



Project Partner: ABO valve s.r.o.

Country: Czech Republic

Industrial ecosystem: Energy Intensive

Industries

Internationalisation activity: Valve

World Americas

We are Czech valve manufacturer producing butterfly valves for waste water treatment, desalination plants, water distribution systems in agriculture and energy-intensive industries (steam applications, sulfuric or phosphoric acids, oxygen distribution in steel plants). Valves provide better flow characteristic and safe tight sealing. Resilient seated valves can be serviced and serve long-term.























Project Partner: BIOBOX WATER S.L.

Country: Spain

Industrial ecosystem: Energy Intensive

Industries

Internationalisation activity: Visit AMS

(Aqua Metrology Systems)

We visited AMS, our U.S. partner, to learn about their facilities and discuss new projects and pilot programs. During the trip, we participated in a networking activity and presented our technology to TAG, the Technology Approval Group, an Isle Utilities initiative that evaluates emerging water technologies. We also organized strategic planning sessions and networking opportunities, strengthening connections with clients to promote BIOBOX's nitrate solution for drinking water in US.























Project Partner: Fealter **Country:** The Netherlands

Industrial ecosystem: Energy Intensive

Industries

Internationalisation activity: Visit

Liquitech Inc

Fealter is a Dutch manufacturer of point-of-use water filters for the medical market. We are entering the US and Canadian market together with our US distributor Liquitech out of Chicago IL. They are already selling their products in food and beverage and medical industry in North America and are eager to sell our products along with that. Together we are working on a marketing strategy for the North American market which includes a new range of products, certification, training of their sales staff and joining them on exhibitions in which they participate.























Project Partner: Sofi Filtration

Country: Finland

Industrial ecosystem: Energy Intensive

Industries

Internationalisation activity: Sales partnership

development Proactive Canada

Sofi Filtration sells, owns, and operates industrial water filters that employ unique patented self-cleaning technology. These filters can be bought or rented for use in the mining, power, or industrial sectors to remove ultra fine particles from water. Sofi Filtration CEO Riina Salmimies and field service engineer Anssi Laiho travelled to Calgary (Alberta, Canada) in order to further develop a sales and operation representative partnership between the locally based company Proactive Environmental Services and Sofi Filtration























Project Partner: Sofi Filtration

Country: Finland

Industrial ecosystem: Energy Intensive

Industries

Internationalisation activity: Exhibit at the

PDAC2025 tradeshow

Sofi Filtration sells, owns, and operates industrial water filters that employ unique patented self-cleaning technology. These filters can be bought or rented for use in the mining, power, or industrial sectors to remove ultra fine particles from water.

Sofi Filtration travelled to Toronto (Ontario, Canada) to exhibit at the PDAC2025 tradeshow (The Prospectors & Developers Association of Canada). Together with other Finnish companies involved in the mining industry, we exhibited under the umbrella of Mining Finland.





















HATENBOERWATER Fresh in water since 1906.

Project Partner: Hatenboer-Water BV

Country: The Netherlands

Industrial ecosystem: Agrifood and

Energy Intensive Industries

Internationalisation activity: Visit

international trade show with local office

Providing Safe Water on Board with treatment systems, consumables, services, sampling and analyses and consultancy. Hatenboer-Water is the partner for keeping the drinking water on any vessel, rig or platform in a good condition.

To grow our business and train the staff, HQ visits are crucial, especially during international Trade shows (OTC Houston).























Project Partner: Metasus **Country:** The Netherlands

Industrial ecosystem: Agrifood and

Energy Intensive Industries

Internationalisation activity: Trade mission to the Canadian Waste to Resource Conference and Trade Fair

MetaSus promotes exports and international cooperation in environmental technologies, including water and waste management, to markets anywhere in the world. The owner Mr. Bert Keesman is chairman of the Expert Group of Dutch Waste and Environmental Technologies of the Water Alliance. He also acts as special envoy to the Holland Circular Hotspot.























Project Partner: BIOBOX-E B.V. **Country:** The Netherlands

Industrial ecosystem: Agrifood and

Energy Intensive Industries

Internationalisation activity: Visit and

participation in Canada and US

The company exploits know-how and experience on the methanisation of moisture containing, wet, organic waste and byproducts, especially dry methanisation of stackable up to 35% dry matter containing organic waste and by-products, as well as composting of residues thereof and the use of biogas. It develops and supplies installations tailormade, as well as smaller modular Plug & Play facilities. Assists with exploitation and training.

The visiting of existing relations in the U.S. and Canada to stabilize contacts and live update running projects was one of the goals. The other was making new contacts and introducing our new developed mobile modular Plug & Play dry methanisation facilities.























Project Partner: Spatial Insight **Country:** The Netherlands

Industrial ecosystem: Energy Intensive

Industries

Internationalisation activity: Presentations at Isle Utilities' Technology Approval Group

Spatial Insight is a data science consultancy and software company delivering services and software to the asset managers of drinking water networks. We are market leader on our home market The Netherlands and serve clients in Italy. In this project we delivered three presentations to circa 20 water utilities in the US by participating in the Technology Approval Group forums organised by Isle Utilities. We managed to have follow-up conversations with two utilities.

















