymer Industry in the USA.

## **PURPOSE**

The purpose of this Memorandum of Understanding between Greater Akron Chamber & PERCY is made only to Explore Opportunities in Polymer Industry in the USA with mutual understanding under which all the parties will work together for better outcomes.

## OUTLINE OF THE ROLES

Following roles are envisaged, the details will be arrived at in a separate Memorandum of Agreement:

### **Greater Akron Chamber (USA):**

- ✓ *Helping PERCY members by providing information related to setting up business in Ohio / USA*
- ✓ *Helping with communication between own members and members of PERCY clusters, including identifying potential business partners for joint ventures, technological transfer, dealerships etc.*
- ✓ *Helping to organize company visits for PERCY or their cluster members*
- ✓ *Helping organize business meetings between members of "Akron, USA" / Greater Akron Chamber and PERCY members during visit to K'2022 in Dusseldorf, Germany*
- ✓ *Helping organize plant visits to small and medium size injection molding factories & recycling plants for PERCY members to study work culture differences between businesses in EU and USA.*

### **PERCY:**

- ✓ *Enable engagements with the European automotive industry for various joint initiatives in the field of polymers supporting the interests of both parties.*
- ✓ *Display innovative European technologies and initiatives within the field of polymers targeted to the European automotive industry.*
- ✓ *Participate in cooperation initiatives in the field of polymers including recycling.*
- ✓ *Willing to participate in the arrangement of USA delegation or fact-finding missions from Greater Akron Chamber / Polymer Industry Cluster / Akron, USA visiting one or more of the four European clusters.*
- ✓ *Will strive for continued involvement with Greater Akron Chamber / Polymer Industry Cluster / Akron, USA whenever relevant.*
- ✓ *Sharing data with GAC on PERCY cluster members*
- ✓ *Helping GAC members by providing information related to setting up business in Europe*
- ✓ *Display innovative European technologies and initiatives within the field of polymers targeted to various USA industries*

**Duration / Term of the MoU:**

This MoU shall be valid for 2 years from the date of its entering into and may be mutually extended from time to time in writing.

**Changes / Amendment:**

No change can be made to this MoU without written consent and duly signed by both Organizations. Additions, deletions and/or alterations to this MoU may be affected with the written agreement of both institutes to this MoU concerning the changes.

This MoU is prepared in three identical copies. Each organisation holds one original copy duly signed by the competent authority.

**Contact person**

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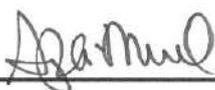
PERCY Project Coordinator  
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Tel.: +45 36 97 36 00  
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This MoU is prepared in two identical copies. Each organization holds one original copy duly signed by the competent authority.

Signed Date: 22 June 2022

For and on behalf of:

**Greater Akron Chamber (USA)**

  
\_\_\_\_\_

**Mr. Steve Millard**  
President & CEO  
Greater Akron Chamber

**PERCY**

  
\_\_\_\_\_

**Ms. Dorte Walzl Bælum**  
PERCY Project Coordinator  
Plast Center Danmark

# MEMORANDUM OF UNDERSTANDING (MoU) ON CO-OPERATION

To Explore Opportunities in the Polymer Industry in  
Israel

Between

TechMatch Israel

&

PERCY Delegation from the European Union

represented by:

- PLAST CENTER DANMARK – facilitator of Danish Materials Network
- POLYMERIS, association support of the French Rubber, Plastics and Polymers Competitiveness Cluster
- SLOVENSKY PLASTIKARSKI KLASTER, Slovakian plastic cluster
- WFG Heilbronn, regional development agency from Heilbronn Germany



Co-funded by the  
COSME programme  
of the European Union



## INTRODUCTION

This Memorandum of Understanding (MoU) is drawn up and agreed upon to establish the cooperation between TechMatch Israel and PERCY Delegation to explore opportunities in Polymer Industry in Israel.

## PREAMBLE

TechMatch Israel builds bridges between European Corporations seeking sectors to foster innovation and the dynamic Israeli Hi-Tech scene. In partnership with industry experts and entities based on the ground in Israel and throughout Europe TechMatch: Israel helps European corporations and "Mittelstand" enterprises (SME's) unlocking the potential of integrating cutting-edge Israeli technology to transform their business, creating win-win business alliances for both parties.

PERCY is a cooperation of four European clusters: Danish Materials Network facilitated by Plast Center Danmark, Polymeris, SLOVENSKY PLASTIKARSKI KLASTER and Wirtschaftsförderung Raum Heilbronn GmbH, focused on recycling of materials and eco design in various industrial sectors, co-funded by the European Union.

This Memorandum of Understanding between TechMatch Israel & PERCY is made only to Explore Opportunities in Polymer Industry in Israel.

## PURPOSE

The purpose of this Memorandum of Understanding between TechMatch Israel & PERCY is made only to Explore Opportunities in Polymer Industry in Israel with mutual understanding under which all the parties will work together for better outcomes.



## OUTLINE OF THE ROLES

Following roles are envisaged, the details will be arrived at in a separate Memorandum of Agreement:

### **TechMatch Israel (Israel):**

- ✓ *Helping PERCY members by providing information related to setting up business in Israel*
- ✓ *Helping with communication between own members and members of PERCY clusters, including identifying potential business partners for joint ventures, technological transfer, dealerships etc.*
- ✓ *Helping to organize company visits for PERCY or their cluster members*
- ✓ *Helping organize business meetings between members of TechMatch Israel and PERCY members during visit to K'2022 in Dusseldorf, Germany*
- ✓ *Helping organize plant visits to small and medium size injection molding factories & recycling plants for PERCY members to study work culture differences between businesses in EU and Israel.*

### **PERCY:**

- ✓ *Enable engagements with the European automotive industry for various joint initiatives in the field of polymers supporting the interests of both parties.*
- ✓ *Display innovative European technologies and initiatives within the field of polymers targeted to the European automotive industry.*
- ✓ *Participate in cooperation initiatives in the field of polymers including recycling.*
- ✓ *Willing to participate in the arrangement of Israel delegation or fact-finding missions from TechMatch Israel visiting one or more of the four European clusters.*
- ✓ *Will strive for continued involvement with TechMatch Israel whenever relevant.*
- ✓ *Sharing data with TechMatch Israel on PERCY cluster members*
- ✓ *Helping TechMatch Israel members by providing information related to setting up business in Europe*
- ✓ *Display innovative European technologies and initiatives within the field of polymers targeted to various Israeli industries*



**Duration / Term of the MoU:**

This MoU shall be valid for 2 years from the date of its entering into and may be mutually extended from time to time in writing.

**Changes / Amendment:**

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This MoU is prepared in three identical copies. Each organisation holds one original copy duly signed by the competent authority.

**Contact person**

**Mrs. Andrea Frahm**

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This MoU is prepared in two identical copies. Each organization holds one original copy duly signed by the competent authority.

Signed Date: 20 August 2022

For and on behalf of:

TechMatch Israel

\_\_\_\_\_  
**Mrs. Andrea Frahm**

PERCY

  
\_\_\_\_\_  
**Mrs. Dorte Walzl Bælum**  
PERCY Project Coordinator  
Plast Center Danmark